

TMS Guide for Revenue Management

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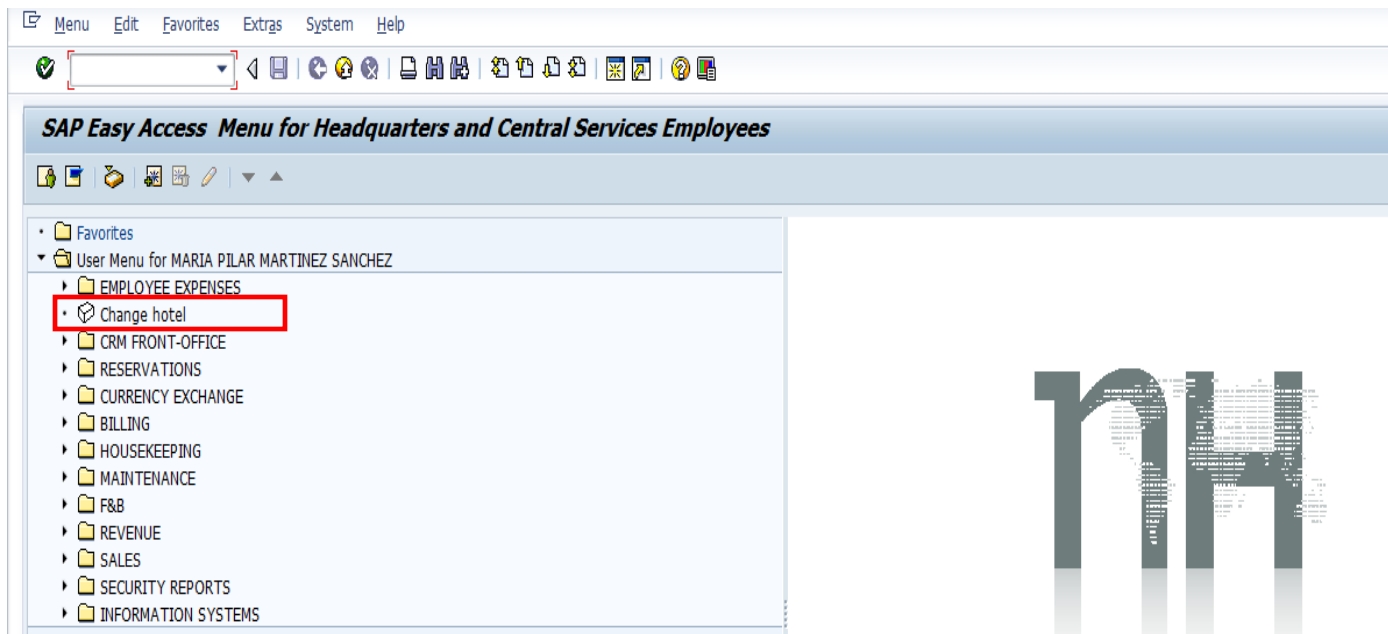
0.- Introduction

A.-Let us start taking a look to Quick Buttons that make navigation through TMS easier:

	<u>Enter</u>		<u>First page</u>
	<u>Execute (F8)</u>		<u>Previous page</u>
	<u>Save</u>		<u>Next page</u>
	<u>Back (F3)</u>		<u>Last page</u>
	<u>Exit</u>		<u>Creates new session</u>
	<u>Cancel</u>		<u>Help</u>
	<u>Print</u>		<u>Customize local layout</u>
	<u>Find</u>		<u>Sort ascending/descending</u>
	<u>Generate graphic</u>		<u>Insert / delete line</u>
	<u>Send mail</u>		<u>Export</u>
	<u>Set filter</u>		<u>Bring variant</u>
	<u>Copy fields</u>		<u>Multiple selection</u>
	<u>Select all</u> <u>Deselect all</u>		<u>Place</u>
	<u>Other</u>		<u>Open list (matchcode SAP)</u> <u>F4</u>
	<u>Create</u>		<u>Multiple selection</u>
	<u>Display document</u>		<u>Item detail screen</u>
	<u>SAP Menu</u>		<u>Display / Compress</u>
	<u>Display / Change</u>		<u>Create role</u>
	<u>Change</u>		<u>SAP Business Workplace</u>
			<u>Add/ Delete favorites</u>
			<u>Move favorites up/down</u>

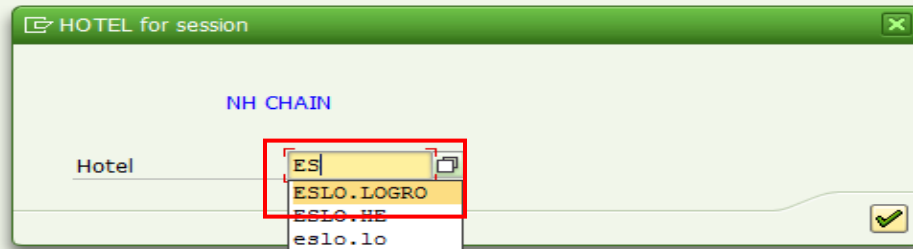
B.- User menu presents topics from all departments. However, we are just allowed to access certain modules.

***NH Collection Eurobuilding appears by default**, therefore we have to select the hotel we want to work with. Go to “Change Hotel”:*



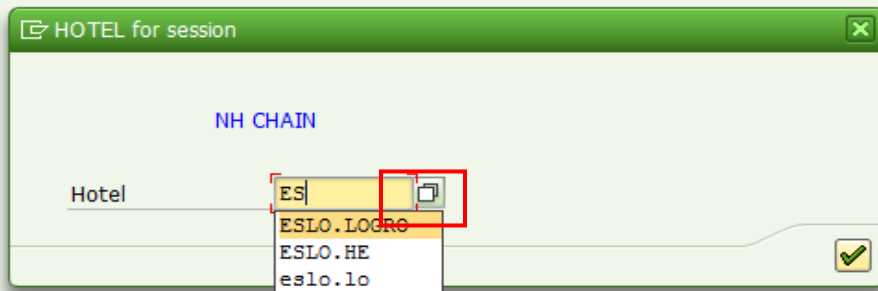
Depending on if we know or not the hotel name we will:

1.- Introduce hotel code:

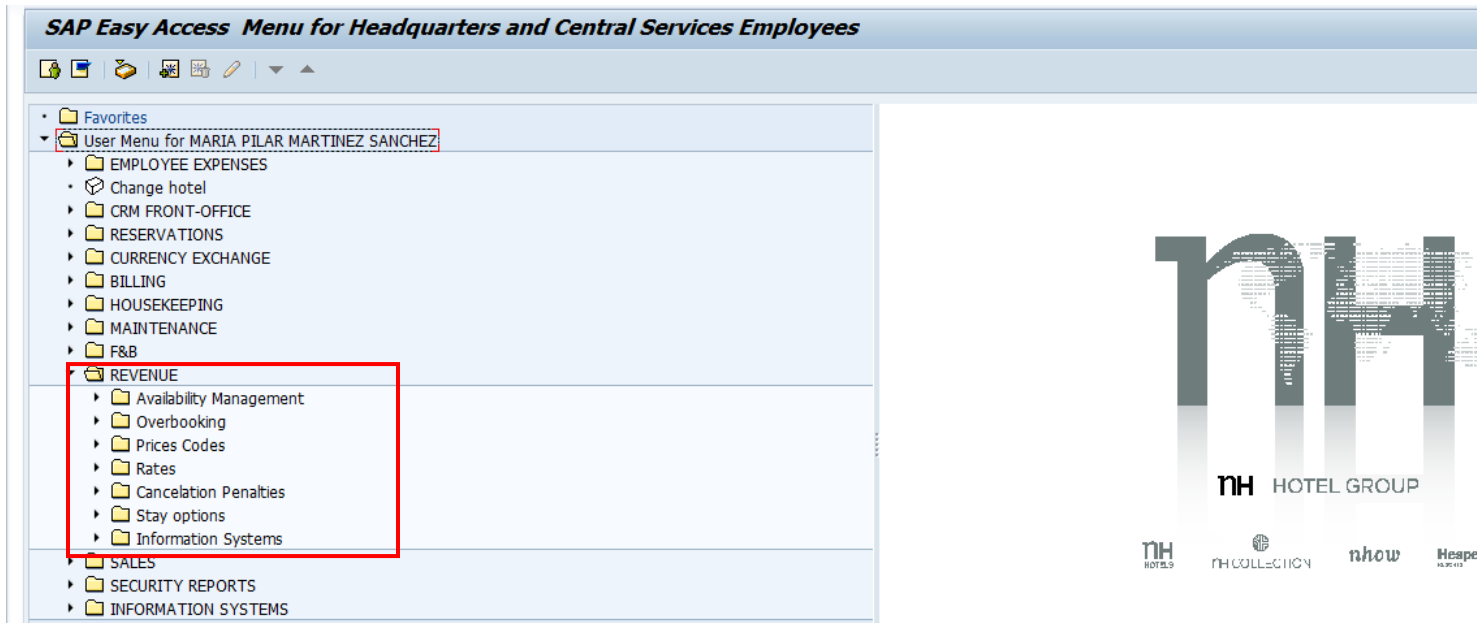


***The order to find the hotel is: country (ES) + city (LO) +name-nemo (LOGRO) in our example*

2.- By clicking the double page all NH hotels will appear:



C.- First, to display the folder “Revenue” where we will work on:

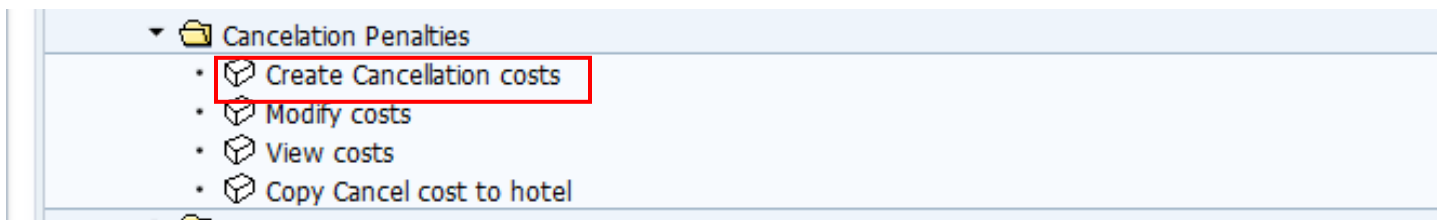


The following subjects will be discussed throughout this guide (not in the same order):

- 1.- Cancellation Penalties
- 2.- Stay Options
- 3.- Price Codes
- 4.- Rates
- 5.- Overbooking
- 6.- Availability Management

1.- Cancellation Penalties

General cancellation costs have to be uploaded:



General cancellation costs have been standardized for all BUs:

<i>Description</i>	<i>Code</i>
BAR CXL	CXL_BAR
Total Stay	CXL_100%
1st Night	CXL_1STNT
50% of Stay	CXL_50%
70% of Stay	CXL_70%
90% of Stay	CXL_90%

- **BAR CXL** => Hotel general policy (i.e., in Spain BU is 18:00 hours):

Cancellation Cost Code

ESMD.EUROB NH Collection Eurobuilding ***** 05.01.2015

Cancellation Code	CXL_BAR	BAR CXL	Description
Cost amount	Room		
Penalization concept	RCLX	Room cancellation fee	
Cancellation policy			
Cancel policy (NNNC)			

Start date (stay)	End date (stay)	Days notice limit	Penaliz time...	Total stay	Days to penalize	Percent...
25.11.2014	31.12.2099		18:00	<input type="checkbox"/>	1	

- **TOTAL STAY** => It would generate 100% cancellation costs over the full value of the reservation:

Cancellation Cost Code

ESMD.EUROB NH Collection Eurobuilding ***** 05.01.2015

Cancellation Code: CXL_100% Total Stay Description

Cost amount: Room and board

Penalization concept: RCLX Room cancellation fee

Cancellation policy: Total Stay

Cancel policy (NNNC):

Start date (stay)	End date (stay)	Days notice limit	Penaliz time...	Total stay	Days to penalize	Percent...
25.11.2014	31.12.2099	999	00:00	<input checked="" type="checkbox"/>	0	100,00

- **FIRST NIGHT** => Cancellation costs first night:

Cancellation Cost Code

ESMD.EUROB NH Collection Eurobuilding ***** 05.01.2015

Cancellation Code: CXL_1STNT First Night Description

Cost amount: Room and board

Penalization concept: RCLX Room cancellation fee

Cancellation policy:

Cancel policy (NNNC):

Start date (stay)	End date (stay)	Days notice limit	Penaliz time...	Total stay	Days to penalize	Percent...
25.11.2014	31.12.2099	999	00:00	<input type="checkbox"/>	1	

- **50%-70%-90% OF STAY**=> Cancellation costs of 50% - 70% - 90% over the full value of the reservation (same configuration for the three cases, with the exception of the percentage):

Cancellation Cost Code

ESMD.EUROB NH Collection Eurobuilding ***** 05.01.2015

Cancellation Code: CXL_50% 50% of Stay Description

Cost amount: Room

Penalization concept: RCLX Room cancellation fee

Cancellation policy:

Cancel policy (NNNC):

Start date (stay)	End date (stay)	Days notice limit	Penaliz time...	Total stay	Days to penalize	Percent...
25.11.2014	31.12.2099	999	18:00	✓	0	50,00

Cancellation Cost Code

ESMD.EUROB NH Collection Eurobuilding ***** 05.01.2015

Cancellation Code: CXL_70% 70% of Stay Description

Cost amount: Room

Penalization concept: RCLX Room cancellation fee

Cancellation policy:

Cancel policy (NNNC):

Start date (stay)	End date (stay)	Days notice limit	Penaliz time...	Total stay	Days to penalize	Percent...
25.11.2014	31.12.2099	999	18:00	✓	0	70,00

Cancellation Cost Code

ESMD.EUROB NH Collection Eurobuilding ***** 05.01.2015

Cancellation Code: CXL_90% 90% of Stay Description

Cost amount: Room

Penalization concept: RCLX Room cancellation fee

Cancellation policy:

Cancel policy (NNNC):

Start date (stay)	End date (stay)	Days notice limit	Penaliz time...	Total stay	Days to penalize	Percent...
25.11.2014	31.12.2099	999	18:00	✓	0	90,00

2.- Stay Options

In our case, we just need to upload the Late check-out free to link it later with the rate Flexible BB Late check-out:

SAP Easy Access Menu for Headquarters and Central Services Employees

- Favorites
- ▼ User Menu for MARIA PILAR MARTINEZ SANCHEZ
 - ▶ EMPLOYEE EXPENSES
 - Change hotel
 - ▶ CRM FRONT-OFFICE
 - ▶ RESERVATIONS
 - ▶ CURRENCY EXCHANGE
 - ▶ BILLING
 - ▶ HOUSEKEEPING
 - ▶ MAINTENANCE
 - ▶ F&B
 - ▼ REVENUE
 - ▶ Availability Management
 - ▶ Overbooking
 - ▶ Prices Codes
 - ▶ Rates
 - ▶ Cancellation Penalties
 - ▼ Stay options
 - Create
 - Modify
 - Display
 - ▶ Information Systems
 - ▶ SALES
 - ▶ SECURITY REPORTS
 - ▶ INFORMATION SYSTEMS

nh HOTEL GROUP

We set the information that needs to be uploaded:

- ⇒ Validity dates and Application Days will coincide since stay option is a feature applied to a certain rate
- ⇒ Stay option will be applied over the room, not the guest. Therefore we mark “Per room”
- ⇒ In “Frequency” field we set when will be applied. In our example, a late check-out, the application is on the departure date.

Stay options

Modif. Documents

ESMD.EUROB NH Collection Eurobuilding ***** 05.01.2015

Stay option **LATE CHECK OUT FREE** Descriptions ☒ active Option Type

Type

Nature

Duration

☒ Dynamic ☐ Fxd Days

Price

☐ Per guest ☒ **Per room**

Currency ☐ tax.incl.

☐ Commission % Commission emp

Validity Dates

From To

In advance

of Days

Date/Application Days

From M Tu W Th F S D

To ☒ ☒ ☒ ☒ ☒ ☒ ☒

☐ Stock

*Charge Tasks *FrontOf. Notices Meal P. Upgrade Room Upgrade

Concept	Description	Pe...	AD	JU	CH	BB	Man...	Amount	% Commissio	C Frequency	D Req.Date	From Date	Until Date	Mo	Tu	We	Th	Fr	Sa	Su	Automatic ...	Depa
LOUT	Late check-out	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		0,00	<input checked="" type="radio"/> Departure date	<input type="radio"/>	25.11.2014	31.12.2099	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	

- ⇒ In the tab “FrontOffice Notices” we can setup an alarm that will be activated when the receptionist makes the check-in, to remember the special feature of the rate.

Stay options

Modif. Documents

ESMD.EUROB NH Collection Eurobuilding ***** 05.01.2015

Stay option **LATE CHECK OUT FREE** ☒ active Option Type

Type
Nature

Validity Dates
From To

Duration
☒ Dynamic ☐ Fixd Days

In advance
 of Days

Price
☐ Per guest ☒ Per room
Currency ☐ tax.incl.
☐ Commission % Commission emp

Date/Application Days
From M Tu W Th F S D
To ☒ ☒ ☒ ☒ ☒ ☒ ☒

☐ Stock

Detail and remarks

*Charge Tasks *FrontOf. Notices Meal P. Upgrade Room Upgrade

Actions for warnings	Remarks
Modify Reservation	
Display Reservation	
Check-in	LATE CHECK OUT FREE
Modify In-House Guest data	
Check-out	

3.- Price Code

Price Codes are economic values, not linked to any product. Rate codes stock up on price codes to launch the product.

In example => For rate 42 (employee), Price code is 36 €.-

1.- To create a new price code.-

1.- The following information will be setup:

Create Price codes

ESMD.EUROB NH Collection Eurobuilding ***** 07.01.2015

Price code: **BAR109_1**

Price

Per person ☐ By room ☒

☐ Base Price

Model

Hotel: ESMD.EUROB

Price codes:

% increase:

☐ Increase/decline amount

The name of the price code is "BARXXX_1", being XXX the economic value, VAT included.

There is an option to apply it per person or by room. Most of the price codes we create are by room.

[illegible]

3.- In the bottom the fields are empty to be filled with the hotel information. To avoid forgetting some room typology, there is an option called "Template" or "Patrón de datos" that will show all hotel information:

[illegible]

4.- To select the room types we need, we would click in the left margin (the colour line will change):

Patrón para el código de precios

ESCR.FINIS Hesperia Finisterre *****

Código de precios: BAR620_1 BAR 620 euro Iva incl

Moneda: Euro europeo ☐ Impuestos inc.

Tarifa propietaria

Final validez: 31.12.2099

Fecha creación: 02.09.2014

Precio: ☐ por persona ☒ por habitación

Control de habitaciones

Descripción	Nº ...	Código
Family Room Double View	1	FAMDBV
Family Room Double View	2	FAMDBV
Family Room Double View	3	FAMDBV
Family Room Double View	4	FAMDBV
Jr. Suite Double View	1	JSTDBV
Jr. Suite Double View	2	JSTDBV
Jr. Suite Double View	3	JSTDBV
Jr. Suite Double View	4	JSTDBV
Presidential Suite Double View	1	PSTDBV
Presidential Suite Double View	2	PSTDBV
Suite Double View	1	STEDBV
Suite Double View	2	STEDBV
Suite Double View	3	STEDBV
Superior Double View	1	SUPDBV
Superior Double View	2	SUPDBV
Superior Double View	3	SUPDBV
Virtual room	1	XVIRTUA

Control de regímenes y personas

Personas

Descripción	Código
Adulto	1
Junior	2
Niño	3

Regímenes

Descripción	Código
Todo incluido	AI
Alojamiento y desayuno	BB
Pensión completa	FB
Media Pensión	HB
Sólo habitación	RO

Precio:

****At the end of the room information field "Virtual room" appears. Do not select it!**

[illegible]

6.- We modify the values:

Creación de códigos de precio

Patrón de datos | Documentos mod.

ESCR.FINIS Hesperia Finisterre *****

Código: BAR620_1 | Descripción: BAR 620 euro Iva inc. | Final validez: 31.12.2099 | Precio: por persona ☐ por habitación ☒

Moneda: Euro europeo | Impuestos inc. ☐

Tarifa propietaria:

*Precios por Habitación | *Excepciones en Precios | *Comidas

Tipo de habitación	Nº PAX	Importe	T.Persona	Régimen	Importe
Family Room Double View	1	645,45	Adulto	Alojamiento y desay...	18,09
Family Room Double View	2	645,45	Adulto	Sólo habitación	
Family Room Double View	3	645,45	Niño	Alojamiento y desay...	9,04
Family Room Double View	4	645,45	Niño	Sólo habitación	
Jr. Suite Double View	1	627,27			
Jr. Suite Double View	2	627,27			
Jr. Suite Double View	3	663,63			
Jr. Suite Double View	4	699,99			
Presidential Suite Double ...	1	881,82			
Presidential Suite Double ...	2	881,82			
Suite Double View	1	672,73			
Suite Double View	2	672,63			
Suite Double View	3	709,09			
Superior Double View	1	563,64			
Superior Double View	2	563,64			
Superior Double View	3	600,00			

Creado por: E00000020271 14:25:49 Modificado por: E00000020271 13.08.2014 14:26:37

7.- We also modify the values of “Price Exceptions”**

Creación de códigos de precio

Patrón de datos | Documentos mod.

ESCR.FINIS Hesperia Finisterre *****

Código: BAR620_1 | Descripción: BAR 620 euro Iva inc | Final validez: 31.12.2099 | Precio: por persona ☐ por habitación ☒

Moneda: Euro europeo | Impuestos inc. ☐ | Fecha creación: 02.09.2014

Tarifa propietaria:

*Precios por Habitación | *Excepciones en Precios | *Comidas

Tipo de habitación	Nº PAX	Precio	AD	JU	CH	BB	Importe
Jr. Suite Double...	3	663,63	2		1	0	627,27
Jr. Suite Double...	3	663,63	1		2	0	627,27
Jr. Suite Double...	3	663,63	3			0	663,63
Superior Double ...	3	600,00	2		1	0	563,64
Superior Double ...	3	600,00	1		2	0	563,64
Superior Double ...	3	600,00	3			0	600,00
Suite Double View	3	709,09	2		1	0	672,73
Suite Double View	3	709,09	1		2	0	672,73
Suite Double View	3	709,09	3			0	709,09

**** “Price Exceptions” are used to upload the price of triple rooms with children, because if we do not modify it the system would take the value with adult supplement. If a quadruple room has been set with a different value from what was set in the tab “Prices per room”, it must be indicated here.**

2.- To create a new price code from an already created one.-

1.- Let us follow the next steps and press "Enter":

The screenshot shows the 'Create Price codes' interface. At the top, it displays 'ESMD.EUROB NH Collection Eurobuilding *****' and the date '07.01.2015'. Below this, there are three main sections: 'Price code', 'Price', and 'Model'. The 'Price code' section has a text input field containing 'BAR99_1', which is highlighted with a red box and an arrow pointing to it from a callout box. The 'Price' section has two radio buttons: 'Per person' (unselected) and 'By room' (selected), with a callout box pointing to the 'By room' option. There is also a 'Base Price' checkbox which is unchecked. The 'Model' section has three input fields: 'Hotel' (containing 'ESMD.EUROB'), 'Price codes' (containing 'BAR109_1'), and '% increase' (empty). A callout box points to the 'Price codes' field. At the bottom, there is an unchecked checkbox labeled 'Increase/decline amount'.

Create Price codes

ESMD.EUROB NH Collection Eurobuilding ***** 07.01.2015

Price code

Price

Per person ☐ By room ☒

☐ Base Price

Model

Hotel

Price codes

% increase

☐ Increase/decline amount

2.- To write the name of the new price code.

3.- To mark price by room.

1.- To indicate the price code name that will be used as template.

2.- Next steps will be the same than creating a new price code:

- To change “Description”
- New prices are modified in the tab “Priced per room”
- To adapt the values in “Prices exceptions”

Creación de códigos de precio

Patrón de datos | Documentos mod.

ESCR.FINIS Hesperia Finisterre *****

Código: BAR299_1 BAR 299 euro Iva incl

Moneda: Euro europeo ☐ Impuestos inc.

Tarifa propietaria:

*Precios por Habitación *Excepciones en Precios *Comidas

Tipo de habitación	Nº PAX	Importe
Family Room Double View	1	353,64
Family Room Double View	2	353,64
Family Room Double View	3	353,64
Family Room Double View	4	353,64
Jr. Suite Double View	1	335,45
Jr. Suite Double View	2	335,45
Jr. Suite Double View	3	371,81
Jr. Suite Double View	4	408,17
Presidential Suite Double...	1	590,00
Presidential Suite Double...	2	590,00
Suite Double View	1	380,91
Suite Double View	2	380,91
Suite Double View	3	417,27
Superior Double View	1	271,82
Superior Double View	2	271,82
Superior Double View	3	308,18

Creación de códigos de precio

Patrón de datos | Documentos mod.

ESCR.FINIS Hesperia Finisterre *****

Código: BAR299_1 BAR 299 euro Iva incl

Moneda: Euro europeo ☐ Impuestos inc.

Tarifa propietaria:

*Precios por Habitación *Excepciones en Precios *Comidas

Tipo de habitación	Nº PAX	Precio	AD	JU	CH	BB	Importe
Jr. Suite Double...	3	371,81	1		2	0	335,45
Jr. Suite Double...	3	371,81	2		1	0	335,45
Jr. Suite Double...	3	371,81	3			0	371,81
Suite Double View	3	417,27	1		2	0	380,91
Suite Double View	3	417,27	2		1	0	380,91
Suite Double View	3	417,27	3			0	417,27
Superior Double ...	3	308,18	1		2	0	271,82
Superior Double ...	3	308,18	2		1	0	271,82
Superior Double ...	3	308,18	3			0	308,18

4.- Rates

In the top of the “Rates data” window there is some information that needs to be explained:

The screenshot shows the 'Rates data' window with the following fields and callouts:

- 1** points to the 'Rate' field containing 'AP15-29D'.
- 2** points to the 'Description' field containing 'dv Purchase>15-29d. leadtime non...'.
- 3** points to the 'Validity' field showing dates '01.07.2014' to '31.12.2020'.
- 4** points to the 'Rate group' field containing 'RL01'.
- 5** points to the 'Active rate' checkbox, which is checked.
- 6** points to the 'Rate type' section, specifically the 'Per room' radio button.

Other visible fields include 'General rate' (checked), 'Floating rate' (checked), 'Groups' rate' (unchecked), 'Remarks' (empty text area), 'Active in TMS4C' (checked), and 'Rate's charges currency' (set to 'European Euro').

1 **Rate name** => Maximum of 10 digits. The rate name is defined by the Corporate Revenue Management department.

2 **Description** => Explanation of the rate code conditions.

3 **Validity date** => It is established as the initial date July 1st 2014 to guarantee a prior date to hotel migration. The final validity date is December 31st 2020 for public rates to make it coincide with what is created in CRS.

4 **Rate Group** => Here we rank rate codes in the corresponding Rate Level, that cannot be modified. If it needs to be corrected because an error or a change of the rate hierarchization, request it to IT.

5 **Active Rate** => In opposite to CRS, when we create a rate code in TMS it has to be activated (the symbol is a “match” where we have to click to activate it).

6

General Rate // Rate Type // Floating Rate => The meaning of each one is:

1.- **General Rate** => By setting a rate as General Rate we make it visible to be uploaded by CRM in the contracts.

Example of a General Rate => An employee of Iberdrola could make a reservation with the company rate, but also with a BAR rate, advance purchase rate or even a package with museum tickets.

Example of a non-General Rate => An employee of Iberdrola cannot make a reservation with our Employee rate.

2.- **Rate Type** => It appears the information that was setup when the rate was created (it is shown in grey). In our case, the rate codes created by Revenue Management are configured by room. Moreover, we would mark if it is a Group rate or not.

3.- **Floating Rate** => This rate depends on other main rate (while CRS is alive, it only can be linked to a BAR rate). It is indicated in the rate code creation and will define rate configuration.

1	Rate codes			Price codes		General Rate	Group Rate	Floating rate	Mandatory	Rate Level (Rate Group in TMS)
	CRS rate Code	Rate Code (max 10 digits)	Description (max 40)	Price Code (max 10 digits)	Description (max 40)					
3	10	BAR	BAR Flexible easy cancellation	BAR100_1	BAR 100 euro	YES		NO	CHAIN	RL00
4	1535	FLEXBB	Flexible with Breakfast 15d leadtime	N/A	N/A	YES		YES	CHAIN	RL00
5	1536	FLEXBB_LC	Flexible premium BB & Late Check-out	N/A	N/A	YES		YES	CHAIN	RL00
6	1530	AP15-29D	Adv Purchase > 15-29 d.leadtime non ref	N/A	N/A	YES		YES	CHAIN	Depending %, RL1 c
7	1531	AP30D	Adv Purchase > 30 d.leadtime non ref	N/A	N/A	YES		YES	CHAIN	Depending %, RL1 c
8	1534	AP15dMLOS	Adv Purchase > 15d.leadtime non ref MLOS X	N/A	N/A	YES		YES	CHAIN	Depending %, RL1 or 2
9	1533	SD1_7-14d	Special Deal > 7-15 d.leadtime non ref	N/A	N/A	YES		YES	CHAIN	RL01
10	695	PRO_SEASON	Seasonal Promotion	PRO_XXXXRO	Promotional Rate Euro 69	YES	NO	NO	Only participating hotels	RL03
11	1570	NHR_BAR	NHR BAR Flexible easy cancellation	N/A	N/A	NO		YES	CHAIN	RL00
12	1574	NHR_FLEXBB	NHR Flexible with Breakfast 15 leadtime	N/A	N/A	NO		YES	CHAIN	RL00
13	1575	NHR_FLBBLC	NHR Flexible premium BB & Late Check-out	N/A	N/A	NO		YES	CHAIN	RL00

1.- Fixed price => with its own price code designated:

In example, for Employee rate, we link the Price code NH_EMPL_01 (where we have configured a value of 36 €.-)

[illegible]

We will make a special mention to BAR that, in the same way than CRS, needs a setup of the daily value. In TMS it is done in “Rates”, however in CRS was done in “Closed”:

Rates data

Price codes Create offer Modified docum.

ESMD.EUROB NH Collection Eurobuilding *****

Rate **BAR** AR Flexible easy cancellation Description Validity 01.07.2014 to 31.12.2020 Rate group RL00

☒ General rate
☒ Active rate
☐ Floating rate

Rate type
☐ Per guest ☒ Per room
☐ Groups' rate ☒ Tax inc.

Remarks

☒ Active in TMS4C
 Rate's charges currency
 European Euro

*Pricing *Conditions *Guarantee Offers Fixed charges Extras Stay Options Routing instructions *Detail by day *Statistics

From date	Date until	Mo	Tu	We	Th	Fr	Sa	Su	Price	Amount	Description
07.01.2015	08.01.2015			<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>				BAR175_1	0,00	BAR 175 euro Iva incl
09.01.2015	11.01.2015					<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>		BAR135_1	0,00	BAR 135 euro Iva incl
12.01.2015	15.01.2015	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>				BAR195_1	0,00	BAR 195 euro Iva incl
16.01.2015	18.01.2015					<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>		BAR135_1	0,00	BAR 135 euro Iva incl
19.01.2015	19.01.2015	<input checked="" type="checkbox"/>							BAR195_1	0,00	BAR 195 euro Iva incl
20.01.2015	22.01.2015		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>				BAR175_1	0,00	BAR 175 euro Iva incl
23.01.2015	25.01.2015					<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>		BAR135_1	0,00	BAR 135 euro Iva incl
26.01.2015	26.01.2015	<input checked="" type="checkbox"/>							BAR195_1	0,00	BAR 195 euro Iva incl
27.01.2015	30.01.2015		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>			BAR220_1	0,00	BAR 220 euro Iva incl
31.01.2015	01.02.2015						<input checked="" type="checkbox"/>		BAR135_1	0,00	BAR 135 euro Iva incl

Modify pricing
 Split by current date
☒ Only valid price

From date Date until Mo Tu We Th Fr Sa Su Price Amount

2.- Floating rate => Linked to other rate (currently just to BAR, while CRS is alive)

In example => this rate Advance Purchase presents a 12% discount over the BAR rate.

Rates data

Modified docum.

ESMD.EUROB NH Collection Eurobuilding *****

Rate **AP15-29D** ☐ dv Purchase>15-29 d. leadtime no... Description Validity 01.07.2014 to 31.12.2020 Rate group RL02

☒ General rate
☒ Active rate
☒ Floating rate

Rate type
☐ Per guest ☒ Per room
☐ Groups' rate

Remarks

☒ Active in TMS4C
Rate's charges currency
European Euro

*Pricing *Conditions *Guarantee Offers Fixed charges Extras Stay Options Routing instructions *Statistics

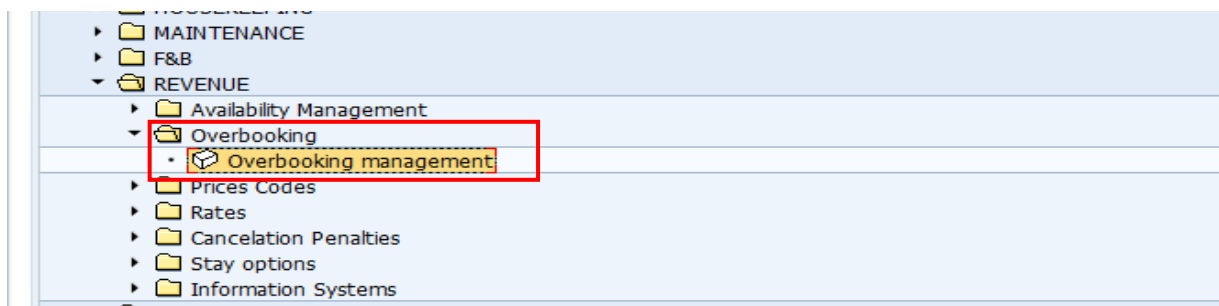
From date	Date until	M	T	W	T	F	S	S	Rate	%	+/- Amount	% Bo...	+/-Am.board	Description
25.11.2014	31.12.2020	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	BAR	88,00	0,00	0,00	0,00	BAR Flexible easy cancellation

Split by current date

☒ Only valid price

5.- Overbooking

In this tab it is managed the opening and/or closing of hotels total sales (level 1) or sales by room type (level 2):



When we access to this window a time period is requested. After that, the following information will appear:

Overbooking management by date and room type

General Occupancy Occupancy by room type House Status Show occupancy Blocked rooms

Hotel: Hotel rooms: Value: % Value:

Dates: to 1

Default values: Include blocked rooms ☒ % Min.Over 100,00 Include rooms Tentative ☒ % Max.Over 100,00 By Room type

	Rooms	Mo 05.01.15	Tu 06.01.15	We 07.01.15	Th 08.01.15	Fr 09.01.15	Sa 10.01.15	Su 11.01.15	Mo 12.01.15	Tu 13.01.15	We 14.01.15	Th 15.01.15	Fr 16.01.15
Daily	431	411	411	411	411	411	411	411	411	411	411	411	
Room type	Description												
APADBL	Apartment Double	19	1-	1-	1-	1-	1-	1-	1-	1-	1-	1-	1-
JSTDBV	Jr Suite Double View	6	1-	1-	1-	1-	1-	1-	1-	1-	1-	1-	1-
LABDBL	Living Lab Double	2	2	2	2	2	2	2	2	2	2	2	2
LABDBR	Living Lab Double Terrace	2	2	2	2	2	2	2	2	2	2	2	2
PREDBL	Premium Double	93	95	95	95	95	95	95	95	95	95	95	95
PREDBR	Premium Double Terrace	18	20	20	20	20	20	20	20	20	20	20	20
PREDBV	Premium Double View	13	1-	1-	1-	1-	1-	1-	1-	1-	1-	1-	1-
PSTDBV	Presidential Suite Double View	1	1-	1-	1-	1-	1-	1-	1-	1-	1-	1-	1-
SUPDBL	Superior Double	277	277	277	277	277	277	277	350	350	350	350	

2 3 4

- 1 ⇒ Hotel total inventory.
- 2 ⇒ Inventory by room type.
- 3 ⇒ Total rooms that are put up for sale daily.
- 4 ⇒ Total rooms by typology that are put up for sale daily.

For both levels (opening/closing of total sales or by room type), to close sales we must write -1 and a positive number to open sales.

1.- ¿How to manage overbooking? We have two options. Depending on what we want to do we will choose the most useful one:

A.- If we use the option “Value”⇒ We click on the cell that needs to be modified and write the number of rooms we want to move. To select multiple cells press Control button and select the cells needed.

In example => We have selected days 8 and 10 (red arrows) to close sales (black arrow). To set this information and therefore move the rooms, we press “modify values” (green arrow).

Overbooking management by date and room type

General Occupancy Occupancy by room type House Status Show occupancy Blocked rooms

Hotel: ESIB.PLAMA Hotel rooms: 212
Dates: 07.01.2015 to 10.01.2015

Value: ☐ -1 ☐ % Value:

Default values:
☒ Include blocked rooms ☒ % Min.Over 100,00
☒ Include rooms Tentative ☒ % Max.Over 100,00

	Rooms	We 07.01.15	Th 08.01.15	Fr 09.01.15	Sa 10.01.15
Daily	212	212	212	212	212
Room type	Description				
STDBL	Standard Double	147	155	155	155
STDBV	Standard Double View	49	57	57	57
STDTP	Standard Triple	10			
SUPTV	Superior Triple View	6			

B.- If we use the cells => We click on the cell we want to modify and the value is changed directly in the cell.
In example => We want to close sales for room type Standard Double View the 2nd June. We wrote -1 in its cell (red arrow):

In both cases the changes made are marked in yellow. We have to save the changes (red box):

Overbooking management by date and room type

General Occupancy Occupancy by room type House Status Show occupancy Blocked rooms

Hotel: Hotel rooms:
 Dates: to

Value ☐ % Value ☐

Default values
 Include blocked rooms ☒ % Min.Over 100,00
 Include rooms Tentative ☒ % Max.Over 100,00 By Room type

	Rooms	Su 31.05.15	Mo 01.06...	Tu 02.06...	We 03.06.15	Th 04.06...	Fr 05.06.15
Daily	228	212	212	212	212	212	212
Room type Description							
STDDBL Standard Double	155	155	155	155	155	155	155
STDDBV Standard Double View	57	57	57	1-	57	57	57
STDTPV Standard Triple	10						
SUPTPV Superior Triple View	6						

Overbooking management by date and room type

General Occupancy Occupancy by room type House Status Show occupancy Blocked rooms

Hotel: Hotel rooms:
 Dates: to

Value ☐ % Value ☐

Default values
 Include blocked rooms ☒ % Min.Over 100,00
 Include rooms Tentative ☒ % Max.Over 100,00 By Room type

	Rooms	We 07.01.15	Th 08.01...	Fr 09.01.15	Sa 10.01.15
Daily	212	212	1-	212	1-
Room type Description					
STDDBL Standard Double	147	155	155	155	155
STDDBV Standard Double View	49	57	57	57	57
STDTPV Standard Triple	10				
SUPTPV Superior Triple View	6				

2.- ¿What additional information appears in this window? The system offers an horizontal menu where we can navigate and find information related to general occupancy level, by room typology...

Overbooking management by date and room type

General Occupancy Occupancy by room type House Status Show occupancy Blocked rooms

Hotel: ESLO.HEREN Hotel rooms: 83
 Dates: 07.01.2015 to 10.01.2015

Value % Value

		Rooms	We 07.01.15	Th 08.01.15	Fr 09.01.15	Sa 10.01.15
Daily		83	83	83	83	83
Room type	Description					
JSTDBL	Jr. Suite Double	2	2	2	2	2
STDDBL	Standard Double	79	79	79	79	79
STDTP	Standard Triple	2	4	4	4	4

A.- General Occupancy => To see the reservation status:

General Occupancy

Room Rack Blocked Room Rack Occupancy per room type Update data View Overb. House Status Restrictions

Dates: 07.01.2015 - 10.01.2015

Day	Date	Wmgs.	Σ Tot. Rooms	Σ Blocked	Σ Rooms	Σ Confirmed	Σ Available	Σ Tentative	Σ Option	Σ Min avalla	TotMaxSell	Σ MinOccup %	Σ MaxOccup %	Room in	Room out	Guests In	Guest Stay	Reserv.	A
Wednesday	07.01.2015		153	9	144	31	113	0	0	113	118	21,53	21,53	17	7	29	48	38	
Thursday	08.01.2015		153	8	145	32	113	0	0	113	118	22,07	22,07	13	12	26	52	44	
Friday	09.01.2015		153	8	145	46	99	0	0	99	104	31,72	31,72	30	16	46	75	62	
Saturday	10.01.2015		153	8	145	44	101	0	0	101	106	30,34	30,34	17	19	32	77	63	
			612	33	579	153	426	0	0	426		26,42	26,42						

General Occupancy

Room RackBlocked Room RackOccupancy per room typeUpdate dataView Overb.House StatusRestrictions

Dates: 07.01.2015 - 10.01.2015

Day	Date	Wrngs.	Σ Tot. Rooms	Σ Blocked	Σ Rooms	Σ Confirmed	Σ Available	Σ Tentative	Σ Option	Σ Min availa	TotMaxSell	Σ MinOccup %	Σ MaxOccup %	Room in	Room out	Guests In	Guest Stay	Reserv
Wednesday	07.01.2015		431	29	402	252	150	0	0	150	130	62,69	62,69	184	36	234	315	305
Thursday	08.01.2015		431	23	408	250	158	0	0	158	138	61,27	61,27	88	90	97	308	357
Friday	09.01.2015		431	23	408	141	267	0	0	267	247	34,56	34,56	102	211	137	187	369
Saturday	10.01.2015		431	23	408	106	302	0	0	302	282	25,98	25,98	53	88	79	151	211
			1.724	98	1.626	749	877	0	0	877		46,13	46,13					

- ⇒ Total rooms => Total hotel inventory
- ⇒ Blocked => Blocked rooms
- ⇒ Rooms => Confirmed + Disposable rooms
- ⇒ Confirmed => Reservation with confirmed status
- ⇒ Available => Rooms – Confirmed
- ⇒ Tentatives => Reservations with tentative status
- ⇒ Option => Reservations with option status
- ⇒ Min Availa => Total rooms - Confirmed
- ⇒ Total Max Sell => Total rooms - Confirmed – Tentative
- ⇒ % Ocup Min => Real occupancy
- ⇒ % Ocup Max => Occupancy adding confirmed and/or tentatives
- ⇒ Room in /Room out /... => They are stayovers, check-in, check-out, pax in the hotel,...

B.- Occupancy by room type => It is shown the reservation status by room type (grey columns) and by room subtype (orange columns). The “TOTAL” column in yellow is the sum by room type. **The “#” points out that there is tentative rooms.**

ESMD.ALBAG. Hotel occupancy forecast by room type										
<div> </div> <div> Show overb. Refresh Occupied Conf. Occupied Tent. Available Conf. Avail. Conf. and Tent. House </div>										
Occupied: Res.Confirmed, Tentative										
Dates: 01. May 2015 - 31. May 2015 <i>In red weekends and occupied > availables</i> <i># -> With Res. Tentative</i>										
Day	Date	JSTDBL	STDDBL	SUPDBL	TOTAL	JSTDBLQ	STDDBLQ	STDDBLT	SUPDBLK	SUPDBLQ
Friday	01.05.2015	0	1	0	1	0	1	0	0	0
Saturday	02.05.2015	0	30 #	0	30 #	0	1	0	0	0
Sunday	03.05.2015	0	29 #	0	29 #	0	0	0	0	0
Monday	04.05.2015	0	0	0	0	0	0	0	0	0
Tuesday	05.05.2015	0	0	0	0	0	0	0	0	0
Wednesday	06.05.2015	0	0	0	0	0	0	0	0	0
Thursday	07.05.2015	0	0	0	0	0	0	0	0	0
Friday	08.05.2015	0	25 #	0	25 #	0	4	3	0	0
Saturday	09.05.2015	0	59 #	0	59 #	0	4	2	0	0
Sunday	10.05.2015	0	49 #	0	49 #	0	0	0	0	0
Monday	11.05.2015	0	0	0	0	0	0	0	0	0

C.- House Status => The hotel status for a certain date is presented (disposable rooms, ADR, pending check-out...)

ESMD.ALBAG NH Alberto Aguilera * - HOUSE STATUS**

Occupancy Room Occupancy Event weekly planning Overb.

Date: 01.05.2015 ☐ Net Prod. ☐ Finance Prod. ☐ Gross Prod Room Total: 153 Blocked: 0 Available: 152
R. Type: ☐ Price w/Taxes Inventory: 153 Out of serv: 0 Availability allot. 0

Activity More...

Ext Sty/Chk Un. Room Grp. Ind. GUEST AD JU CH BB VIP

Stays (Checked-in): 0 0 0 0 0 0 0 0 0 0
Depart. Expected: 0 0 0 0 0 0 0 0 0 0
Checked out: 0 0 0 0 0 0 0 0 0 0
Arrivals Expected: 0 0 0 0 0 0 0 0 0 0
Checked in: 0 0 0 0 0 0 0 0 0 0
Extended stays:
Checked out Unexpect:
Day use: 0 0 0 0 0 0 0 0 0 0

Room type Booked Room Assigned Meal plan

Room type	Confirmed	Provisional	Avail.	Max.Avail.	Grp.R	Ind.R	Pers.
STDDBL			137	137	0	0	0
STDDBLQ	1		24	24	0	1	2

Groups All Individuals

Room	Guests	Revenue
Room nights: 1	Stays: 2	Room: 40,47
% Occupancy: 0,65	% Occupancy: 0,00	Meal plan: 0,00
%Occup.+Blck: 0,65	%Occup.+Blck: 0,00	F&B: 0,00
%Occup. Max.: 0,65	%Occup. Max.: 0,00	Others: 0,00
%Occup+B Max: 0,65	%Occup+B Max: 0,00	Total: 40,47
ADR: 40,47	ADR Pax: 20,24	By guest: 20,24

Status at hotel date: 07.01.2015

Status:	IC...	Num.	Vacancy	Ocup
Clean	✓	133	114	19
Dirty	✗	13	13	0
Pending to check	!	7	7	0

D.- Show Occupancy => In this window we can see reservations at level 1 and 2:

Overbooking management by date and room type

General Occupancy Occupancy by room type House Status Show occupancy Blocked rooms

Hotel: Hotel rooms: ☐ Value ☐ % Value

Dates: to

Default values
☒ Include blocked rooms ☒ % Min.Over 100,00
☒ Include rooms Tentative ☒ % Max.Over 100,00

	Rooms	Occu.	Fr 01.05.15	Occu.	Sa 02.05.15	Occu.	Su 03.05.15	Occu.	Mo 04.05.15	Occu.	Tu 05.05.15	Occu.	We 06.05.15	Occu.	Th 07.05.15	Occu.	Fr 08.05.15	Occu.
Daily	153	1	158	30	158	29	158		158		158		158		158	25	158	
Room type	Description																	
JSTDBL	Jr Suite Double	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5
STDBL	Standard Double	137	145	30	145	29	145	145	145	145	145	145	145	145	145	25	145	145
SUPDBL	Superior Double	11	11	11	11	11	11	11	11	11	11	11	11	11	11	11	11	11

6.- Restriction Management

Depending on what we want to do we will stay in the general vision of Restriction Management or we will click in “Rate Group” in the horizontal menu:

ESMD.EUROB Restriction Management. 01.01.15 - 28.02.15

Hotel and Dates | + month | Calendar | Select | **Rate Group** | Room Occup. | Room Type Occup. | House Status | Overb.

Legend: Checkin CTA OCCUP ROOMS MNLS MXLS DAYUSE FPLOS Stay C OCCUP_ST ROOMS_ST MNLS_ST MUST_STAY Checkout CTD

GROUPS	We 07.01.15	Th 08.01.15	Fr 09.01.15	Sa 10.01.15	Su 11.01.15	Mo 12.01.15	Tu 13.01.15	We 14.01.15	Th 15.01.15	Fr 16.01.15
RL00	+	+	+	+	+	+	+	+	+	+
RL01	+	+	+	+	+	+	+	+	+	+
RL02	+	+	+	+	+	+	+	+	+	+
RL03	+	+	+	+	+	+	+	+	+	+
RL04	+	+	+	+	+	+	+	+	+	+
RL05	+	+	+	+	+	+	+	+	+	+
RL06	+	+	+	+	+	+	+	+	+	+
RL07	+	+	+	+	+	+	+	+	+	+
RL08	+	+	+	+	+	+	+	+	+	+
RL09	+	+	+	+	+	+	+	+	+	+
RL10	+	+	+	+	+	+	+	+	+	+
RL11	+	+	+	+	+	+	+	+	+	+
RL12	+	+	+	+	+	+	+	+	+	+
RL13	+	+	+	+	+	+	+	+	+	+
RL14	+	+	+	+	+	+	+	+	+	+
RL15	+	+	+	+	+	+	+	+	+	+

ESMD.EUROB Restriction Management. 01.01.15 - 28.02.15

Hotel and Dates | + month | Calendar | Select | **Rate Group** | Room Occup. | Room Type Occup. | House Status | Overb.

Legend: Checkin CTA OCCUP ROOMS MNLS MXLS DAYUSE FPLOS Stay C OCCUP_ST ROOMS_ST MNLS_ST MUST_STAY Checkout CTD

Rate Group | Rate | Meal plan id | Checkin | Stay | Checkout | All | Mo...

Rate Group	Rate	Meal plan id	Checkin	Stay	Checkout	All	Mo...
RL00			<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	BAR	BB	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	RO		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	DAY_US_01	BB	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	RO		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	FLEXBB		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	FLEXBB_LC	BB	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	RO		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	NHR_BAR	BB	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	RO		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

January

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
			01	02	03
05	06	07	08	09	10
12	13	14	15	16	17
19	20	21	22	23	24
26	27	28	29	30 m2	31

February

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
02	03	04	05	06	07
09	10	11	12	13	14
16	17	18	19	20	21

In this window we will manage the following information:

- ✓ Closings over meal plan =>
- ✓ Ceilings
- ✓ Yield restrictions
- ✓ **Closings over meal plan** => In CRS we configured the meal plan in the rate and in TMS the meal plan is restricted closing the sale of the meal plans we are not interested in.

In example => In CRS rate 1535 was configured as meal plan HD and set as compulsory compliance. In TMS the rate is configured with all the specific information (guarantee ,linked to a BAR rate,...), but nothing related to the meal plan. To configure that this rate is booked only with the meal plan bed and breakfast , we ought to close sales to the meal plan room only.

Create Restrictions

Hotel: ESMD.EUROB Rate Group: RL00 Rate: FLEXBB Flexible with Breakfast 15d leadtime

Reservation data

Room type: Meal plan: RO Room Only

Date from	End date	Mo	Tu	We	Th	Fr	Sa	Su	CHECK IN	STAY	CHECK OUT
25.11.2014	31.12.2020	✓	✓	✓	✓	✓	✓	✓		Closed	

4.- ...for this period...

5.- ...sale is closed

1.- Rate FLEXBB...

2.- ...belows to RL00...

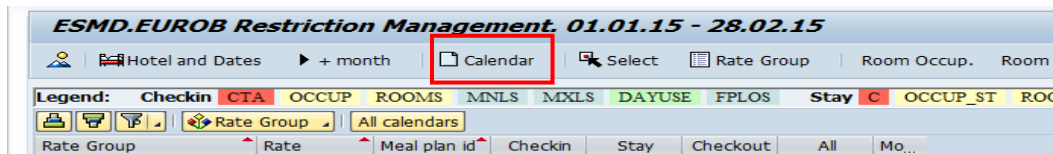
3.- ...for Room Only meal plan...

Modify dates

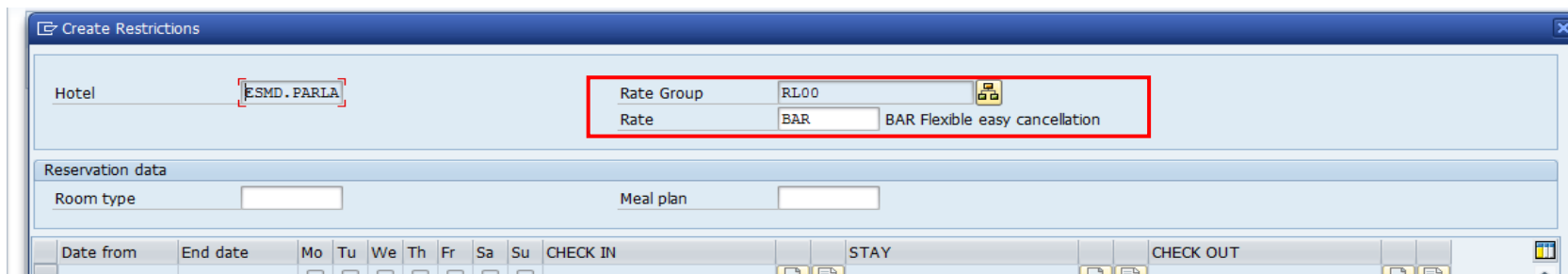
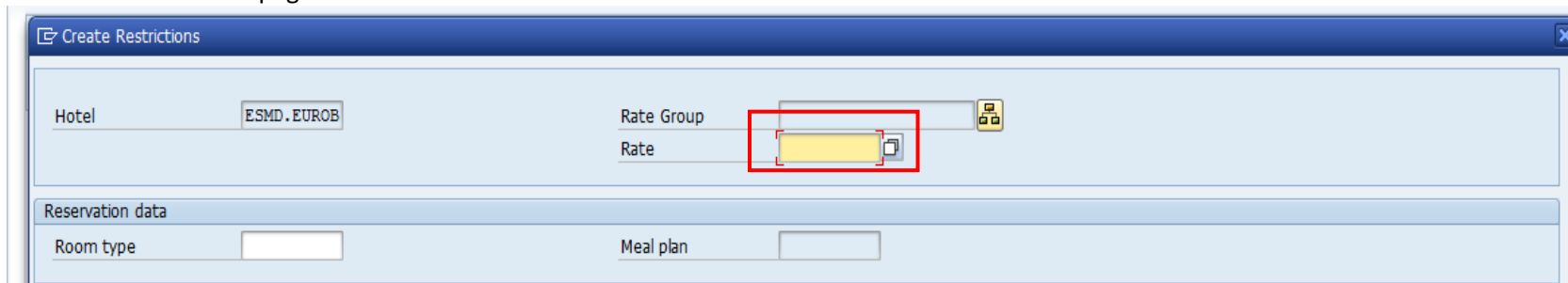
Created: E000000... 06.11.2014 13:20:36
Modif.: 00:00:00

¿How to create a restriction?

⇒ Go to “Calendar” in the horizontal menu:



⇒ Click in the double button to select the rate we want to restrict:



We carry out the same operation in Meal plan

⇒ We select the meal plan where we want to restrict the reservation:

1.- To indicate the dates that have to coincide with rate validity dates.

2.- If we click on the Page button of Stay, a new window will appear (point 3)

3.- We close the sales by clicking in "Closed"

4.- To pass this information on the table it is needed to click on "To insert data in the Table".

⇒ Finally we save the data:

[illegible]

- ✓ **Ceilings** => Rooms we want to put up for sale by each rate and/or Rate Level. In CRS it would correspond with tab "Groups" in "Closing". The operation is the same with the exception that we do not mark "Closed", we indicate the number of rooms we want to put up for sale. *In example => For the rate of the Pack Escapada from 16/12/2014 to 31/12/2015, we want to put up for sale 5 rooms in "STAY" option and close it since 1/1/2016.*

Create Restrictions

Hotel: Rate Group: Rate: NH Pack Escapada

Reservation data

Room type: Meal plan: Bed & Breakfast

Date from	End date	Mo	Tu	We	Th	Fr	Sa	Su	CHECK IN	STAY	CHECK OUT
16.12.2014	31.12.2015	✓	✓	✓	✓	✓	✓	✓		<input type="text" value="Closed if rooms >5"/>	
01.01.2016	31.12.2020	✓	✓	✓	✓	✓	✓	✓		<input type="text" value="Closed"/>	

Stay Conditions

Closed if N° Rooms>

Min Length of Stay

☐ Closed

Created: E000000... 12.12.2014 10:37:49

Modify dates

Date from: End date: Mo: ☐ Tu: ☐ We: ☐ Th: ☐ Fr: ☐ Sa: ☐ Su: ☐ CHECK IN: STAY: CHECK OUT:

- ✓ **Yield restrictions** => Restrictions invisible for the guest that do not allow to make a reservation, optimizing in this way the sales in opportunity moments. Can be applied over a date, Rate Level or rate:

- Over a date

ESMD.PARLA Restriction Management. 08.08.15 - 10.08.15 . ST-RATE AND R

Hotel and Dates + month Modify Unselect

Legend: Checkin CTA OCCUP ROOMS MNLS MXLS DAYUSE FPLOS Stay C OCCUP_ST ROOMS_ST MNLS_ST MUST_STAY Checkout CTD

GROUPS	Sa 08.08.15	Mo 10.08.15
RL00	+	+
RL01	+	+
RL02	+	+
RL03	+	+
RL04	+	+
RL05	+	+
RL07	+	+
RL10	+	+
RL12	+	+
RL13	+	+
RL14	+	+

1.- Put the cursor on the date we want to select (i.e., 08.08.15).

2.- The colour of the day will change from White to orange.

Important!!! => horizontal menu has ben modified. Go to “Modify” to show the window and insert the information.

We set the number of nights we want to restrict and we save the information:

ESMD.PARLA Restriction Management. 08.08.15 - 10.08.15 . ST-RATE AND R

Hotel and Dates | + month | Modify | Unselect

ESMD.PARLA Restriction Management. 08.08.15 - 10.08.15 . ST-RATE ...

Check In Conditions

Closed if N° Rooms>

Min Length of Stay

Max Length of Stay

☐ Closed To Arrival

☐ No DayUse

Stay Conditions



Closed if N° Rooms>

Min Length of Stay

☐ Closed

Check out Conditions

☐ Closed To Departure

Room Occup. Room Type Occup. House Status Overp.  

Stay	C	OCCUP_ST	ROOMS_ST	M
				Su 09.08.15
				+
				+
				+
				+
				+
				+
				+
				+
				+
				+

ESMD.PARLA Restriction Management. 08.08.15 - 10.08.15 . ST-RATE AND R

Hotel and Dates | + month | Calendar | Select | Restriction Management | Stay | Rate and P

Legend: Checkin CTA OCCUP ROOMS MNLS MXLS DAYUSE FPLOS Stay C OCCUP_ST ROOMS_ST

GROUPS	Sa 08.08.15	Su 09.08.15
RL00	+ m2	+
RL01	+ m2	+
RL02	+ m2	+
RL03	+ m2	+
RL04	+ m2	+
RL05	+ m2	+
RL07	+ m2	+
RL10	+ m2	+
RL12	+ m2	+
RL13	+ m2	+
RL14	+ m2	+

Important!!! => In the same way than CRS, in TMS to delete a restriction of minimum stay we must to select minimum stay of 1 nights instead of 0 nights.

○ Over Rate Level

ESMD.PARLA Restriction Management. 09.08.15 - 11.08.15 . ST-RATE AND R

Hotel and Dates | + month | Calendar | Select | Restriction Management | Stay | Rate and Room type

Legend: Checkin CTA OCCUP ROOMS MNLS MXLS DAYUSE FPLOS Stay C OCCUP_ST ROOMS_ST MNLS_ST

GROUPS	Su 09.08.15	Mo 10.08.15
RL00	+	+
RL01	+	+
RL02	+	+
RL03	+	+
RL04	+	+
RL05	+	+
RL07	+	+
RL10	+	+
RL12	+	+
RL13	+	+

We put the cursor on the "+" of the RL and the date we want to restrict.

ESMD.PARLA Restriction Management. 09.08.15 - 11.08.15 . ST-RATE AND R

Hotel and Dates | + month | Calendar | Select | Restriction Management | Stay | Rate and Room type | Room type | Meal Plan

Legend: Checkin CTA OCCUP ROOMS MNLS MXLS DAYUSE

GROUPS	Su 09.08.15
RL00	+
RL01	+
RL02	+
RL03	+
RL04	+
RL05	+
RL07	+
RL10	+
RL12	+
RL13	+
RL14	+

Conditions

Sunday 09.08.15
RL00

Check In Conditions

Closed if N° Rooms>

Min Length of Stay

Max Length of Stay

☐ Closed To Arrival

☐ No Dayuse

Stay Conditions

Closed if N° Rooms>

Min Length of Stay


☐ Closed

Check out Conditions


☐ Closed To Departure

Room Occup. Room Type Occup. House Status Overb.


ESMD.PARLA Restriction Management. 09.08.15 - 11.08.15 . ST-RATE




Hotel and Dates



Calendar



Select



Restriction Management

Legend:

Checkin

CTA

OCCUP

ROOMS

MNLS

MXLS

DAYUSE

FPLOS

Stay

C

OCCU

GROUPS

RL00

RL01

RL02

RL03

RL04

RL05

RL07

RL10

RL12

RL13

RL14

Su 09.08.15

+ m2

+

+

+

+

+

+

+

+

+

+

- Over rate => We will select Rate Level where is the rate we want to restrict:

ESMD.PARLA Restriction Management. 10.08.15 - 11.08.15 . ST-RATE AND R		
Hotel and Dates + month Calendar Select Restriction Management Stay Rate and Room type Room type Meal Plan Ba		
Legend:	Checkin CTA OCCUP ROOMS MNLS MXLS DAYUSE FPLOS Stay C OCCUP_ST ROOMS_ST MNLS_ST MUST_STAY Checkout CT	
GROUPS	Mo 10.08.15	Tu 11.08.15
RL00	+	+

RATES	Mo 10.08.15	Tu 11.08.15
BAR	+	+
MAP_BAR	+	+
MAP_PACK	+	+
NHR_BAR	+	+
NO_MAPPING	+	+

We put the cursor on the "+" of the rate and date we want to restrict.

ESMD.PARLA Restriction Management. 10.08.15 - 11.08.15 . ST-RATE AND R

Hotel and Dates
 + month
 Calendar
 Select
 Restriction Management
 Stay
 Rate and

Conditions

Monday 10.08.15
RL00 BAR

Check In Conditions

Closed if Nº Rooms>
 Min Length of Stay
 Max Length of Stay
☐ Closed To Arrival
☐ No Dayuse

Stay Conditions

Closed if Nº Rooms>
 Min Length of Stay
☐ Closed

Check out Conditions

☐ Closed To Departure

Room Occup. Room Type Occup. House Status Overb.

USE FPLOS Stay C OCCUP_ST ROOMS_ST
 Mo 10.08.15
 Mo 10.08.15

7.- FAQs

- ¿What does “*” of the tabs mean? => The tabs with asterisk mean that there is some information uploaded in it. If we are looking for certain information, we can avoid the tabs without the asterisk.

Rates data

Price codes Create offer Modified docum.

ESMD.EUROB NH Collection Eurobuilding *****

Rate AR Flexible easy cancellation Description Validity 01.07.2014 to 31.12.2020 Rate group RL00

Rate type: ☒ General rate ☐ Active rate ☐ Floating rate ☐ Per guest ☒ Per room ☐ Groups' rate ☒ Tax inc.

Remarks

☒ Active in TMS4C
Rate's charges currency: European Euro

*Pricing *Conditions *Guarantee Offers Fixed charges Extras Stay Options Routing instructions *Detail by day *Statistics

From date	Date until	Mo	Tu	We	Th	Fr	Sa	Su	Price	Amount	Description
01.01.2015	06.01.2015	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	BAR135_1	0,00	BAR 135 euro Iva incl
07.01.2015	08.01.2015	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	BAR175_1	0,00	BAR 175 euro Iva incl
09.01.2015	11.01.2015	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	BAR135_1	0,00	BAR 135 euro Iva incl
12.01.2015	15.01.2015	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	BAR195_1	0,00	BAR 195 euro Iva incl
16.01.2015	18.01.2015	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	BAR135_1	0,00	BAR 135 euro Iva incl
19.01.2015	19.01.2015	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	BAR195_1	0,00	BAR 195 euro Iva incl
20.01.2015	22.01.2015	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	BAR175_1	0,00	BAR 175 euro Iva incl
23.01.2015	25.01.2015	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	BAR135_1	0,00	BAR 135 euro Iva incl
26.01.2015	26.01.2015	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	BAR195_1	0,00	BAR 195 euro Iva incl
27.01.2015	30.01.2015	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	BAR220_1	0,00	BAR 220 euro Iva incl

Modify pricing

☒ Only valid price

Split by current date

From date Date until Mo Tu We Th Fr Sa Su Price Amount

- ¿How to see the audits of changes made on a rate? => To see the audit of changes we have to select “Modified Docum.”

Rates data

Price codes Create offer **Modified docum.**

ESMD.EUROB NH Collection Eurobuilding *****

Rate **BAR** AR Flexible easy cancellation Description Validity 01.07.2014 to 31.12.2020 Rate group RL00

☒ General rate
☒ Active rate
☐ Floating rate

Rate type
☐ Per guest ☒ Per room
☐ Groups' rate ☒ Tax inc.

Remarks

☒ Active in TMS4C
 Rate's charges currency
 European Euro

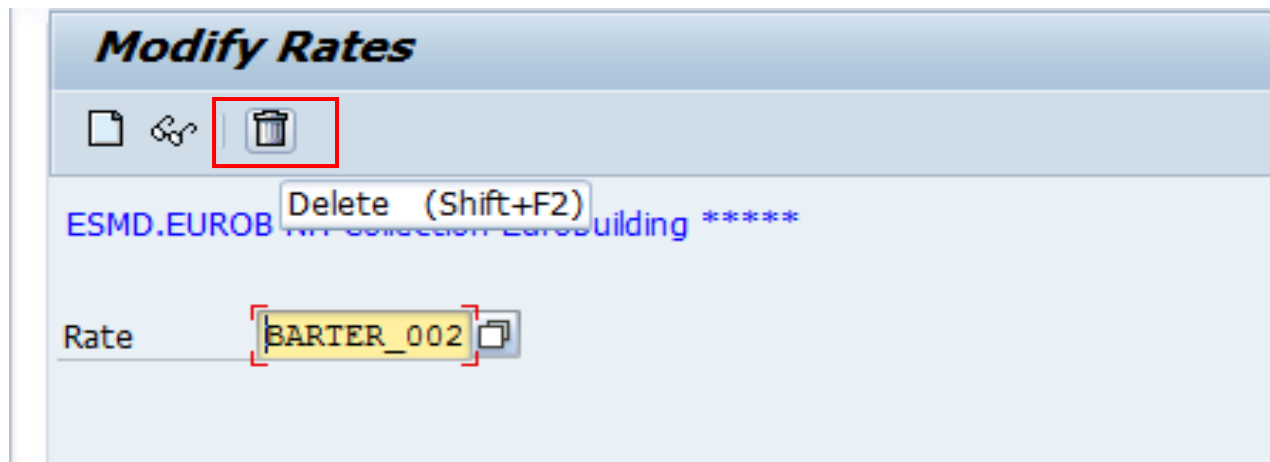
*Pricing *Conditions *Guarantee Offers Fixed charges Extras Stay Options Routing instructions *Detail by day *Statistics

From date	Date until	Mo	Tu	We	Th	Fr	Sa	Su	Price	Amount	Description
01.01.2015	06.01.2015	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	BAR135_1	0,00	BAR 135 euro Iva incl
07.01.2015	08.01.2015	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	BAR175_1	0,00	BAR 175 euro Iva incl
09.01.2015	11.01.2015	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	BAR135_1	0,00	BAR 135 euro Iva incl
12.01.2015	15.01.2015	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	BAR195_1	0,00	BAR 195 euro Iva incl
16.01.2015	18.01.2015	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	BAR135_1	0,00	BAR 135 euro Iva incl
19.01.2015	19.01.2015	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	BAR195_1	0,00	BAR 195 euro Iva incl
20.01.2015	22.01.2015	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	BAR175_1	0,00	BAR 175 euro Iva incl
23.01.2015	25.01.2015	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	BAR135_1	0,00	BAR 135 euro Iva incl
26.01.2015	26.01.2015	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	BAR195_1	0,00	BAR 195 euro Iva incl
27.01.2015	30.01.2015	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	BAR220_1	0,00	BAR 220 euro Iva incl

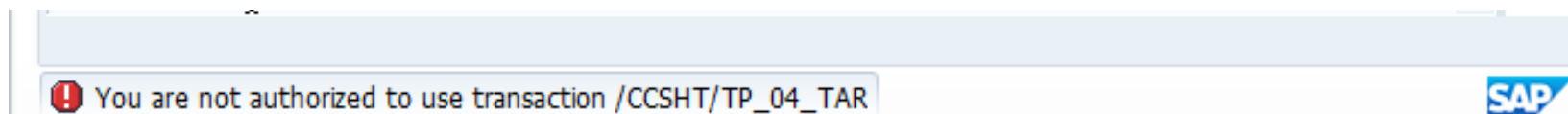
Modify pricing
 Split by current date From date Date until Mo Tu We Th Fr Sa Su Price Amount

☒ Only valid price

- ¿Can we delete a Price Code or a Rate? => There is a button to delete them, but it is not available.



It would get us back to the main menu. At the bottom of the screen this error message will appear:



- ¿How many **BAR Price Codes** can we create? => In TMS there is no limit, but in EzRMS the maximum BAR codes it can be managed is 20.

Season price identifier (1) 500 Entries found

Price codes Applicable price codes

Hotel: ESMD.EUROB

Price code	Description	End date	Ra	Date	P.X.Gue	Curren	Tax in	Base
BAR120_1	BAR 120 euro Iva incl	31.12.2099		25.11.2014		EUR		
BAR135_1	BAR 135 euro Iva incl	31.12.2099		25.11.2014		EUR		
BAR150_1	BAR 150 euro Iva incl	31.12.2099		25.11.2014		EUR		
BAR160_1	BAR 160 euro Iva incl	31.12.2099		25.11.2014		EUR		
BAR170_1	BAR 170 euro Iva incl	31.12.2099		25.11.2014		EUR		
BAR175_1	BAR 175 euro Iva incl	31.12.2099		25.11.2014		EUR		
BAR180_1	BAR 180 euro Iva incl	31.12.2099		25.11.2014		EUR		
BAR190_1	BAR 190 euro Iva incl	31.12.2099		25.11.2014		EUR		
BAR195_1	BAR 195 euro Iva incl	31.12.2099		25.11.2014		EUR		
BAR220_1	BAR 220 euro Iva incl	31.12.2099		25.11.2014		EUR		
BAR250_1	BAR 250 euro Iva incl	31.12.2099		25.11.2014		EUR		
BAR270_1	BAR 270 euro Iva incl	31.12.2099		25.11.2014		EUR		
BAR285_1	BAR 285 euro Iva incl	31.12.2099		25.11.2014		EUR		
BAR310_1	BAR 310 euro Iva incl	31.12.2099		25.11.2014		EUR		
BAR350_1	BAR 350 euro Iva incl	31.12.2099		25.11.2014		EUR		
BAR410_1	BAR 410 euro Iva incl	31.12.2099		25.11.2014		EUR		
BAR470_1	BAR 470 euro Iva incl	31.12.2099		25.11.2014		EUR		
BAR500_1	BAR 500 euro Iva incl	31.12.2099		25.11.2014		EUR		
BAR575_1	BAR 575 euro Iva incl	31.12.2099		25.11.2014		EUR		
BAR650_1	BAR 650 euro Iva incl	31.12.2099		25.11.2014		EUR		
BARTER_001	Barter 001	31.12.2099		25.11.2014		EUR		
BARTER_002	Barter 002	31.12.2099		25.11.2014		EUR		
BGR_SP_001	BGR Sport Neg 38 RO	31.12.2099		25.11.2014		EUR		
BGR_SP_002	BGR Sport Neg 36 RO	31.12.2099		25.11.2014		EUR		
BGR_SP_003	BGR Sport Neg 31 RO	31.12.2099		25.11.2014		EUR		
BGR_SP_004	BGR Sport Neg 37 RO	31.12.2099		25.11.2014		EUR		
BGR_SP_005	BGR Sport Neg 41 RO	31.12.2099		25.11.2014		EUR		
BGR_SP_006	BGR Sport Neg 40 RO	31.12.2099		25.11.2014		EUR		
BGR_SP_007	BGR Sport Neg 39 RO	31.12.2099		25.11.2014		EUR		

BAR

31 January 2013

Rate Code	Rate (EUR)			Validities
	Suite	Standard	Scenic	
10	295.00	265.00	255.00	
11	280.00	265.00	240.00	
110	270.00	240.00	230.00	
111	245.00	215.00	205.00	
112	219.00	189.00	179.00	
113	210.00	180.00	170.00	
114	190.00	160.00	150.00	
115	180.00	150.00	140.00	
116	170.00	140.00	130.00	
117	160.00	130.00	120.00	
118	155.00	125.00	115.01	
119	147.00	117.00	107.00	
120	142.00	112.00	102.00	
121	137.00	107.00	97.00	
122	132.00	102.00	92.00	
123	127.00	97.00	87.00	
124	122.00	92.00	82.01	Current
125	117.00	87.00	77.00	
126	112.00	82.01	72.00	
127	107.00	77.00	67.00	
128	102.00	72.00	62.00	

- [illegible]

- **¿Are the blocked rooms discounted of the total inventory?** => No, we will have to take it into account and adjust the number of rooms charged.
In example => In the hotel NH Collection Eurobuilding, with an inventory of 431 rooms, there are 20 rooms blocked because a refurbishment. To avoid an overbooking of -20 rooms, we have to set 411 rooms.

Overbooking management by date and room type

General Occupancy Occupancy by room type House Status Show occupancy Blocked rooms

Hotel: **ESMD.EUROB** Hotel rooms: **431** Value: ☐ % Value: ☐

Dates: **05.01.2015** to **31.01.2015**

Default values:
 Include blocked rooms: ☒ % Min.Over: 100,00
 Include rooms Tentative: ☒ % Max.Over: 100,00
 By Room type

	Rooms	Mo 05.01.15	Tu 06.01.15	We 07.01.15	Th 08.01.15	Fr 09.01.15	Sa 10.01.15	Su 11.01.15	Mo 12.01.15	Tu 13.01.15	We 14.01.15	Th 15.01.15	Fr 16.01.15
Daily	431	411	411	411	411	411	411	411	411	411	411	411	411
Room type	Description												
APADBL	Apartment Double	19	1-	1-	1-	1-	1-	1-	1-	1-	1-	1-	1-
JSTDBV	Jr Suite Double View	6	1-	1-	1-	1-	1-	1-	1-	1-	1-	1-	1-
LABDBL	Living Lab Double	2	2	2	2	2	2	2	2	2	2	2	2
LABDBR	Living Lab Double Terrace	2	2	2	2	2	2	2	2	2	2	2	2

- **¿Can we close sales by room subtype?** => It is not possible, but could be done by room type. We can see reservations by room subtype, but we cannot manage closings.

ESMD.ALBAG. Hotel occupancy forecast by room type

Show overb. Refresh Occupied Conf. Occupied Tent. Available Conf. Avail. Conf. and Tent. House

Occupied: Res.Confirmed, Tentative

Dates: 01. May 2015 - 31. May 2015

*In red weekends and occupied > availables
-> With Res. Tentative*

Day	Date	JSTDBL	STDDBL	SUPDBL	TOTAL	JSTDBLQ	STDDBLQ	STDDBLT	SUPDBLK	SUPDBLQ
Friday	01.05.2015	0	1	0	1	0	1	0	0	0
Saturday	02.05.2015	0	30 #	0	30 #	0	1	0	0	0
Sunday	03.05.2015	0	29 #	0	29 #	0	0	0	0	0
Monday	04.05.2015	0	0	0	0	0	0	0	0	0
Tuesday	05.05.2015	0	0	0	0	0	0	0	0	0
Wednesday	06.05.2015	0	0	0	0	0	0	0	0	0
Thursday	07.05.2015	0	0	0	0	0	0	0	0	0
Friday	08.05.2015	0	25 #	0	25 #	0	4	3	0	0
Saturday	09.05.2015	0	59 #	0	59 #	0	4	2	0	0
Sunday	10.05.2015	0	49 #	0	49 #	0	0	0	0	0
Monday	11.05.2015	0	0	0	0	0	0	0	0	0

- ¿What does “...” in a RL? and why sometimes it is yellow and others red? => The rates that depends on this RL present different ceilings. The red colour means that some rates are closed, but the yellow colour implies that any rate is closed.

ESMD.ALBAG Restriction Management. 08.01.15 - 07.02.15 . ST-RATE AND R													
Hotel and Dates + month Calendar Select Restriction Management Stay Rate and Room type Room type Meal Plan Back Groups													
Legend: Checkin CTA OCCUP ROOMS MNLS MXLS DAYUSE FPLOS Stay C OCCUP_ST ROOMS_ST MNLS_ST MUST_STAY Checkout CTD													
GROUPS	Th 08.01.15	Fr 09.01.15	Sa 10.01.15	Su 11.01.15	Mo 12.01.15	Tu 13.01.15	We 14.01.15	Th 15.01.15	Fr 16.01.15	Sa 17.01.15	Su 18.01.15	Mo 19.01.15	Tu 20.01.15
RL05	+ ...	+ ...	+ ...	+ ...	+ ...	+ C	+ C	+ C	+ ...	+ ...	+ ...	+ ...	+ ...
RATES													
MAP_EMP	+ R5	+ R5	+ R5	+ R5	+ R5	+ C	+ C	+ C	+ R5	+ R5	+ R5	+ R5	+ R5
NHR_BDAY	+ R3	+ R3	+ R3	+ R3	+ R3	+ C	+ C	+ C	+ R3	+ R3	+ R3	+ R3	+ R3
NH_EMPLOYE	+ R5	+ R5	+ R5	+ R5	+ R5	+ C	+ C	+ C	+ R5	+ R5	+ R5	+ R5	+ R5
PRESS	+ R5	+ R5	+ R5	+ R5	+ R5	+ C	+ C	+ C	+ R5	+ R5	+ R5	+ R5	+ R5
TRAV_AG50	+ R3	+ R3	+ R3	+ R3	+ R3	+ C	+ C	+ C	+ R3	+ R3	+ R3	+ R3	+ R3

- ¿What does “C” means in Rate level or rate?. If a number appears in RL or a rate, ¿does it mean sale is open? => The “C” is closed and it means that sales of the rate level or rate is closed. !!! If there is a number does not mean that the sale is open, it indicates the original number we set. In opposite to CRS, TMS does not discount the allotment.

RATES	Th 08.01.15	Fr 09.01.15	Sa 10.01.15	Su 11.01.15	Mo 12.01.15	Tu 13.01.15	We 14.01.15	Th 15.01.15	Fr 16.01.15	Sa 17.01.15	Su 18.01.15	Mo 19.01.15	Tu 20.01.15
MAP_EMP	+ R5	+ R5	+ R5	+ R5	+ R5	+ C	+ C	+ C	+ R5	+ R5	+ R5	+ R5	+ R5
NHR_BDAY	+ R3	+ R3	+ R3	+ R3	+ R3	+ C	+ C	+ C	+ R3	+ R3	+ R3	+ R3	+ R3
NH_EMPLOYE	+ R5	+ R5	+ R5	+ R5	+ R5	+ C	+ C	+ C	+ R5	+ R5	+ R5	+ R5	+ R5
PRESS	+ R5	+ R5	+ R5	+ R5	+ R5	+ C	+ C	+ C	+ R5	+ R5	+ R5	+ R5	+ R5
TRAV_AG50	+ R3	+ R3	+ R3	+ R3	+ R3	+ C	+ C	+ C	+ R3	+ R3	+ R3	+ R3	+ R3

In this example, the 5 rooms appearing in the Employee rate are the rooms we set originally, but they could be sold already.

- **I have uploaded a ceiling but I cannot see it ¿where can I search for it?** => Depending on where we uploaded the information (Check-in or Stay) we will navigate in one or the other to find it.
In example => In the hotel NH Collection Eurobuilding we go to restriction management. By the information shown in this window it seems there is no ceilings charged. But we have entered into Check-in...

ESMD.EUROB Restriction Management. 25.01.15 - 01.02.15 . CK-IN-RATE AN

Hotel and Dates

+ month

Calendar

Select

Restriction Management

Check in

Stay

Rate and Room type

Room type

Meal Plan

Legend: Checkin CTA OCCUP ROOMS MNLS MXLS DAYUSE FPLOS Stay C OCCUP_ST ROOMS_ST MNLS_ST MUST_STAY Checkout CTD

GROUPS	Su 25.01.15	Mo 26.01.15	Tu 27.01.15	We 28.01.15	Th 29.01.15	Fr 30.01.15	Sa 31.01.15
RL00	+	+	+	+	+	+ m2	+
RL01	+	+	+	+	+	+	+
RL02	+	+	+	+	+	+	+
RL03	+	+	+	+	+	+	+
RL04	+	+	+	+	+	+	+
RL05	+	+	+	+	+	+	+
RL06	+	+	+	+	+	+	+
RL07	+	+ R50	+ R50	+ R50	+ R50	+	+
RL08	+	+	+	+	+	+	+
RL09	+	+	+	+	+	+	+

...If we Access to Stay the ceilings will come out...

ESMD.EUROB Restriction Management. 25.01.15 - 01.02.15 . ST-RATE AND R

Hotel and Dates

+ month

Calendar

Select

Restriction Management

Check in

Stay

Rate and Room type

Room type

Meal Plan

Legend:

Checkin

CTA

OCCUP

ROOMS

MNLS

MXLS

DAYUSE

FPLOS

Stay

C

OCCUP_ST

ROOMS_ST

MNLS_ST

MUST_STAY

Checkout

CTD

GROUPS	Su 25.01.15	Mo 26.01.15	Tu 27.01.15	We 28.01.15	Th 29.01.15	Fr 30.01.15	Sa 31.01.15	Su 01.02.15
RL00	+ R400	+ R400	+ R400	+ R400	+ R400	+ R75	+ R400	+ R400
RL01	+ ...	+ C	+ C	+ C	+ C	+ C	+ C	+ C
RL02	+ ...	+ ...	+ ...	+ ...	+ ...	+ ...	+ ...	+ ...
RL03	+ ...	+ ...	+ C	+ C	+ C	+ ...	+ ...	+ ...
RL04	+ ...	+ C	+ C	+ C	+ C	+ C	+ C	+ C
RL05	+ ...	+ ...	+ ...	+ ...	+ ...	+ ...	+ ...	+ ...
RL06	+ R3	+ C	+ C	+ C	+ C	+ R3	+ R3	+ R3
RL07	+ R75	+ R50	+	+	+	+ C	+ C	+ C
RL08	+ ...	+ C	+ C	+ C	+ C	+ C	+ C	+ C
RL09	+ ...	+ ...	+ ...	+ ...	+ ...	+ C	+ ...	+ ...
RL10	+ ...	+ ...	+ ...	+ ...	+ ...	+ C	+ ...	+ ...
RL11	+ ...	+ C	+ C	+ C	+ C	+ C	+ C	+ C
RL12	+ R75	+ C	+ C	+ C	+ C	+ C	+ C	+ C
RL13	+ C	+ C	+ C	+ C	+ C	+ C	+ C	+ C
RL14	+ ...	+ C	+ C	+ C	+ C	+ C	+ C	+ C
RL15	+ ...	+ C	+ C	+ C	+ C	+ C	+ C	+ C

- **¿How to create packages?** => The steps needed to create a package are the following:

1. We have to create a rate by package.
2. Codification:
 - a. **Price** => PK_001 / PK_002 / PK_003... => Including meal plan
 - b. **Rate** => PK_XXXXX -> PK_MUSEUM / PK_ROMANT
3. Creation of the specific products of the package as Stay Option:
 - a. Codification => Similarly to what we did in the rate, we would create: PK_XXXXX -> PK_MUSEUM / PK_ROMANT
 - b. If the concept does not exist, we would have to request it to the Organization Department, indicating its description/content.
4. To inform CRM to add the "PK_XXXXX" to the contracts of public rates for Direct Guest and, if it is necessary. For WEB contracts.

In example => Let us see step by step:

1.- Price Code

Room type	N# g...	Amount	Pax type	Meal plan	Amount
Standard Double	1	64,55	Adult	Bed & Breakfast	11,50
Standard Double	2	64,55			

2.- Rate Code

Rate **PK_MUSEUM** ☐ K_Museum **Description** Validity **01.01.2014** to **31.03.2016** Rate group **RL08**

☐ General rate
☒ Active rate
☐ Floating rate

Rate type
☐ Per guest ☒ Per room
☐ Groups' rate ☒ Tax inc.

Remarks

☐ Active in TMS4C
Rate's charges currency
European Euro

*Pricing Conditions Guarantee Offers Fixed charges Extras *Stay Options Routing instructions *Detail by day Statistics

From date	Date until	Mo	Tu	We	Th	Fr	Sa	Su	Price	Amount	Description
10.10.2014	31.03.2016	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	PK_001	0,00	Pack 001

Rate **PK_MUSEUM** **PK_Museum** **Description** Validity **01.01.2014** to **31.03.2016** Rate group **RL08**

☐ General rate
☒ Active rate
☐ Floating rate

Rate type
☐ Per guest ☒ Per room
☐ Groups' rate ☒ Tax inc.

Remarks

☐ Active in TMS4C
Rate's charges currency
European Euro

*Pricing Conditions Guarantee Offers Fixed charges Extras *Stay Options Routing instructions *Detail by day Statistics

Package	Description	Active	D.From	D.Until	Price	Mandatory
PK_MUSEUM	PK Museum	<input checked="" type="checkbox"/>	01.01.2014	31.12.2015	Per guest	Mandatory

2.- Stay Option

ESAS.FERRE NH Collection Palacio de Abris COLLECTION 10.10.2014

Stay option: PK_MUSEUM PK Museum Descriptions active

Option Type: [dropdown]

Type
Nature: Basic

Validity Dates
From: 01.01.2014 To: 31.12.2015

Duration
Dynamic Fixed 0 Days

In advance
[dropdown] of 0 Days

Price
Per guest Per room
Currency: European Euro tax.incl.
Commission % Commission emp: 0,00

Date/Application Days
From: 01.01.2014 M Tu W Th F S D
To: 31.12.2015 [x] [x] [x] [x] [x] [x] [x]

Stock Management

*Charge Actions Recept.Warnings Board Upgrade Room Upgrade

Concept	Description	Pe...	AD	JU	CH	BB	Man...	Amount	%Comissio	C Frequency	D Req.Date	From Date	Until Date	Mo	Tu	We	Th	Fr	Sa	Su	Automatic
OTHER	Entrance Museum	[x]	[x]	[x]	[x]	[x]	[x]	6,50	0,00	Arrival date	[x]	01.01.2014	31.12.2015	[x]	[x]	[x]	[x]	[x]	[x]	[x]	[x]
OTHER	Coffe & Cake	[x]	[x]	[x]	[x]	[x]	[x]	4,95	0,00	Arrival date	[x]	01.01.2014	31.12.2015	[x]	[x]	[x]	[x]	[x]	[x]	[x]	[x]

3.- Contract

ESAS.FERRE NH Collection Palácio de Avilés COLLECTION 10.10.2014

Contract Id. PUBLIC 1 Direct Guest Descriptions X Active Fictitious client:

Validity period: Start date 01.01.2014, End date 31.12.2015

Activation data: Activation date 01.01.2014, Auto. apply date 01.01.2014

Level: Contract's level CHAIN Chain

TMSforConnectivity: ☒ Active in TMS4C

*General data Conditions *Rates Best available rate Remarks *Stay Options Offers Guarantee *Statistics Routing instructions Con..

Order	Rate	Description	Allotment	Description	Cost	Description	Rate	No Yieldable
1	BAR	BAR Flexible easy cancella			CXL_BAR	CXL_BAR		<input type="checkbox"/>
2	FLEXBB	Flexible with Breakfast			CXL_BAR	CXL_BAR		<input type="checkbox"/>
3	FLEXBB_IC	Flexible premium B&B & Lat			CXL_BAR	CXL_BAR		<input type="checkbox"/>
4	AP>15-30D	Ad Purchase >15-30 d.leadtime			CXL_100%	CXL_100%		<input type="checkbox"/>
5	AP>15-30D	Ad Purchase >15 d.leadtime			CXL_100%	CXL_100%		<input type="checkbox"/>
6	AP>30D	Ad Purchase >30 d.leadtime			CXL_100%	CXL_100%		<input type="checkbox"/>
7	PK MUSEUM	PK Museum						<input type="checkbox"/>