Booking.com

11H HOTEL GROUP

PART OF MINOR HOTELS

Online Payments Pay@Property

Our credit card validation and collection solution for non-prepayment reservations

November 2023



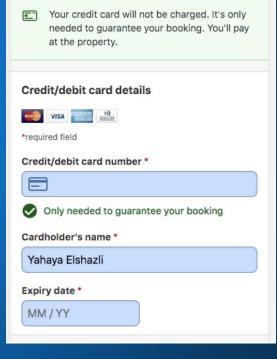
Improved flow to deliver a better experience for you and your guests

In June 2021, we announced a <u>new credit card validation</u> and cancellation fee collection solution Pay@Property to further support you in managing reservations made with free cancellation, non-prepayment policies.

Booking.com continues to:

- Expand on our evolved payments approach
- Monitor partners' feedback and improve the solution







Key benefits for you



Lower risk of unsuccessful fee collection

Booking.com:

- Collects fees
- Covers chargebacks
- Waives commission on fees that can't be collected

Property benefit:

 Lower risk of cancellations and noshows



Save time and reduce your workload

Property benefit:

- No card validation
- No time spent handling invalid credit cards, fraudulent payments and chargebacks
- For cancellations and no-shows Booking.com manages fee charges and collections



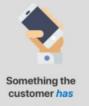
Support with automated credit card validation

Booking.com:

 Responsible for all authentication and zerofactor authorisation needed for credit card validation

Strong Customer Authentication







What is Strong Customer Authentication?

Strong Customer Authentication (SCA) is a regulatory requirement introduced across the EEA in 2020 to reduce fraud and to make online payments more secure. From this date businesses must comply with these measures for all relevant transactions. For more information visit <u>Partner Hub</u>

When SCA applies and how it impacts your property?

Whether SCA applies or not depends on if you charge your guests' cards in person (e.g. at check-in) or remotely. You don't need to worry about SCA if it's done using a POS machine with your guests present.

When you need to charge their cards remotely (e.g. deposit, no-show fee, prepaid reservations), you may need to perform authentication measures to prove they are the rightful card holders.

How does this solution help?

We're committed to supporting you to meet SCA requirements so you can secure revenue for the reservations you get on our platform.

For the relevant transactions we will assess whether a transaction is subject to SCA and perform all validation steps as needed, so you won't need to take any action for SCA.

How this will help guests



Convenience

Payment method variety

Flexibility

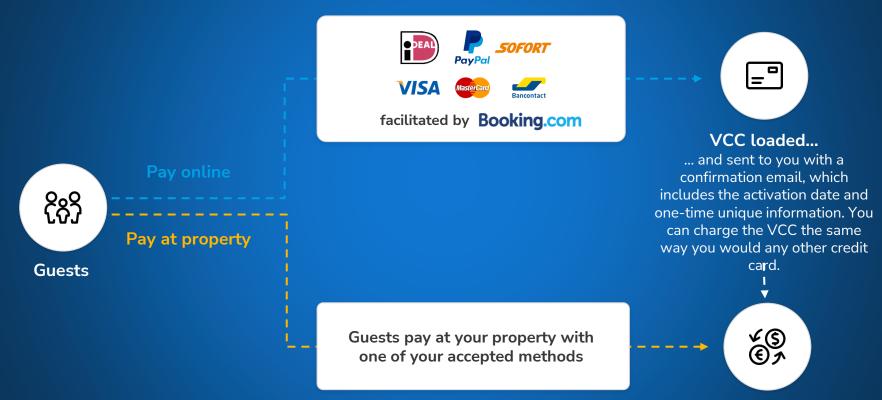


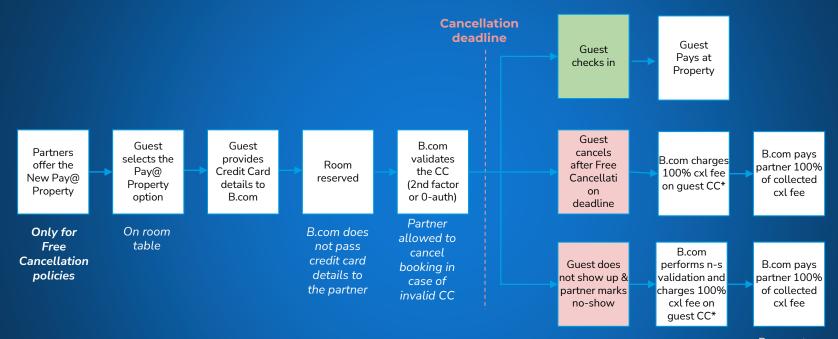
Payment security

Peace of mind

Confidence





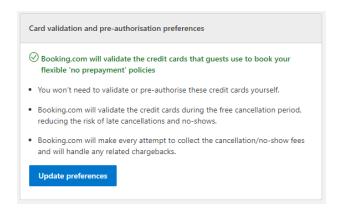


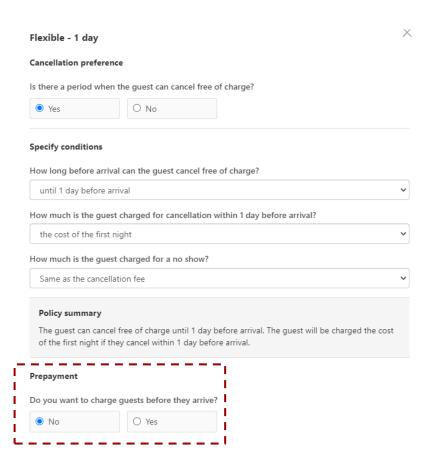
Payment as a VCC the partner can charge

*When the property does not cancel the invalid cc booking and the guest chooses to cancel after the free cancellation deadline or not show up on the check-in date, then we'll try our best to still collect the fees based on your policy on the property's behalf. Full details on what happens with invalid cc to be found here.

Which policies have the new credit card validation and collection solution (Pay@Property)?

- In the Extranet under Property → Policies, the partner will be able to see for which policies Booking.com will validate the guest's credit card
- This will be applicable for all flexible policies where no prepayment is needed

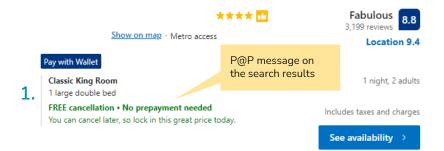


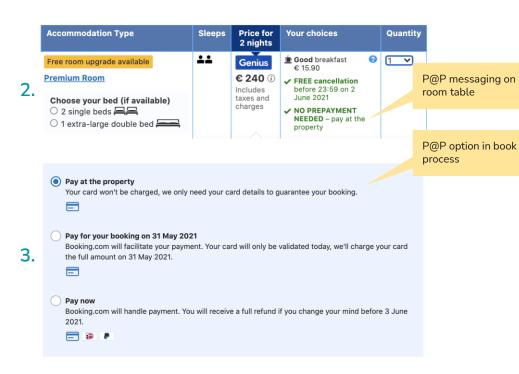




For customers

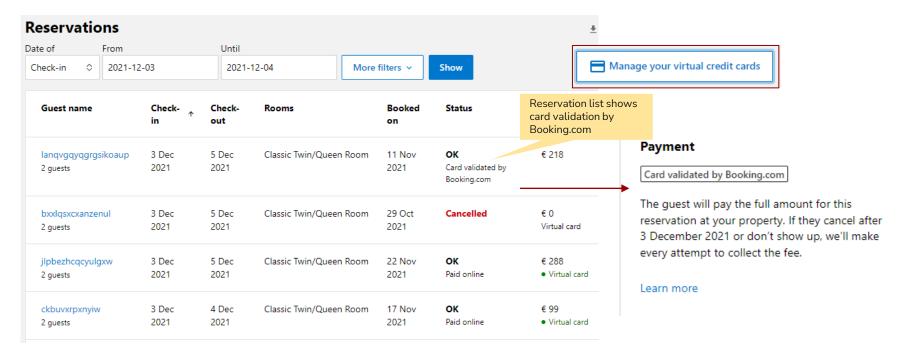
- For customers, Pay@Property is advertised at the front end as 'No prepayment needed, Pay at the Property'
- The customer can choose between Pay at the Property, Pay now or to be charged 3 days before the cancellation window
- If 'Pay now' or to be charged 3 days before the cancellation is chosen we will charge the quest's credit card and will share a VCC
- Pay at the Property, we will verify the guest's credit card and securely store their details. We will however not pass on the details to the property. The guest will pay upon check in or check out







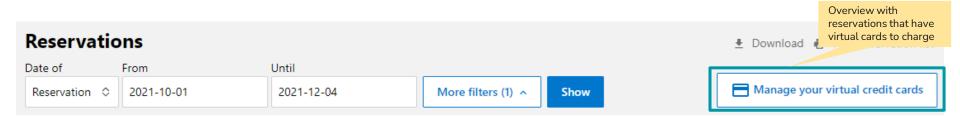
For the property



- Under status in Reservation tab in the Extranet we will indicate that we have validated the credit card
- If the guest stays at the property, then the property can charge the guest upon check-in or checkout
- Check PMS for reservation instructions (in case of questions, reach out to......tbd/....)



For the property



If the guest cancels after the free cancellation deadline or does not show up, then the property has the choice to either waive the cancellation or no-show fee or:

- Booking.com will charge the fee
- If the fee is successfully collected, pay-out will be sent via a virtual credit card
- If the fee is not collected Booking.com will waive the commission fee for the reservation

No-shows will need to be marked in the extranet <u>within 48 hours</u> after the intended check-in date, in order for us to start the collection process

In case of chargeback requests, Booking.com will handle those and absorb the cost if needed



What happens with invalid cc?

- We will give the guest 24 hours to adjust their details
- If their credit card is still invalid we'll notify the property and the property will have the choice to cancel the reservation
- If the property does not cancel the invalid cc booking and the guest chooses to cancel after the free cancellation deadline or no show, we'll try to collect the fees (based on your policy)
- If the cancellation or no-show fee is successfully collected, the property will receive a pay-out via a virtual credit card
- If not, we'll make sure to waive the commission fee for the reservation.

