# UPSELLING PROMOTIONAL MEALS Material Extension

Business Processes – Operations | October 2015



















**UPSELLING PROMOTIONAL MEALS** 

#### **Material Extension**

What?

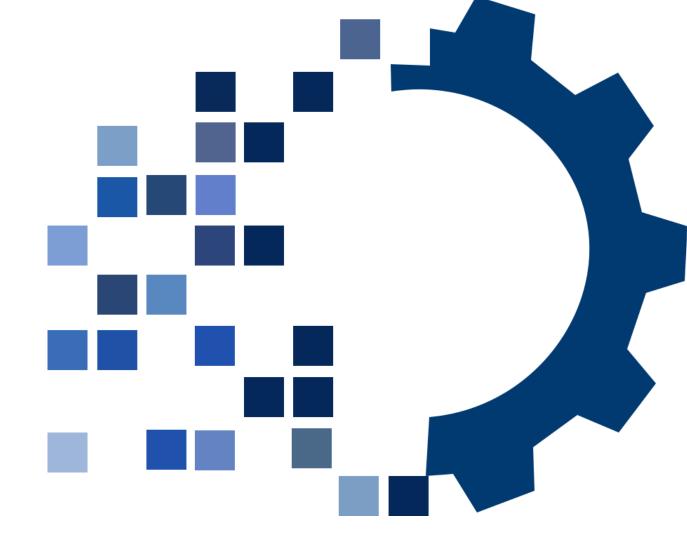
To ensure effective control on the sale of lunches and dinners not hired in the reservation process, but contracted via Upselling at the Front Desk, the item 'Promotional Meal' must be extended and validated in the different rate levels, even if the price is 0, so it will be available in TMSforPOS.

Who?

This action is required for all those hotels in NH Hotel Group that have already made sales of restaurant Upselling since its implantation in TMS and shall apply whenever a hotel begins to sell this type of Upselling.

HOW?

It is necessary to follow the steps indicated in the next slides.















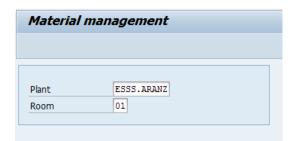


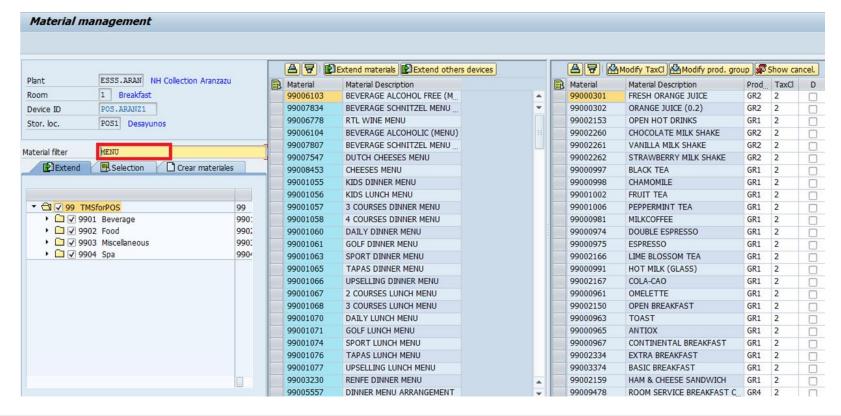




#### /CCSHT/POS\_MAT\_MNGMT\_ Materials Management

- a) Select the Hotel and the room where the material should appear ightarrow
- b) Search for this material in database.
- c) Mark it to extend it and apply the tax classification.



















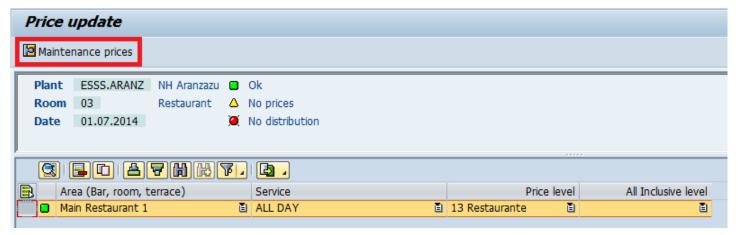




#### / CCSHT / POS\_PRICE\_LEV - Maintenance of price levels

- a) This process is important, even if the price we are going to give is 0. If we don't do it, the material does not appear in the POS.
- b) Select the Hotel and the room where the material should appear.
- c) Choose the area where it should appear and click on *Maintenance prices*.



















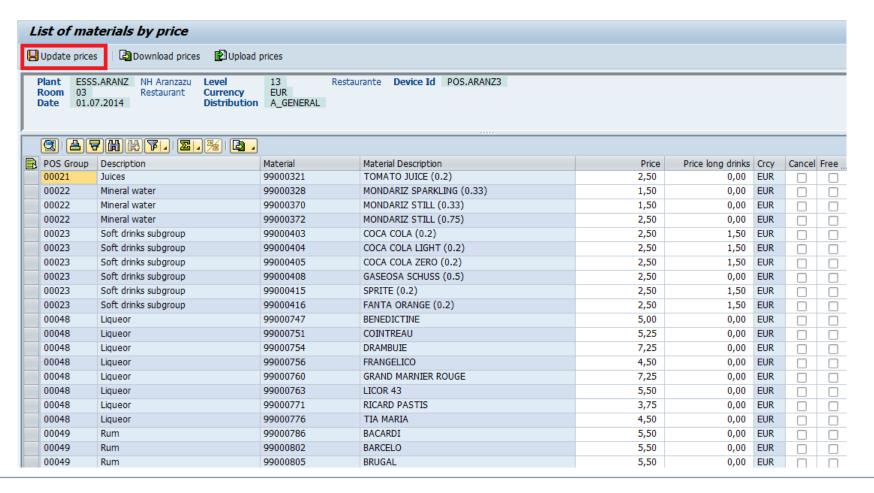




#### / CCSHT / POS\_PRICE\_LEV - Maintenance of price levels

a) Once inside, do not change the price. Just click on *Update prices*.

With this process, the downloading of the material into the POS is completed.





















## THANKS!

### MINOR HOTELS















