

## **Hotels With a Heart Protocol Summary**



Responsible 븆	Requester	Hotel: customer data, rate and prices to be applied							
Case / situation	Request / previous authorization	Main Client	Rates and conditions applicable						
			Room	Rest of services					
FREE ACCOMMODATION FOR SOCIAL PURPOSES (Families with a child receiving hospital treatment away from home, or requests of a similar social nature - always through associations/foundations-)	Request from the hospital or association/foundation/NGO by email + Approval of the Regional Director	2013686003 FUNDACIONES Y ONGS (CUENTA FICTICIA)*  *The folio holder must always be the GUEST	0-7 room nights: Price 0 (RO) Breakfast 5 EUR/pax/day + taxes  Contract HOTELS WITH HEART Rate HWH0  Room night no. 8 onwards: 36 EUR per day + taxes (RO) Breakfast 5 EUR/pax/day + taxes  Contract HOTELS WITH HEART Rate HWH36	- Max. 2 children per room (0-11 years old) depending on the capacity of the hotel rooms.  - F&B and other services: retail prices and direct payment by the guest.  - CITY/TOURISTIC TAX: direct payment by the guest (legal reason).  - TIPS & PAID OUTS: direct payment by the guest.					
COLLABORATION AGREEMENTS (projects in line with our strategy and purpose as a company)	Request by email at least 48h prior arrival  + Approval of the Hotel General Manager	Association / Foundation / NGO	Price 0 (BB)  Contract CORALLFAMY / LOVAAS Rate COMPLIMEN2	- See conditions of each agreement in Annex II of the <i>Hotels with Heart Protocol</i> .  - F&B and other services: retail prices and direct payment by the guest.  - CITY/TOURISTIC TAX: direct payment by the guest (legal reason).  - TIPS & PAID OUTS: direct payment by the guest.					
NGO RATE	Request by email + Approval of the Regional Director	Association / Foundation / NGO	BAR-30%  Contract FUNDYONGS  Rate COR_BAR30%	- F&B and other services: retail prices and direct payment by the guest CITY/TOURISTIC TAX: direct payment by the guest (legal reason) TIPS & PAID OUTS: direct payment by the guest Catering Services up to 15% discount on F&B (conditions agreed with Operations and Sales departments).					

Responsible 🕈	Requester	Hotel: customer data, rate and prices to be applied			Statistic data TMS reservation					Voucher	FI posting	
Case / situation	Request / previous authorization	Main Client	Rates and c	conditions applicable  Rest of services	Source of Business			Travel reason		reason	Information in Invoice: VOUCHER field	GL Account AP
SOLIDARITY VOUCHERS HOTELS WITH A HEART Charity events (always with approval of the	If the voucher is promoted directly by the hotel itself: approval of the Sustainable Business department (no request template needed)	Own Hotel (internal customer starting 99*)	Price 0 (BB)  Contract NH_HOTELS***  Rate COMPLIMENT  Price code COMPLIMENT	- These solidarity vouchers only inlcude BB - F&B AND OTHER SERVICES : retail prices and direct	OP	IC-	OPERATIONS CONTROL	НН-	IC-	HWHEART	HWHEART	N/A
Sustainable Business department)	If the voucher is promoted by other hotel or any area within RO or BUCS, the InterCompany. Reservations Request must be sent to the hotel	Requester's center (hotel, CS BU or RO internal customer starting 99*)	50/55/60/70/90 EUR + Taxes (BB) based on hotel brand below 90% forecast occupancy	payment by the guest - CITY/TOURISTIC TAX: direct payment by the guest (due to legal reaseons) - TIPS & PAID OUTS: direct payment by the guest	Any (TMS validation destination ceco)	IC-	Any (TMS validation destination ceco)		IC-	HWHEART	Reason indicated in the request template must be informed HWHEART-CECO (ceco complete, 10 characters)	62929000 MISCELLANEOUS

<sup>\*</sup> For Multicurrency Hotels, also the contract NH\_HOTELSZ is available with corresponding rates and price codes in the second currency.