



REVENUE INFORMATION IN TMS4M

How revenue is calculated in the reports within a Booking File

IT & ORGANIZATION DEPARTMENT

OCTOBER 2016


Throughout the Booking File there are several shortcuts through which we can review all services to be invoiced. The next slides explain how this information is displayed in each one of them.

 TEMPLATES

 REVENUE SUMMARY

 VALUE BOOKING FILE

 EVENT FOLIOS

 Event revenue

 GROUP REVENUE DETAIL



TEMPLATES

Meetings + Rooms Revenue

nh MEETINGS
inspire. create. enjoy.

<u>Quotation</u>			
14.10.2016 - 28.10.2016	Price excl. VAT	VAT	Total Price incl. VAT
NH Collection Grand Hotel Krasnapolsky			
Hotel Reservations	499.130,42	40.119,28	539.249,69
F&B	198.927,86	12.044,14	210.972,00
Others	21.389,10	0,00	21.389,10
Total	719.447,38	52.163,42	771.610,79

*Currency EUR
Room VAT: 6.00%
F and B Services VAT: 6.00%



REVENUE SUMMARY

Meetings + Rooms Revenue

For a quick revenue overview of the Booking File, by status and hotel, use the 'Revenue summary' option.

nt: 1020868846 CONFERENCE HOTEL GROUP

missions | Routing Charges | Actions | Statistics | Additional information | Deposits | Discount

Revenue summary

CE 2016

BF Status

by default

Contract

Rate

BGR_MICE

☐ BF not released

☐ Retrieve changes

☐ Serie

☐ Recurrent

Revenue summary

Revenue Bucket	Original Price	Discount	Gross	Deduc.	Net	Taxes	Total	Con
F&B	198.927,86	0,00	198.927,86	0,00	198.927,86	12.044,14	210.972,00	3.261,94
Hotel Reservations	499.130,42	0,00	499.130,42	0,00	499.130,42	40.119,28	539.249,69	45.640,30
Others	21.389,10	0,00	21.389,10	0,00	21.389,10	0,00	21.389,10	0,00
Total	719.447,37	0,00	719.447,37	0,00	719.447,37	52.163,42	771.610,79	48.902,24

Remarks

Main

☒ Quotation Sent ☒ Quotation Received

☒ Contract Sent ☒ Contract Received

☒ Proforma Received ☒ Proforma Sent



VALUE BOOKING FILE

Rooms Revenue

With this option we can see the GROUP Revenue Forecast (ONLY ROOMS). Meeting room revenue is NOT included.

Booking File Management - MB0000260070

Booking File: MB0000260070 Mode: Value Booking File (Shift+F6) CONFERENCE HOTEL GROUP

General Info. Customer data Commissions Routing Charges Actions Statistics Ad

Start: 14.10.2016 Friday Revenue summary
End: 28.10.2016 Friday
Name: BDO BIENNIAL C
Status: Confirmed
Res Status: Manual
Registr. date: 28.11.2014 Friday
Conf. date: 22.04.2015 Wednesday
Deadline: 09.05.2016 Monday
Follow Up:
Follow Up:
CUT-OFF date: 09.05.2016 Monday
Event Type: Meetings

Booking File Id MB0000260070
Hotel
Groups
-----NH Collection Grand Hotel Krasnapolsky - COLLECTION
-----2504676 - BDO BIENNIAL CONFERENCE 2
-----9675411 - BDO Biennial Conference 2
-----9970251 - BDO Biennial Conference 2

Concept de	Σ	Original Price	Σ	Original D	Σ	Amount	Σ	Price tax	Σ	Commission	D/C	Σ	Taxes not incl.	Σ	With taxes	Cur	Res
Bed & Breakfast		28,30		0,00		1		28,30		0,00			28,30		30,00	EUR	18685
Room		283,02		0,00		1		283,02		0,00			283,02		300,00	EUR	18685
City Tax		14,15		0,00		1		14,15		0,00			14,15		14,15	EUR	18685
		382,07		0,00		5		382,07		0,00			382,07		404,15		
Bed & Breakfast		28,30		0,00		1		28,30		0,00			28,30		30,00	EUR	18685
		28,30		0,00		1		28,30		0,00			28,30		30,00	EUR	18685
		28,30		0,00		1		28,30		0,00			28,30		30,00	EUR	18685
Room		283,02		0,00		1		283,02		0,00			283,02		300,00	EUR	18685
City Tax		14,15		0,00		1		14,15		0,00			14,15		14,15	EUR	18685
		382,07		0,00		5		382,07		0,00			382,07		404,15		
Bed & Breakfast		28,30		0,00		1		28,30		0,00			28,30		30,00	EUR	18685
		28,30		0,00		1		28,30		0,00			28,30		30,00	EUR	18685
		28,30		0,00		1		28,30		0,00			28,30		30,00	EUR	18685
Room		283,02		0,00		1		283,02		0,00			283,02		300,00	EUR	18685
City Tax		14,15		0,00		1		14,15		0,00			14,15		14,15	EUR	18685
		382,07		0,00		5		382,07		0,00			382,07		404,15		
		1.528,30		0,00		20		1.528,30		0,00			1.528,30		1.616,60		
		527.341,93		0,00		4.855		36.030,61		42.665,09			527.341,93		557.699,10		
		527.341,93		0,00		4.855		36.030,61		42.665,09			527.341,93		557.699,10		

Meeting Rooms Revenue

NLNH.KRASN. Modify items of all folios

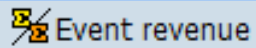
Folio 1 Folio 2 Folio 3 Folio 4 All folios Current date Charges until today [Icons] Cancelled Revenue Event packages

Reservation: 18037831 Status: Confirmed Arrival: 19.10.2016
Main Client: CONFERENCE HOTEL GROUP-1020868846 Voucher:
Event: BDO Biennial Conference 2016

FOLIOS: F1 3.749,99 EUR Main Guest F2 210.161,70 EUR CONFERENCE HOTEL GROUP-1020868...
(tax incl.) F3 0,00 EUR Main Guest F4 0,00 EUR Main Guest

Status	Prod. date	Folio	Concept	Description	Quantity	Σ	CRS.Cm.Bse	Σ	Price	Disc.(net)	Amount	Cur.	Tax in...	Service date
[Icon]	26.06.2016	1	BCLX	Banqueting ca...	1		3.537,73		3.749,99	0,00	3.749,99	EUR	✓	21.10.2016
[Icon]	26.06.2016	2	PPWI	Invoice No 421...	1		23.643,86		25.062,49	0,00	25.062,49	EUR	✓	26.06.2016
[Icon]	26.06.2016	2	PPWI	4218114056	1-		23.643,86-		25.062,49	0,00	25.062,49	EUR	✓	26.06.2016
	26.06.2016						3.537,73		53.874,97			EUR		
[Icon]	15.07.2016	2	GASTR...	TEMPTING BR...	6		48,12		8,50	0,00	51,00	EUR	✓	15.07.2016
[Icon]	15.07.2016	2	GASTR...	TEMPTING BR...	6		48,12		8,50	0,00	51,00	EUR	✓	15.07.2016
[Icon]	15.07.2016	2	GASTR...	SANDWICH LU...	6		141,48		25,00	0,00	150,00	EUR	✓	15.07.2016
	15.07.2016						237,72		42,00			EUR		
[Icon]	16.10.2016	2	AUDV	City Maps	1		0,00		0,00	0,00	0,00	EUR	✓	16.10.2016
[Icon]	16.10.2016	2	AUDV	Internal Telep...	1		0,00		0,00	0,00	0,00	EUR	✓	16.10.2016
[Icon]	16.10.2016	2	AUDV	External & Inte...	1		70,00		84,70	0,00	84,70	EUR	✓	16.10.2016
[Icon]	16.10.2016	2	AUDV	Flight Aid Kit...	1		0,00		0,00	0,00	0,00	EUR	✓	16.10.2016

	Credit no tax.	Credit with tax	Cash no tax.	Cash with tax	Total no tax.	Total with tax	Remarks
Amount Billed	0,00	0,00	23.643,86	25.062,49	23.643,86	25.062,49	Technische assistentie is aangeboden v
Amount Pending	0,00	0,00	168.461,58	188.849,20	168.461,58	188.849,20	
Pending Reservati	0,00	0,00	168.461,58	188.849,20	168.461,58	188.849,20	EUR Exch. Rate Type M



EVENT BILLING AND PRODUCTION DETAIL

Meeting Rooms Revenue

NLNH.KRASN. Events data

Revenue detail **Event revenue** Function Diary

NLNH.KRASN NH Collection Gr Reservat.: 18037831 Event Billing and production detail (F8) CONFERENCE HOTEL GROUP

Id	EV00047437	Version	1	<input checked="" type="checkbox"/> Active	Room reservations off dates range	Description	
Start	16.10.2016 08:00			<input checked="" type="checkbox"/> Pending Budget		Event type	
End	23.10.2016 23:00			<input checked="" type="checkbox"/> Pending Contract		Status	
Voucher				<input checked="" type="checkbox"/> Pending BEO		Follow Up	

This button gives access to a screen that provides information broken down by services but it only includes EVENT reservations (it does not include room reservations).

NLNH.KRASN NH Collection Gr Reservat.: 18037831 Client: 1020868846 CONFERENCE HOTEL GROUP Amounts

Id	EV00047437	Version	1	<input checked="" type="checkbox"/> Active	Room reservations off dates range	Description	BDO Biennial Conference 2016
Start	16.10.2016 08:00			<input checked="" type="checkbox"/> Pending Budget		Event type	MEETS Meetings
End	23.10.2016 23:00			<input checked="" type="checkbox"/> Pending Contract		Status	Confirmed
Voucher				<input checked="" type="checkbox"/> Pending BEO		Follow Up	

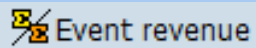
Event's status: ☐ Lost ☐ Check in ☐ Rejected ☐ Check out ☐ Cancelled [Guest exception](#)

Managers: Sales, Venue Rep, Hotel rooms, Lim.bill.day 10 Day 02.11.2016

Remarks: Technische assistentie is aangeboden voor EUR

*Function rooms	*Hotel Reser	*Clients	*Additional Inf	*Statistics	Commissions	Deposits	*Actions	*Packages	Routing
Amount Req...	Curre...	F..	Deposit reques...	Due Date	Receive	Amount received	Received date	Document...	Short Remarks
25.062,49	EUR		228.11.2014	27.05.2015	<input checked="" type="checkbox"/>	25.062,49			PRE-PAYMENT 4218114056
111.867,59	EUR		28.11.2014	17.08.2016	<input type="checkbox"/>	0,00			
89.249,62	EUR		28.11.2014	16.09.2016	<input type="checkbox"/>	0,00			

Request: 226.179,70 Received: 25.062,49 Pending: 201.117,21 EUR



EVENT BILLING AND PRODUCTION DETAIL

Meeting Rooms Revenue

Billing and revenue details													
Event EV00047437. 18037831 Status Confirmed													
Charge loc	Reserv. ty	Folio	Room order	Concept	Concept description	Revenue date	Amount	Σ	Amount	Σ	Tax amount	Total item	Cur
18037831	Events	2	19	GASTROEV	Softdrink	18.10.2016	150						EUR
18037831	Events	2	19	GASTROEV	Lunch buffet	18.10.2016	150		6.014,15		360,85	6.375,00	X
18037831	Events	2	23	GASTROEV	Dinner buffet	18.10.2016	500		22.405,66		1.344,34	23.750,00	X
18037831	Events	2	23	BQTB	National open bar based on consumption	18.10.2016	500						X
18037831	Events	2	23	BQBH	National open bar based on consumption	18.10.2016	500						X
18037831	Events	2	38	GASTROEV	Mineral water	20.10.2016	1		5,66		0,34	6,00	X
18037831	Events	2	39	GASTROEV	Mineral water	20.10.2016	1		5,66		0,34	6,00	X
18037831	Events	2	41	GASTROEV	Mineral water	20.10.2016	1		5,66		0,34	6,00	X
18037831	Events	2	42	GASTROEV	Mineral water	20.10.2016	1		5,66		0,34	6,00	X
18037831	Events	2	43	GASTROEV	Mineral water	20.10.2016	1		5,66		0,34	6,00	X
18037831	Events	2	44	GASTROEV	Mineral water	20.10.2016	1		5,66		0,34	6,00	X
18037831	Events	2	45	GASTROEV	Mineral water	20.10.2016	1		5,66		0,34	6,00	X
18037831	Events	2	46	GASTROEV	Mineral water	20.10.2016	1		5,66		0,34	6,00	X
18037831	Events	2	47	GASTROEV	Mineral water	20.10.2016	1		5,66		0,34	6,00	X
18037831	Events	2	48	GASTROEV	Mineral water	20.10.2016	1		5,66		0,34	6,00	X
18037831	Events	2	29	GASTROEV	3 COURSE DINNER TWR	17.10.2016	50		2.594,34		155,66	2.750,00	X
18037831	Events	2	29	MENB	ACCOMPANYING BEVERAGES	17.10.2016	50		825,47		49,53	875,00	X
18037831	Events	2	29	MEBH	ACCOMPANYING BEVERAGES	17.10.2016	50		723,14		151,86	875,00	X
							■	192.105,23	■	21.806,46	■	213.911,69	EUR
							■	192.105,23	■	21.806,46	■	213.911,69	EUR



GROUP REVENUE DETAIL

Rooms Revenue

NLNH.KRASN. Modif. Conv. Group Res. - BDO BIENNIAL CONFERENCE 2													
Rooming list Rooming list													
Value group (F8) 2504676 Client 102086884													
General info. *Reception info. *Billing information Deposits Guarantee *Additional info.													
Arrival date: 14.10.2016													
Nights:													
Departure date: 28.10.2016													
Group Name: BDO BIENNIAL CONFERENCE 2													
Registration date: 29.04.2016													
E-Mail: severine.c...													
Group edited 2504676 - BDO BIENNIAL CONFERENCE 2													
Status	Res. type	Date	Concept	Concept de	Σ	Amount	Price tax	Σ	Commission	D/C	Σ	Taxes not incl.	With taxes
Confirmed	Group line	27.10.2016	ROOM	Room	2	207,55		41,51	COM			415,09	440,00
		27.10.2016	TTAX	City Tax	1	20,75		0,00				20,75	20,75
					7			41,51				549,04	580,75
						4.835		42.665,08				525.813,56	556.082,50
	Individual reservation	17.10.2016	BB	Bed & Breakfast	3	28,30		0,00				84,90	90,00
		17.10.2016	ROOM	Room	1	283,02		0,00				283,02	300,00
		17.10.2016	TTAX	City Tax	1	14,15		0,00				14,15	14,15
					5			0,00				382,07	404,15
	Individual reservation	18.10.2016	BB	Bed & Breakfast	3	28,30		0,00				84,90	90,00
		18.10.2016	ROOM	Room	1	283,02		0,00				283,02	300,00
		18.10.2016	TTAX	City Tax	1	14,15		0,00				14,15	14,15
					5			0,00				382,07	404,15
	Individual reservation	19.10.2016	BB	Bed & Breakfast	3	28,30		0,00				84,90	90,00
		19.10.2016	ROOM	Room	1	283,02		0,00				283,02	300,00
		19.10.2016	TTAX	City Tax	1	14,15		0,00				14,15	14,15
					5			0,00				382,07	404,15
	Individual reservation	20.10.2016	BB	Bed & Breakfast	3	28,30		0,00				84,90	90,00
		20.10.2016	ROOM	Room	1	283,02		0,00				283,02	300,00
		20.10.2016	TTAX	City Tax	1	14,15		0,00				14,15	14,15
					5			0,00				382,07	404,15
					20			0,00				1.528,28	1.616,60
Confirm...					4.855			42.665,08				527.341,84	557.699,10
					4.855			42.665,08				527.341,84	557.699,10

SUMMARY OF THE TOTALS FOR EACH REPORT IN THIS EXAMPLE:

Revenue	From	Total
 Template total	Meetings + Rooms	771.610,79 €
 Revenue Summary	Meetings + Rooms	771.610,79 €
 Value Booking File	Rooms	557.699,10 €
 Event folios	Meeting Rooms	188.849,20 €
 Event revenue	Meeting Rooms	213.911,69 €
 Group Revenue Detail	Rooms	557.699,10 €
Group + Event Revenue		771.610,79 €

(-25.062,49€ deposit = 188.849,20€)

Do not hesitate in contacting us if you need any clarification or further information: organization@nh-hotels.com

THANKS!

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nhow

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