NH | HOTEL GROUP

Corporate IT & Organization Department

OTA's General Information

Access to Extranet

-Notify No shows reservations and cancellations without penalty

Review Invoice commissions claimed by the OTA

Important: It is needed to notify to the OTA's any No show reservation or canceled, in case no penalties are applied in time and adequate manner. If these status modifications are not notified to the Partner, the commission will be claimed by them and could not be rejected

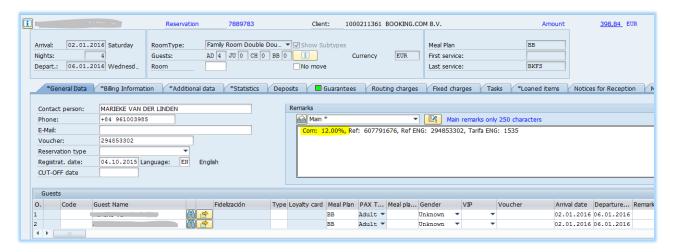
PARTNER	EXTRANET ACCESS	VALIDATION DEADLINE	REMARKS
BOOKING.COM	YES	Within 48 hours after expected check in date	✓ Reservations not billed must be communicated to Booking.com throught the extranet ✓ All the concepts invoices generate commissions (No Shows and cancellations with penalties) ✓ Reservations in TMS: Remarks field contains information about commission - Keep commission from the contract
LIBERATE/HOTELBEDS	YES	Mail/Hotelbeds extranet within 7 days after expected check in date	✓ Modify the reservations with information in Remarks field
EXPEDIA HOTEL COLLECT	YES	Upon the 4th day of the following month from expected check out date	
HRS/HOTEL.DE	NO	On a monthly basis, reject or modify the commission amount claimed. Commission review process	✓ HRS always claims commissions over Breakfast service and City Taxes - Atention reject it!! ✓ reservations in TMS: Modify the commission accordingly remarks field
HOTUSA/KEYTEL	YES	Within 24 hours after expected check in date	✓ Commissions of Direct payment reservations must be performanced in the Extranet in the following deadline: Hotels in Spain: between 5th and 19th of the following month. Keytel/Hotusa will issue the invoice monthly on the 20th Rest of Hotels: between 5th and 14th of the following month. Keytel/Hotusa will issue the invoice monthly on the 15th Do not send the invoices to SSCC-Administration, since they will download the invoices by themselves from the extranet.

TH HOTEL GROUP Booking.com (1000211361) Access to the extranet: Notify No shows reservations and cancellations without penalty Deadline: Within 48 hours after expected check in date

Reservation in TMS:

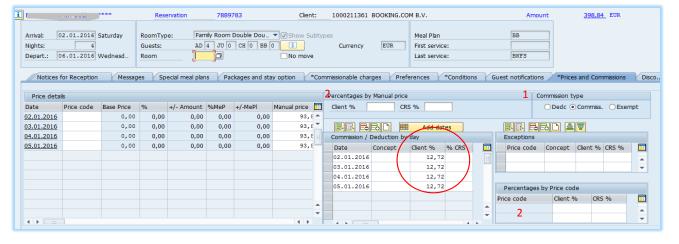
Remarks field: Commission information -> INFORMATIVE DUE IT INTEGRATION DO NOT MODIFY THE COMMISSION INFORMED IN THE RESERVATION The commission applied in the reservation is correct always if the contract has been properly linked.

Example:

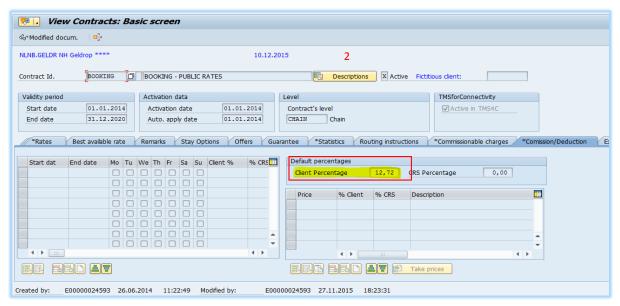


Prices and commissions: Commission applied in the reservation is correct always if the contract has been properly linked..

- 1. Commission Type: Commission (foreseen commission)
- 2. Commission amount: 12,72% applied to Manual prices or Price code accordingly (the commission can vary because tactical commissions) and sometimes appears in commission/deduction by day



Contract: the commission information (type and %) from the contract is the commission informed in the reservation. Booking.com has negotiated the Commission with VAT included, the contract has already calculated the correct amount. It is essential that the contract is porperly informed in the reservation, therefore the commission will be correct.



- ✓ All the reservations not billed must be notified to Booking.com via Extranet within 48 hours after expected check in for the following situations: :
 - ■No Shows reservations without penalty
 - Cancelled reservations without penalty
 - •Invalid credit card in case of Non Refundable reservations
- ✓ In case this discrepancies are not notified in term an adequate maner, Booking.com will claim the commission
- On a Monthly basis we will recieve the invoice commission from Booking.com. Hotel must check the commissions generated by the reservations invoiced and approve the report.
 - •Pay VIA WPS: Reject commissions when apply, previously notified in the Extranet and proceed for payment. 2 files (fortnightly) a are uploaded on WPS for Booking.com.
 - ■Payment commissions no WPS: Administration-SSC dowload invoices from extranet

PARTNER	WPS	NO WPS
BOOKING.COM	Spain, México and Latam	Rest of countries

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Main Customers in TMS:

Hotelbeds Product SLU (1008949566) -> Hotels in NH y HH Hotelbeds Spain (1003444807) -> Hoteles de Portugal Hotelbeds UK (1007653060) ->Hotel NH Kesington

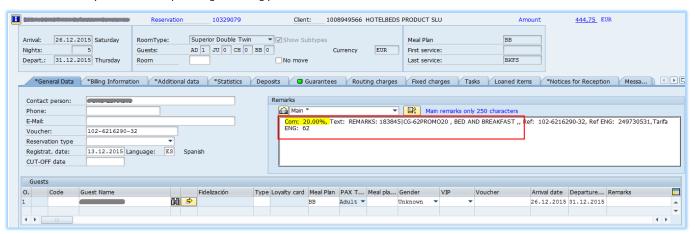
TMS Reservation

Remarks field: Contains the correct information only regarding the commission to apply and Board Suplement. Offers and free nights due contracts are not shown in TMS. It is needed to access Hotelbeds extrant in order to correct TMS reservation accordingly.*

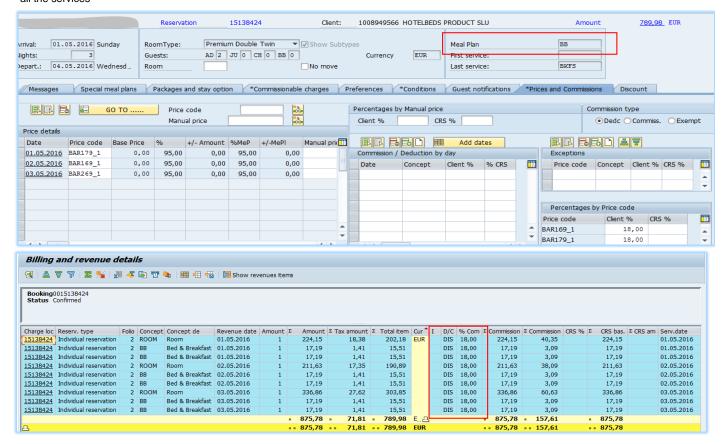
* Solved in TMS4C

It is necessary that THE HOTEL MODIFIES THE RESERVATION with the information from the Remarks field:

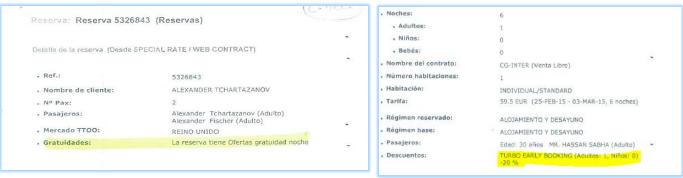
Commission: modify the commission percentage accordingly with the % in remarks field



Mealplan: modify the reservation mealplan into BB (whenever is marked in remarks field), adding the Breakfast service to the reservation. Breakfast (pre-booked rate) is not shown in Hotelbeds confirmation, but it is confirmed. Keep in mind to review discounts are properly informed for all the services

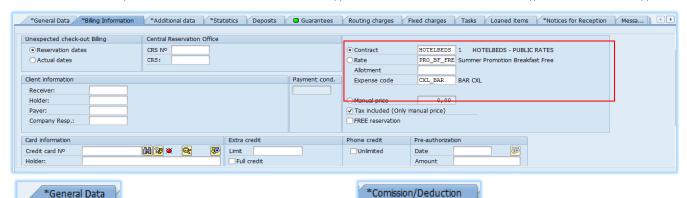


Other offers: offers and discounts are not shown in TMS/ CRS. You can check if some offer applies in Hotelbeds confirmation:



In TMS you need to apply manually the complimentary for the last night, or the offer when applies.

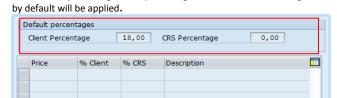
Contrat: reservation always has to have informed contract and rate to be applied. This information will determined the type of commission to be applied.



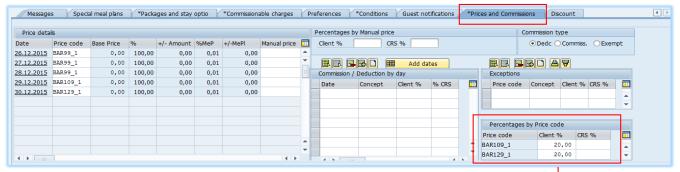
Commission type: Exempt contract / Commission or Billing deduction



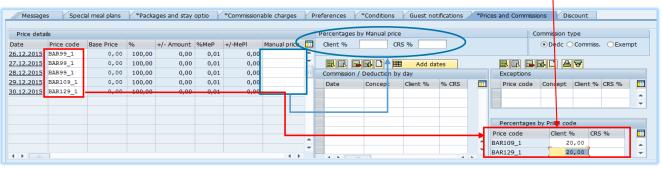




Prices and Commissions: it is necessary to modify the commission % according to the information of the Remarks field.



Please note that the information about the commission % must be entered in the section of Manual price or Price code, depending on how the rate is informed.



PARTNER WPS NO WPS
LIBERATE/HOTELBEDS Rest of countries Spain and Hesperia

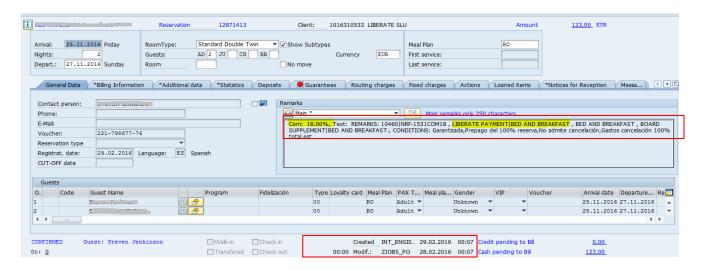
Main Customers in TMS: Liberate: 1016310533 Hotelbeds Direct payment programme

TMS Reservation

Remarks field: EVEN IF LIBERATE PAYMENT IS SHOWN HERE, ALL LIBERATE RESERVATIONS ARE ON DESK PAYMENT

Contains the correct information only regarding the commission to apply and Board Suplement.

For the reservations done before TMS4C it is needed that the HOTEL MODIFY THE RESERVACION accordingly with the information of remarks field, related to commissions and mealplant. Reservations done once hotel is migrated to TMS4c the commission is already well calculated.



Cancellations and no shows: notify liberate any No show or cancellation within 7 days after expected check date by mail to:

FUROPE

Telf: (0034) 971 17 87 21 // (0034) 971 21 16 32

 $\underline{liberate.hotelassistance.europe@hotelbeds.com}$

LATINOAMÉRICA

Telf: (0034) 931170294 +85025

 $\underline{liberate.hotelassistance.latam@hotelbeds.com}$

DUBAI

Telf: (0034) 971 17 87 21 // (0034) 971 21 16 32

 $\underline{hotel support.middlee ast@hotelbeds.com}$

ÁFRICA

Telf: (0034) 971 17 87 21 // (0034) 971 21 16 32 liberate.hotelsupport.africa@hotelbeds.com

USA

crc.northamerica@hotelbeds.com

Telf: (001) 407345499

PARTNER	WPS	NO WPS
LIBERATE/HOTELBEDS	Rest of countries	Spain and Hesperia

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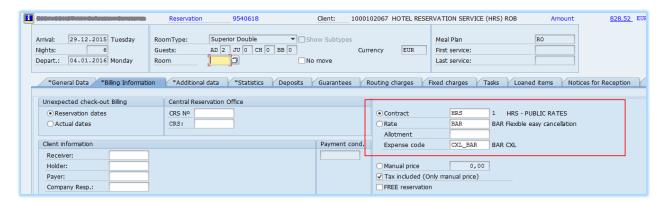
HRS (1000102067)

Reservation information

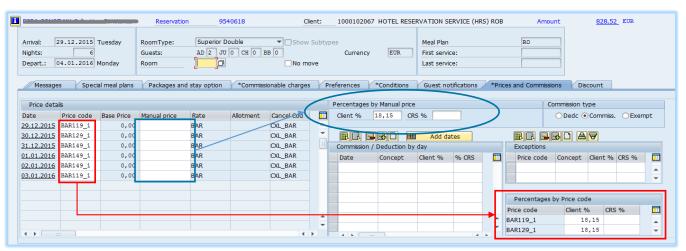
HRS reservations are manually entered by CRO/Hotel. It is essential to inform properly the contract and the rate to apply.

In case that the confirmed rate by HRS does not match the rate positioned in TMS (lack of contracts, confirmation mistake, etc.) the manual price will be reported in the Prices and Commissions tab, mantaining the applicable contract and rates (HRS /HRS_CCR Contract).

When a Corporate contract is missing use MAP_COR rate (Comm = exempt) and request the contract creation to CDM Department



Please note that the information about the commission % must be entered in the section of Manual price or Price code, depending on how the rate is informed.



HRS Contracts and HRS

HRS: Public Rates = 16,50% Comm

HRS CCR = 14,50%

MAP_COR: Exempt (HRS/Company agreements is missing)

WARNING! HRS always claims commissions on Breakfast and City Tax, only we will grant commission on breakfast if the reservation is on Bed & Breakfast mealplan. It is important to modify the amount claimed by HRS in time and manner.

On a monthly basis:

- ${\color{red} \bullet} {\color{black} WPS}$ payment: Change commissions that do not correspond in time and manner.
- Payment Commissions no WPS (Germany & Austria): Change commission in HRS Extranet. HRS will send directly the corrected invoice to NH_Commissions@epsportal.com. Hotel General Manager recieves the invoice posted in FI for its approval

PARTNER	WPS	NO WPS
HRS	Rest of countries	German, Austria and Hesperia

TH HOTEL GROUP Expedia Hotel Collect (1027783514) Access to the extranet: Notify No shows reservations and cancellations without penalty Deadline: Upon the 4th day of the following month from the expe

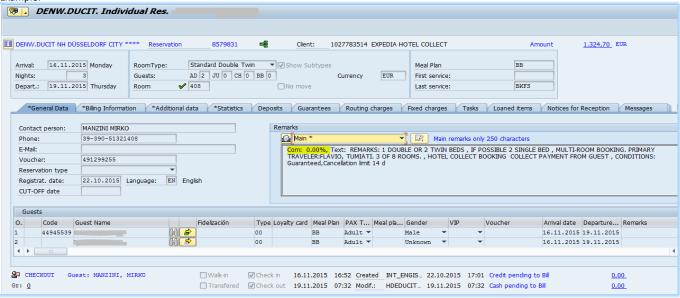
Reservations in TMS:

Remakrs field: commission information -> INFORMATIVE DUE IT INTEGRATION (ALWAS ZERO) DO NOT MODIFY THE COMMISSION INFORMED IN THE RESERVATION

The commission applied in the reservation is correct always if the contract hs been properly linked

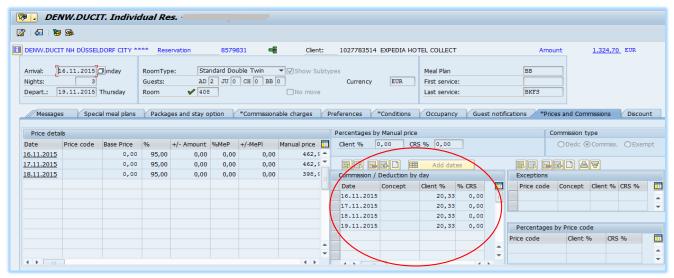
* These are reservations paid directly by the guest. If the payment is done with the virtual credit card of Expedia, reservations have to be registered with the main client 1016882287 EXPEDIA INTERNACIONAL with a NET commissions model (Expedia Collect)

Example:

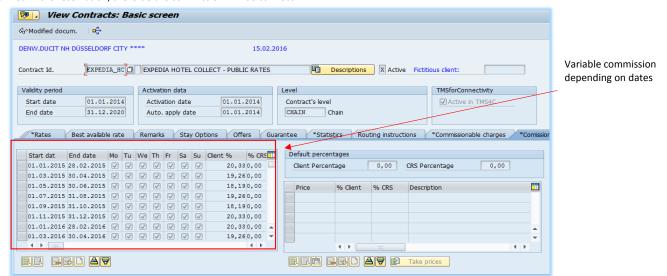


Prices and commissions: Commission applied

- 1. Commission Type: Commission (foreseen commission)
- 2. Commission amount: 20,33% applied to price code (% depending on destination and season)



Contract la: the commission information (type and %) from the contract os the commissionn informed in the reservation. Expedia Hotel Collect has negoctiated the Commission with WAT included, the contract has already calculated the correct amount. It is essential that the contract is properly informed in the reservation, therefoe the commission will be correct.



- All the reservations not billed must be notified to Expedia va Extranet until the 4th day of the month following check-out date for the following situations:
 - ■No Shows reservations without penalty
 - ■Cancelled resrvations without penalty within the stated period of penalty for cancellations without costs
 - •Modified reservations, change the length of the stay or the reserved room type
 - *IN ADDITION: cancelled reservations with a penalty can be reconciled starting at cancel date until cancel date plus 4 days.
- ✓ The 5th day of each month Expedia will issue and send the mothly commission invoice according to the reservations detailed in the extranet, so we have to check and reconcile all reservations befores this day (latest 4th day)
- √ If you don'n reconcile the reservations during the stated period, the commission will be charged based on the original reservation.

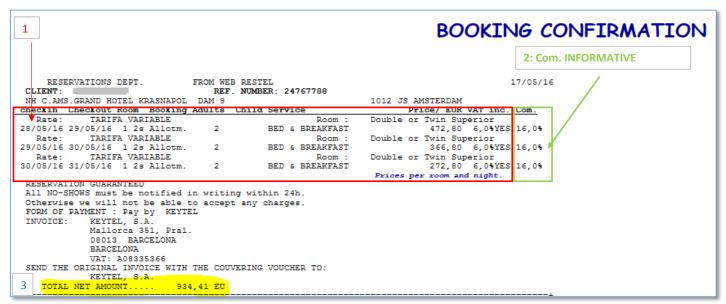
Keytel (1000032546) Hotusa (1016660768) Access to the extranet: Notify No shows reservations and cancellations without penalty Deadline: within 24 hrs after the expecting check in date. Click here to see COMC Information Keytel & Hotusa invoicing process *IN ADDITION: Review on the extranet the commissions of direct payment reservations Deadline: Hotels in Spain -> between day 5th and 19th of the following month/ Rest of Hotels: Between day 5th to 14th of the following month

Reservation in TMS: Not interfaced, Manually created by CRO/Hotel

ContractTMS: KEYTELSA/HOTUSHOTEL -> Commission type = Discount

Confirmation details: Reservations confirmation shows the Total amount to be invoiced as well as the rates detailed per day *Example*:

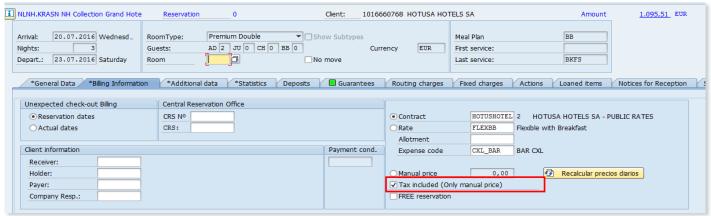
- 1.- Detail per day: price confirmed per day (VAT included)*
- 2.- Com.: % Discount INFORMATIVE! Discount is not included in daily price calculation
- 3.- Net amount to be invoiced: Discount and VAT included*
- *City taxes: Not included except in countries where city tax is included in rate confirmation (Rotterdam, Utrech, Hamburgo, Berlín, Postdam)



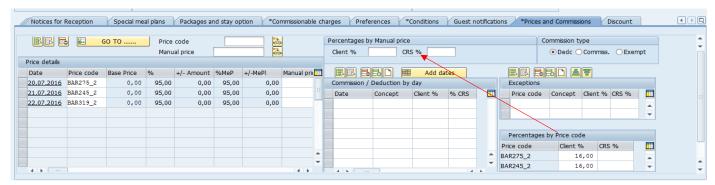
Reservation process in TMS:

It is essential inform properly the main customer and contract. In case of rate positioned doesn't match with the rate confirmed by Keytel/Hotusa (due to changes in rate position), maintain the contract and inform a manual price.

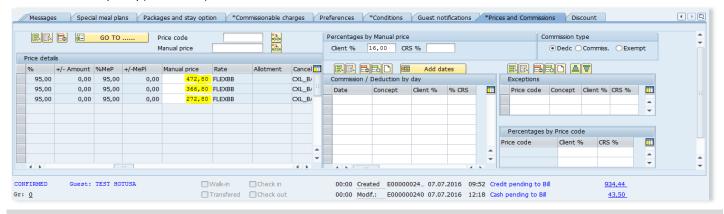
ATT! check box Tax included (only manual price) must be included!



If the rate doesn't match with Keytel confirmation, manual price is exceptionally applied. Before delete the proposed price code, inform the % of discount in *percentage per manual price* section



Rate: Price confirmed per day (VAT Included)



Direct Payment Reservations

In case of direct payment, do the following modifications:

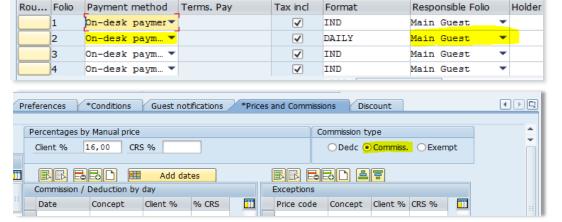
- 1.- Payment method all folios: On desk paymen
- 2.- Folio 2 responsibl: Main guest

keservation rollos neader

3.- Commission Type -> from Discount to Commission!!!

Precios por habitación y noche.
RESERVA GARANTIZADA CON TARJETA DE CREDITO; ROGAMOS COMPRUEBEN DATOS Y VALIDEZ.
En caso de no show, es necesario comunicación por escrito a nuestras oficinas con menos de 24h.
FORMA DE PAGO:PAGO DIRECTO

Cantidad a cobrar al cliente en el momento de la salida: 622,38 EUR [=Total]



On a montly basis, review on the extranet the commissions of direct payment reservations. Notify by e-mail to Keytel/Hotusa the No shows within 24 hours from the expected check in date

Deadline: Hotels in Spain -> between day 5th and 19th of the following month/ Rest of Hotels: Between day 5th to 14th of the following month