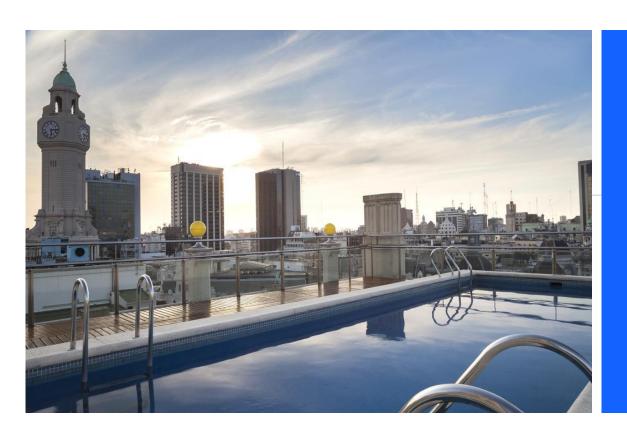


BPC Training

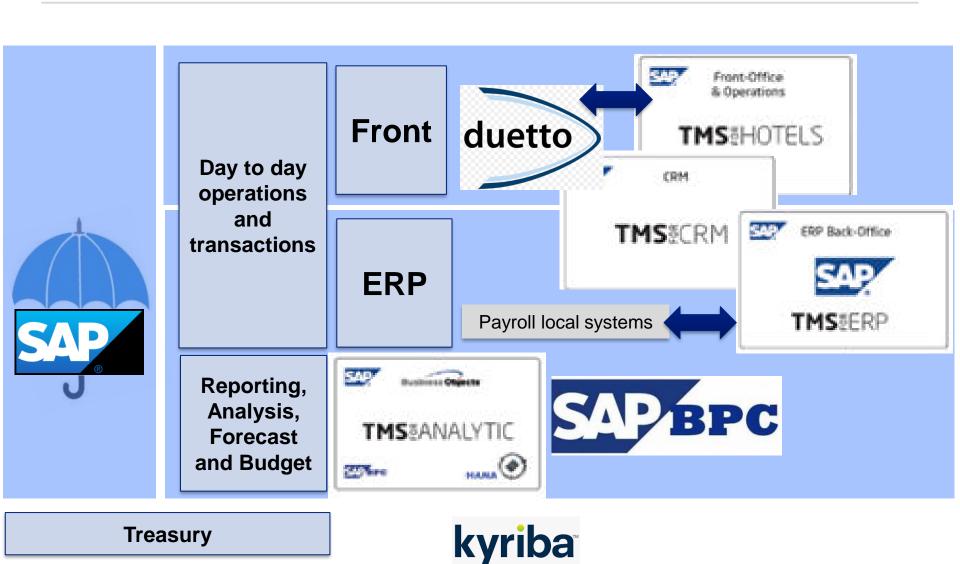




Introduction and tool access



Brief Introduction: Systems Map

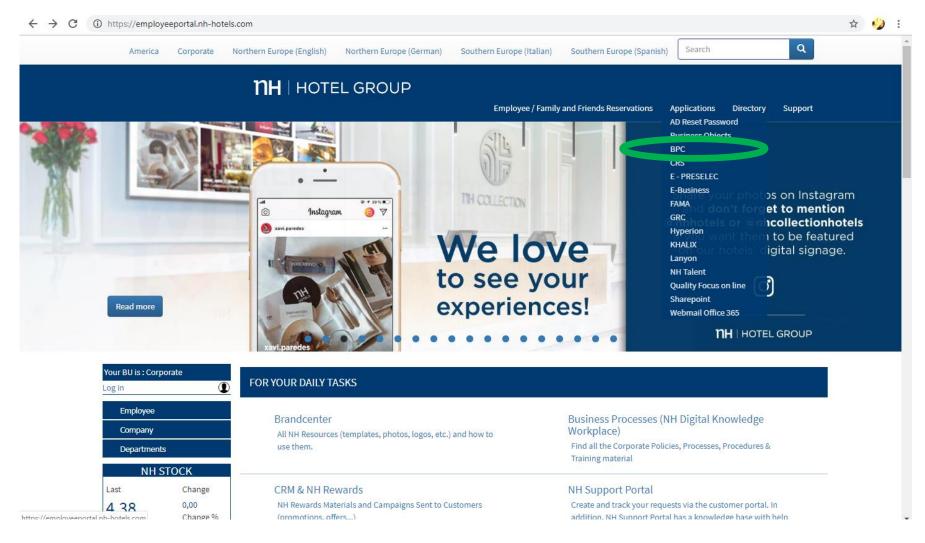


Consolidation



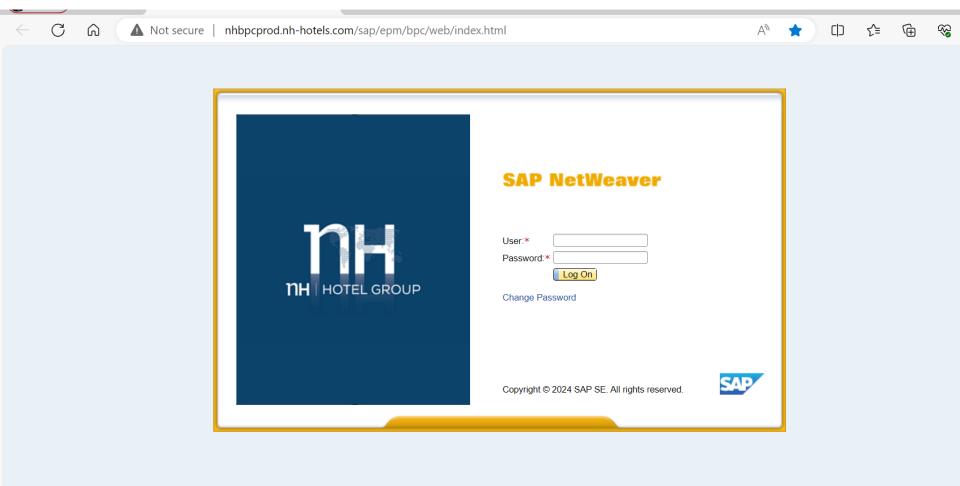
BPC ACCESS – Web – Corporate intranhet

http://nhbpcprod.nh-hotels.com/sap/epm/bpc/web/index.html

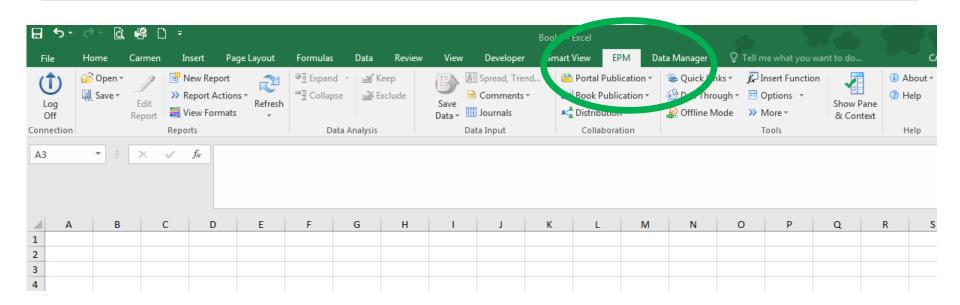


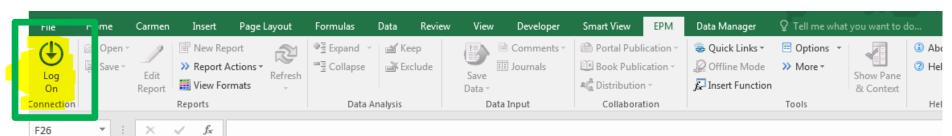
BPC ACCESS – Web – Chrome Browser

http://nhbpcprod.nh-hotels.com/sap/epm/bpc/web/index.html

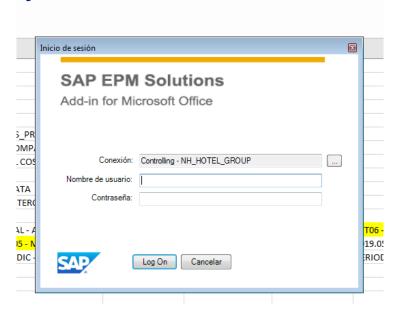


BPC ACCESS – Excel Add in

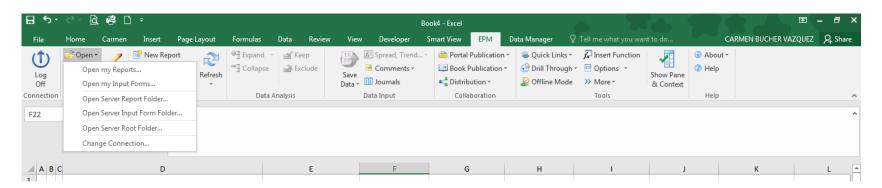


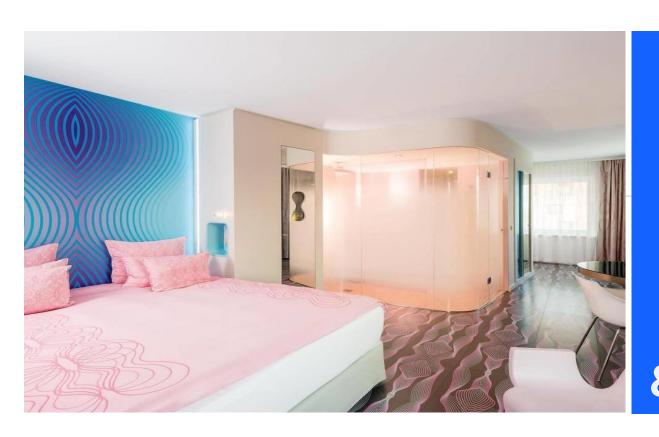


Enter your credentials



Go to OPEN and from there you can open a report or an input template





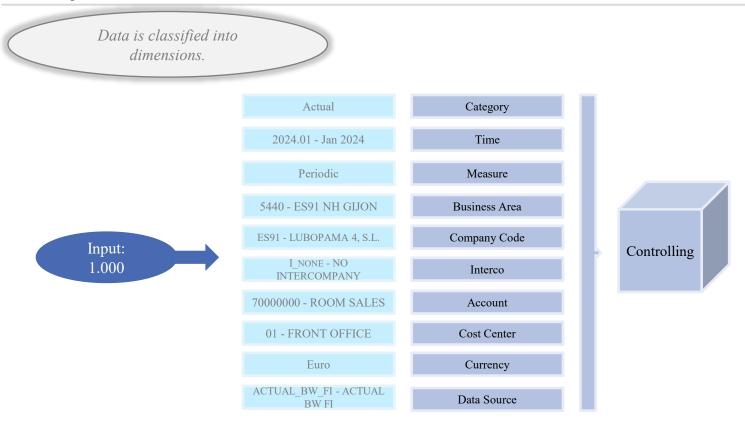
BPC dimensions & categories



Concepts & Uses

	Dimensions
Account	Financial, Commercial and HR accounts
Business Area	Hotels and CCSS
Category	Actual, Budget or Forecast. We will have the different EFTs available.
Company Code	Company Code or Society of the Business Area
Cost Center	Cost Center or Department
Currency	Euros or Local Currency
Data Source	• If the data was input by the hotel, automatically by the system, etc. In our case, we should select "All"
Interco	InterCompany codes
Time	Months / Quarters / Years
Measures	Possibility to look at the data Periodic (by what we selected in TIME), QTD or YTD. THE HOTEL GROUP

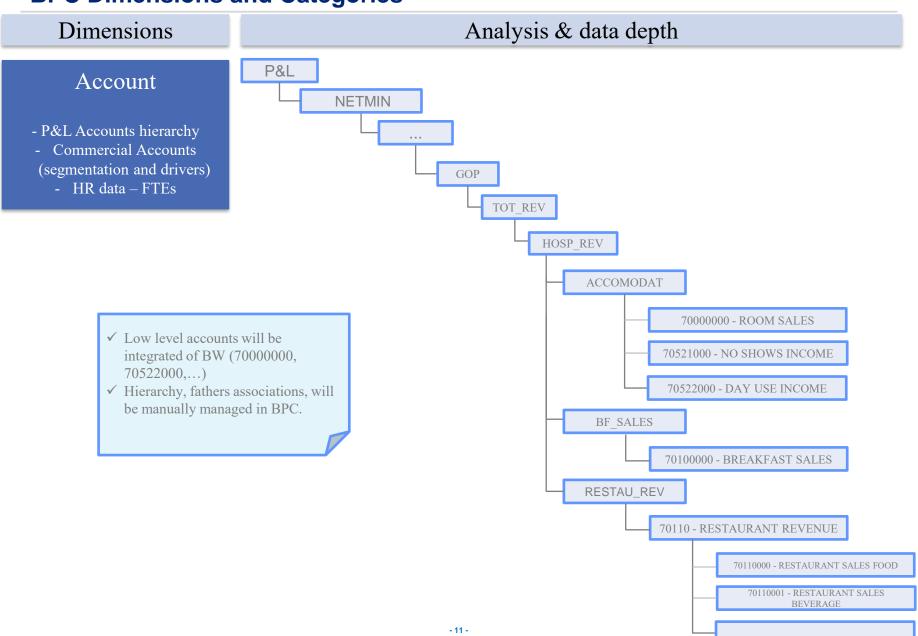
Example



Usage of 1 or multiple cubes

The consideration of one or more cubes is determined by:

- Dimensionality
- Security
- Process flow
- Model clarity

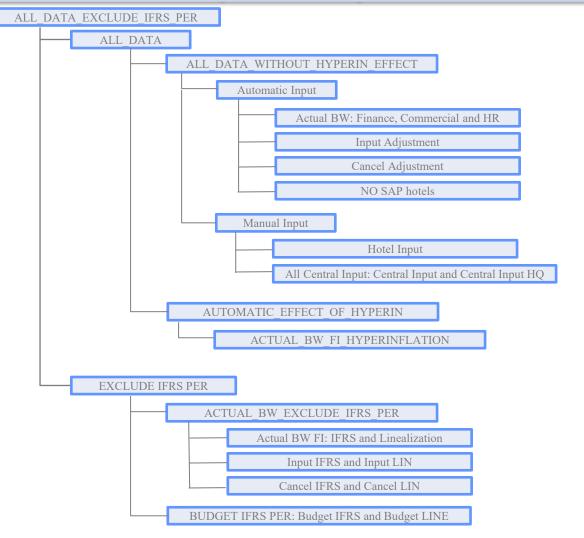


Dimensions

DataSource

Distinguish the origin of the data and also the possibility to make adjustments and input data (for budget and forecast)

Analysis & data depth



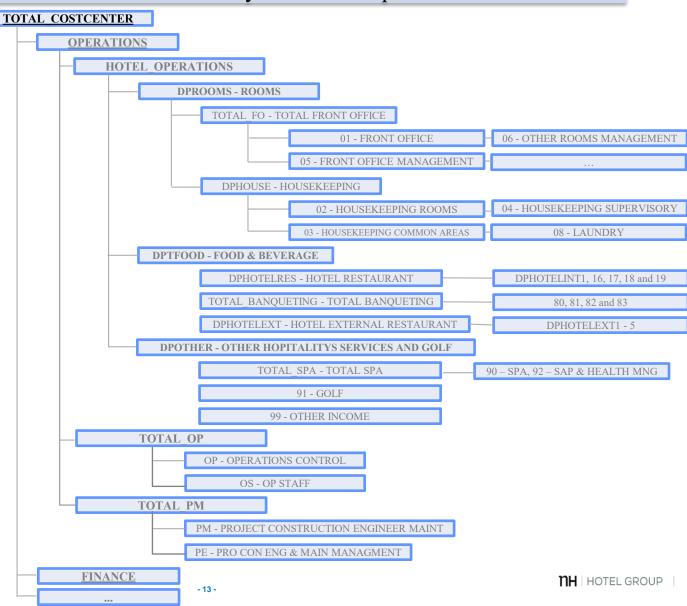
Dimensions

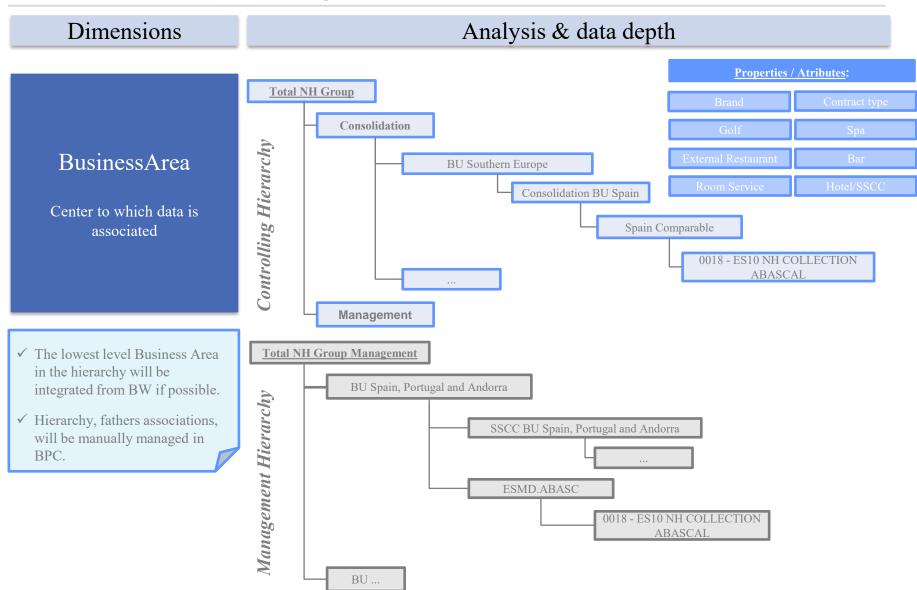
CostCenter

Department at which data is associated

- ✓ The lowest level departments in the hierarchy will be integrated from BW if possible.
- ✓ Hierarchy, fathers associations, will be manually managed in BPC.

Analysis & data depth



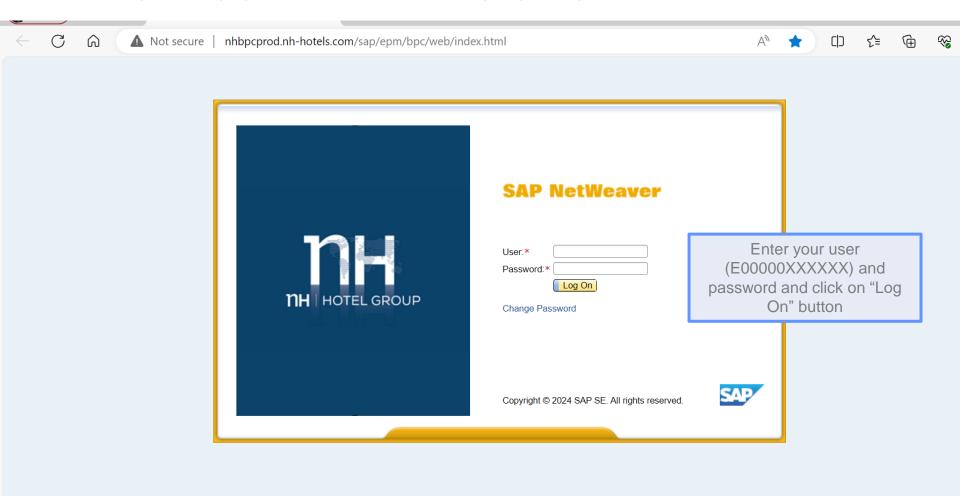




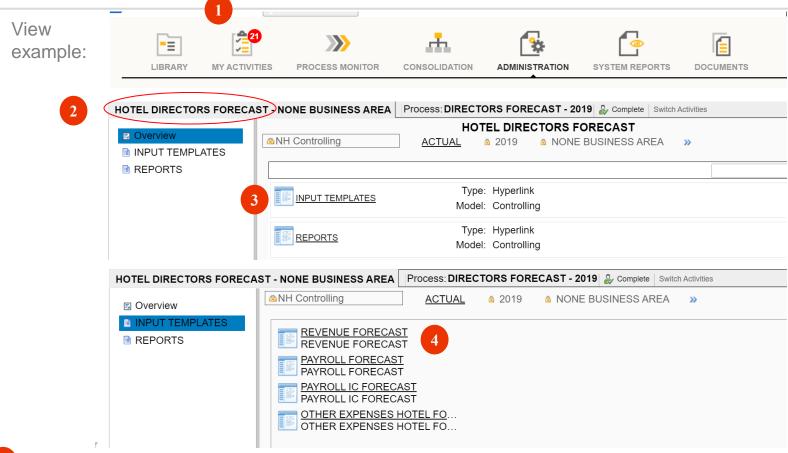
Forecast Module

BPC ACCESS – Web – Chrome Browser

http://nhbpcprod.nh-hotels.com/sap/epm/bpc/web/index.html



Revenue template: opening the file



- Click on MY ACTIVITIES.
 - You will see the tasks to be completed.
- 2 Click on one of the activities (Hotel Directors Forecast Team or Hotel Directors Budget Team).
- Click on INPUT TEMPLATES
 - -You will see the templates to fill in.
- When clicking on REVENUE FORECAST, an excel file will automatically be opened in your computer ready to be used.

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- 17 -

Revenue forecast template

- Select the year and the Business Area.
- You will see the Automatic Forecast data loaded, ready to make overrides (yellow cells) or send data without any modification.
- Commercial Data: Room Nights, ADR, Room Revenue and Breakfast are included at segment level. In addition, some drivers, such as Available Rooms, Operating Days, Average rooms, Room Nights Produced, Nr Guests, Nr of Guests per Room, Breakfast Covers and Breakfast ADR are included too.
- Financial Data: 5 groups of Revenue: Accommodation, Breakfast, F&B, Events and Other Revenue. F&B Revenue and Events groups are splitted by accounts based on Budget weights and can be forecasted by ceco / outlet. For the last group, Other Revenue, the accounts Recharged Expenses, Other Revenue, Guest Transfer, Reinvoiced Restaurants, Rents Income, Other Income, Golf and Spa Sales can be forecasted by ceco too.
- ANY ACCOUNT CAN BE OVERRIDEN DIRECTLY IN THE TEMPLATE.

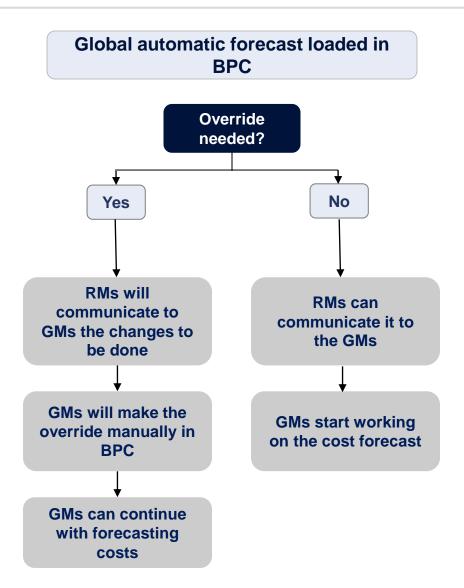
TH HOTEL GROUP Year 2024.TOTAL 2024					REVENU	E ES10 NH C	OLLECTION	ABASCAL			Las Kayed	Send Data 18/04/2024 15:46	
Hotel 0018 ES10 NH COLLECTION ABASCAL	ACTUAL	ACTUAL	ACTUAL	FORECAST 2024	FORECAST 2024	FORECAST 2024	FORECAST 2024	FORECAST 2024	FORECAST 2024	FORECAST 2024	FORECAST 2024		
	JAN	FEB	MAR	APR	MAY			AUG	SEP	OCT	NOV	DEC	TOTAL
						COMMERCIAL DATA							
Operating Days	31	29	31	30	31	30	31	31	30	31	30	31	366
Average Rooms	183	183	183	183	183	183	183	183	183	183	183	183	183
Rooms Available	5.673	5.307	5.673	5.490	5.673	5.490	5.673	5.673	5.490	5.673	5.490	5.673	66.978
RN Transient	514	436	652	787	1.031	832	457	145	1.060	800	825	570	8.109
RN Transient Discounted	959	1.460	1.395	863	1.013	1.060	1.020	940	1.060	1.000	1.110	1.120	13.000
RN Transient Programs	39	30	29	44	55	58	27	70	55	90	40	60	597
RN Transient FIT & TTOO	120	138	213	90	120	246	410	325	360	255	255	450	2.982
RN Trans. Corp. Contr.	1.044	1.302	1,118	1.170	1.212	1.096	1.020	230	1.155	1.265	1.400	560	12.57
RN Crews	335	250	333	362	356	375	370	370	390	355	360	370	4.226
RN Leisure Groups		7	231	19	35	75	0	50	20				437
RN Meetings&Conferences	80	154	176	234	40	100	60		65	185	300	120	1.514
RN Business Groups	450	565	327	1.127	742	804	229	40	240	950	310	170	5.954
RN Others				0									0
RN Complimentary	49	48	46	57	58	54	30	40	85	45	80	70	662
Rooms Sold	3.590	4.390	4.520	4.753	4.662	4.700	3.623	2.210	4.490	4.945	4.680	3.490	50.05
Room Nights Produced	3.590	4.390	4.520	4.753	4.662	4.700	3.623	2.210	4.490	4.945	4.680	3.490	50.05
Nr Guests	4.655	5.741	6.310	7.034	6.527	6.693	5.264	3.526	6.232	6.374	5.929	5.370	69.654
Nr. Of Guests Per Room	1,3	1,3	1,4	1,5	1,4	1,4	1,5	1,6	1,4	1,3	1,3	1,5	1,4
ADR Transient	189,6	175,4	191,0	235,1	235,9	233,1	156,0	125,0	218,0	215,0	202,0	180,0	207,5
ADR Transient Discounted	146,0	149,5	154,0	199,8	200,7	207,9	129,0	96,0	180,0	226,0	170,0	152,0	166,

Revenue forecast template

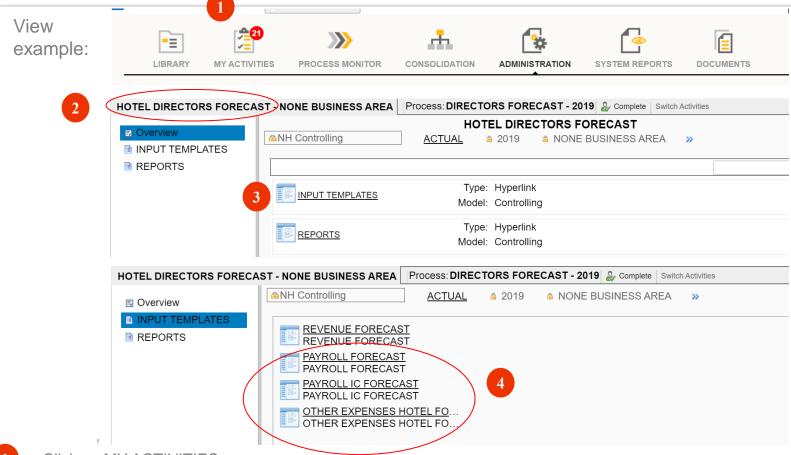


- Selector that allows to choose the category to compare the Forecast to validate (Actual, Automatic Forecast (PwC forecast without any override), Budget or Last Forecast). The comparison will always be with the same Business Area.
- This is the table where the comparative data will appear.
- The last part of the report is a comparison table with calculated members to show the variation between Forecast and the Category chosen in percentage and euros.

Revenue forecast process - BPC



Payroll and Other Expenses template: opening the file



- Click on MY ACTIVITIES.
 - You will see the tasks to be completed.
- Click on one of the activities (Hotel Directors Forecast Team or Hotel Directors Budget Team).
- Click on INPUT TEMPLATES
 - -You will see the templates to fill in.
- When clicking on PAYROLL FORECAST, PAYROLL IC FORECAST or OTHER EXPENSES HOTEL FORECAST, an excel file will automatically be opened in your computer ready to be used.

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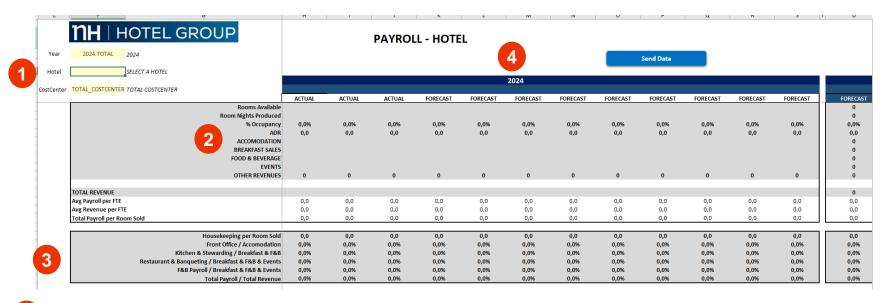
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- 21 -

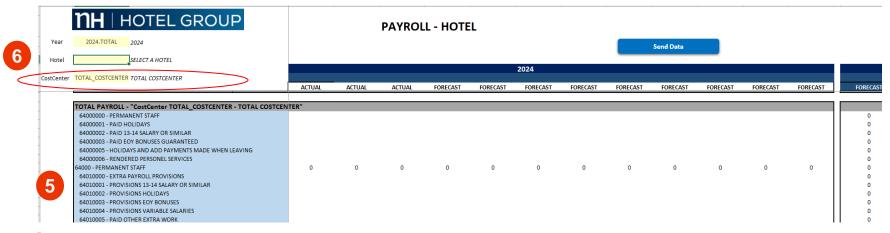
Payroll forecast template



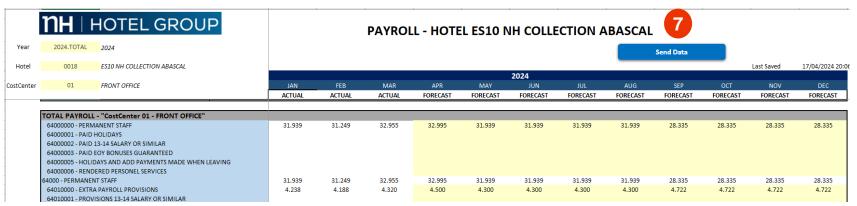
- 1 First of all, the year and the hotel must be selected in order to read and input data.
- On the top of the template (grey box) a monthly summary is shown. This data comes from Revenue template, previously filled in.
- Some ratios are shown based on the payroll of some strategical departments and the revenue linked to them or such as Housekeeping per Room Sold, taken into account the Room Nights Produced.
- Data display is divided in three columns blocks: monthly Forecast (or Actual for closed months) and Full Year Forecast, the second one, Budget (months and Full Year figures) and the last one, at the right part of the template, differences and variations for Forecast vs Budget.

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Payroll forecast template



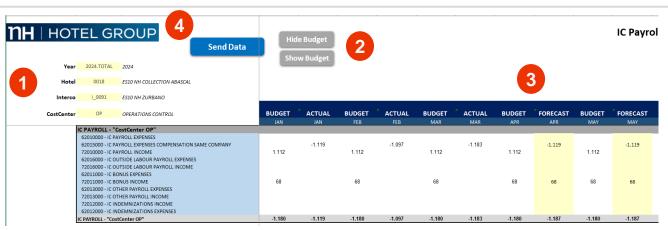
- On the bottom of the template, all Payroll Accounts are shown divided in six groups: Own Labour, Outside Labour, Bonus, Other, FTEs and Indemnizations.
- If you select in the CostCenter display a department or a total, the cells will be yellow (only possibility to input data) or white (system data, read only).



• Once the forecast is finished for every department, we must always click on Send Data button before closing the template or select other item. If you do not do that, the data will be lost and will not be sent to the data base.

- 23 -

Payroll IC forecast template



- First of all, the year, hotel, intercompany center and cost center must be selected in order to read or input data.
- Budget columns can be hidden / unhidden by clicking on Hide Budget and Show Budget buttons.
- Monthly data display is divided in two columns: Budget and Forecast (or Actual for closed months). Data can only be filled in the yellow area of the Forecast columns. At the right part of the template, Full Year figures and variations are shown for Budget and Forecast.
- Once the forecast is finished, we must always click on Send Data button before closing the template. If you do not do that, the data will be lost and will not be sent to the data base.
- On the bottom of the template a report is available where all payroll intercompanies are shown for Budget and Forecast (or Actual for closed months).

				BUDGET	ACTUAL	BUDGET	ACTUAL	BUDGET	ACTUAL	BUDGET	FORECAST
				JAN	JAN	FEB	FEB	MAR	MAR	APR	APR
IC PAYROLL - "Interco "	IC PAYROLL - "CostCente" ▼	IC PAYROLL - ▼ "Account"									
I_0091 - ES10 NH ZURBANO	OP - OPERATIONS CONTROL	62015000 - IC PAYROLL EXPENSES COMPENSATION SAME COMPANY			-1.119		-1.097		-1.183		-1.119
I_0091 - ES10 NH ZURBANO	OP - OPERATIONS CONTROL	72010000 - IC PAYROLL INCOME		1.112		1.112		1.112		1.112	
I_0091 - ES10 NH ZURBANO	OP - OPERATIONS CONTROL	72011000 - IC BONUS INCOME	J	68		68		68		68	68
I_0094 - ES10NH COLLECTION EUROBUI	OP - OPERATIONS CONTROL	62015000 - IC PAYROLL EXPENSES COMPENSATION SAME COMPANY			6.996						
I_0094 - ES10NH COLLECTION EUROBUI	01 - FRONT OFFICE	72011000 - IC BONUS INCOME							3.629		
I_0386 - ES10NH COLLECTION PALACIO	04 - HOUSEKEEPING SUPERVI	62011000 - IC BONUS EXPENSES							3.068		
I_0386 - ES10NH COLLECTION PALACIO	04 - HOUSEKEEPING SUPERVI	72011000 - IC BONUS INCOME							1.920		

Other Expenses forecast template

	•		I	•										
пн∣н	OTEL (GROUP		/DENIGES !!										
2024.TOTAL	SELECT A YEAR		OTHER EX	(PENSES H	OIEL					3			Send Da	ata
	SELECT A HOTEL													
	SELECT A HOTEL							FORECAS	T 2024					
			ACTUAL	ACTUAL	ACTUAL	FORECAST								
		Rooms Available												
		Rooms Sold												
		Nr Guests ADR - ADR		0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0
		% Occupancy		0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%
		RevPar	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0
	2	TOTAL REVENUE PAYROLL & INDEMNIZATIONS												
		TOTAL OTHER EXPENSES												
		GOP												
		EBITDA	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL FI Avg Payroll per FI			0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0
Avg Revenue per F1			0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0

- First of all, the year and the hotel must be selected in order to read and input data.
- On the top of the template (dark blue box) a monthly summary is shown. This data comes from Revenue and Payroll templates, previously filled in.
- Data display is divided in three columns blocks: monthly Forecast (or Actual for closed months) and Full Year Forecast, the second one, Budget (months and Full Year figures) and the last one, at the right part of the template, differences and variations for Forecast vs Budget

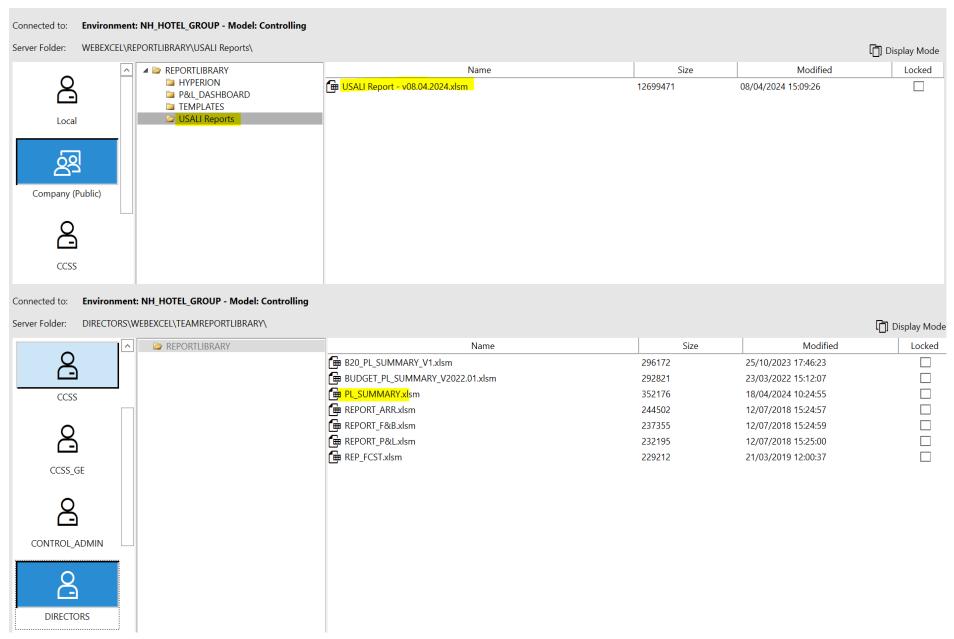
TH HOTEL GROUP 2024-10TAL SELECT A HOTEL	OTHER E	XPENSES H	HOTEL							5	Send Da	ata
						FORECAS	T 2024					
4	ACTUAL	ACTUAL	ACTUAL	FORECAST								
ACCOMODATION												
Room Sales												
Rooms Other Income Total Rooms												0
Rooms Payroll												Ů
Room Supplies cost per Room Sold												
60110000 - ROOM SUPPLIES			0	0	0	0	0	0	0	0	0	0
60115000 - RESTAURANT SUPPLIES												
Cleaning Supplies cost per Room Sold												
62920000 - CLEANING SUPPLIES			0	0	0	0	0	0	0	0	0	0
62921000 - OFFICE SUPPLIES & PRINTED MATERIAL - HOUSEKEEPING ROOMS 62922000 - HOUSEWARE & KITCHENWARE												
62924000 - DECORATION												
Laundry Cost per Room Night												
60700000 - LAUNDRY			0	0	0	0	0	0	0	0	0	0
CORTOGO ON THE LINEAU REDU ACEMENT				1								

- Regarding data to fill in, the template is divided in departments / outlet:
 - Accommodation.
 - F&B. Own Restaurant, Bars, Room Service, External Restaurants, Banqueting.
 - Other Income, Golf, Spa.
 - Marketing & Sales, Administration, Operations Control, IT, Maintenance.
- Once the forecast is finished, we must always click on Send Data button before closing the template. If you do not do that, the data will be lost and will not be sent to the data base.

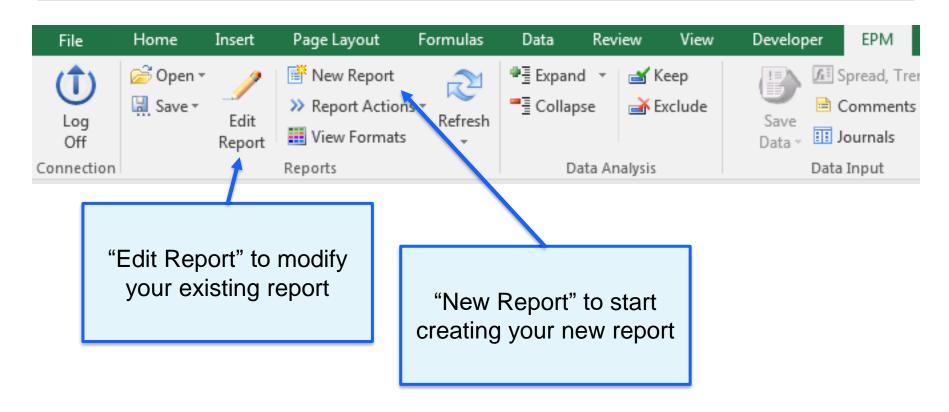


Reporting Module

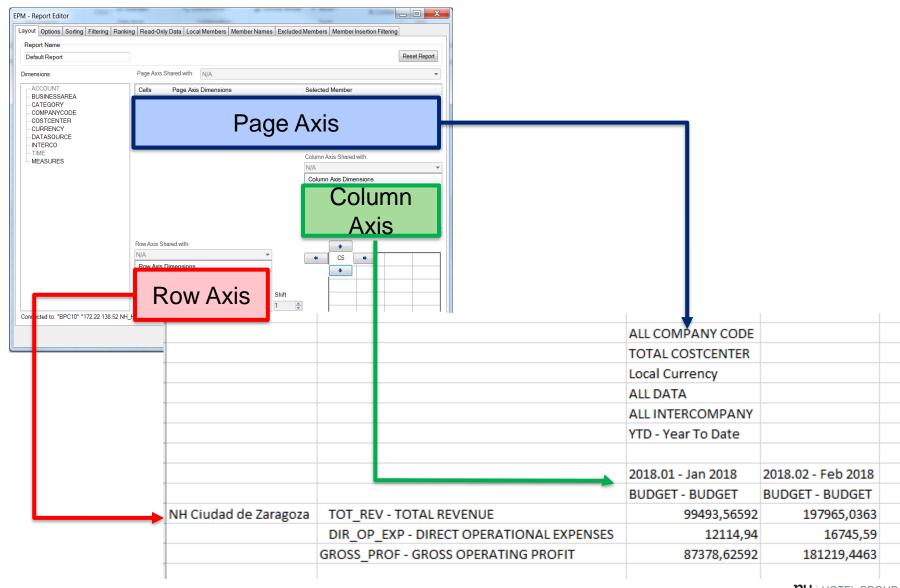
Server Report Folder



EPM Create a Report

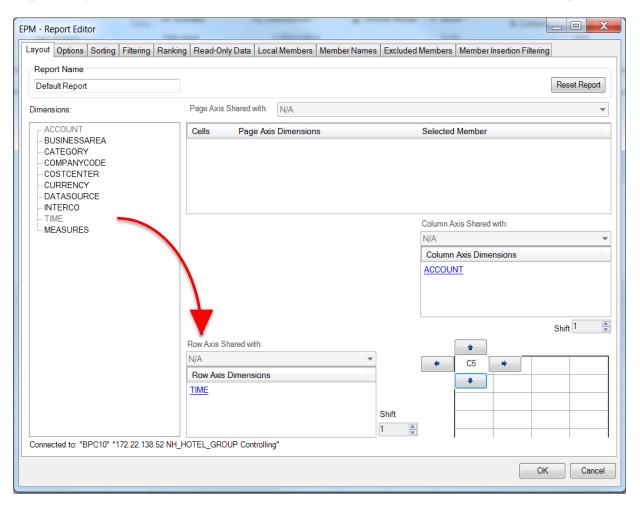


EPM Report Editor Report



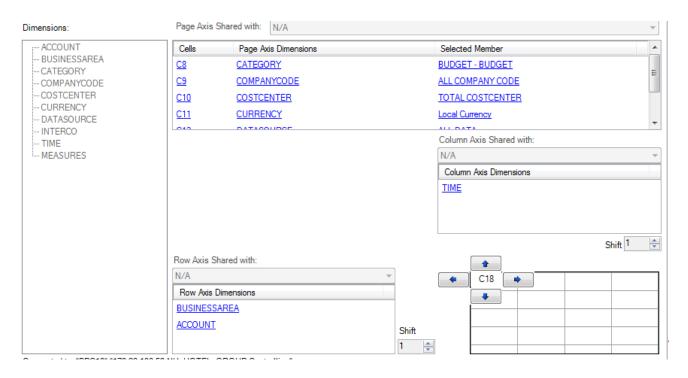
EPM Report Editor

Drag and drop or right button on dimensions to add them to row, column or page axis.



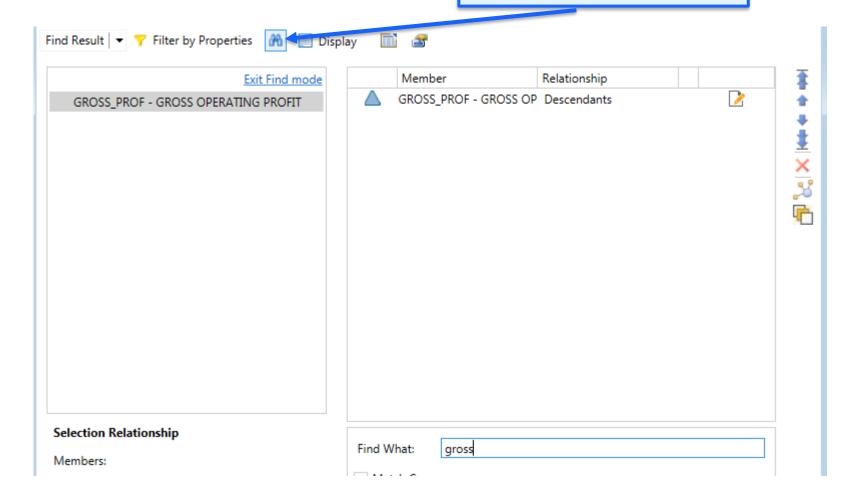
Exercise 1:

Create a report showing the GOP for the 2018 Budget for your hotel:



Result Exercise 1:

We can look for a particular account



Result Exercise 1:

		BUDGET - BUDGET
		ALL COMPANY CODE
		TOTAL COSTCENTER
		Local Currency
		ALL DATA
		ALL INTERCOMPANY
		Periodic
		2018.TOTAL - 2018
ESZZ.CIUZA - NH Ciudad de Zaragoza	GROSS_PROF - GROSS OPERATING PROFIT	15 3281,59

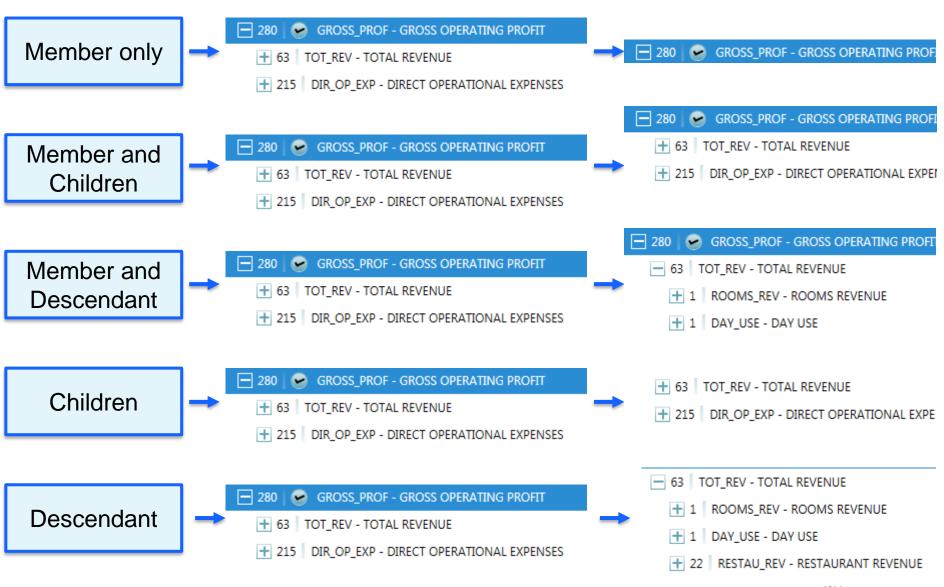
Double click on the TIME dimension to drill down to Quarter and Month

Exercise 2:

In our report, we have to include all of the accounts inside the GOP (including GOP as well).

Member	Relationship		
GROSS_PROF - GROSS OP	Member and Descendant	· 📝	

Practical case. Relationships.



- 35 -

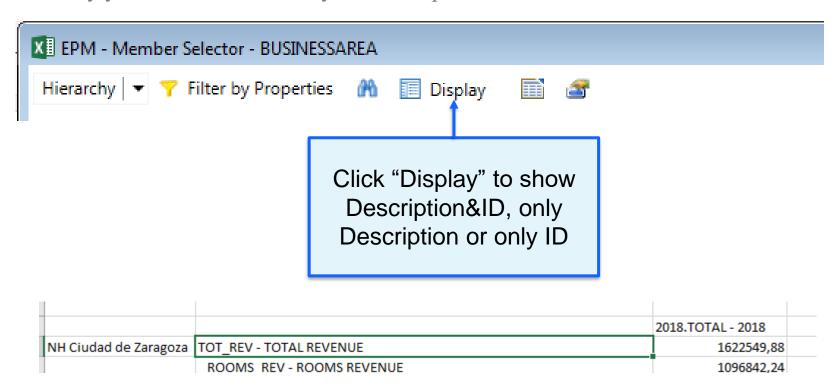
TH HOTEL GROUP

Result Exercise 2:

		TOTAL COSTCENTER
		Local Currency
		ALL DATA
		ALL INTERCOMPANY
		Periodic
		2018.TOTAL - 2018
ESZZ.CIUZA - NH Ciudad de Zaragoza	GROSS_PROF - GROSS OPERATING PROFIT	1543281,59
	TOT_REV - TOTAL REVENUE	1622549,88
	ROOMS_REV - ROOMS REVENUE	1096842,24
	70000000 - ROOM SALES	1096842,24
	DAY_USE - DAY USE	
	70522000 - DAY USE INCOME	
	RESTAU_REV - RESTAURANT REVENUE	297888,18
	70100000 - BREAKFAST SALES	108000
	70110 - RESTAURANT REVENUE	65854,13
	70110000 - RESTAURANT SALES FOOD	65854,13
	70110001 - RESTAURANT SALES BEVERAGE	
	70110002 - RESTAURANT 2 SALES FOOD	
	70110003 - RESTAURANT 2 SALES BEVERAGE	

Exercise 3:

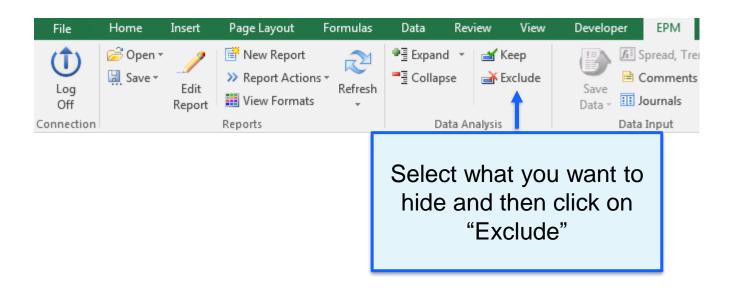
Modify your hotel to show only the description and not the code.



Exercise 4:

Include a new column with the Actuals for 2017. We will have to:

- Include 2017 as Time Dimension
- Include "Actuals" as Category Dimension in Column Axis
- Exclude Budget for 2017 and Actuals for 2018

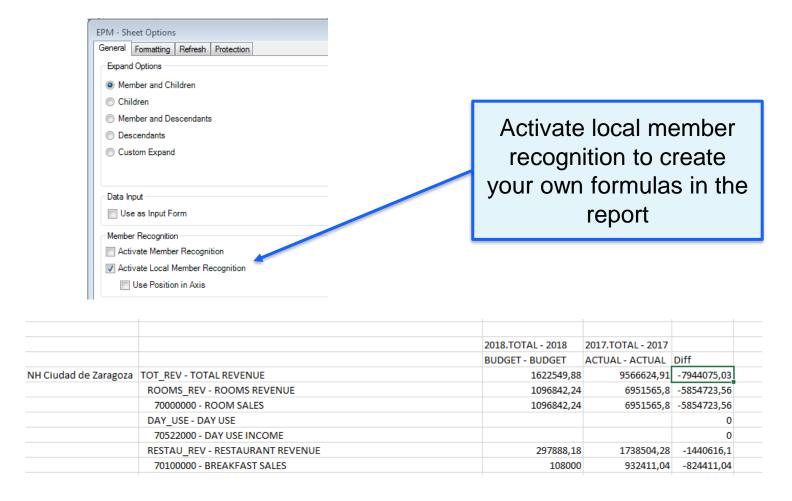


Result Exercise 4:

		2018.TOTAL - 2018	2017.TOTAL - 2017
		BUDGET - BUDGET	ACTUAL - ACTUAL
NH Ciudad de Zaragoza	TOT_REV - TOTAL REVENUE	1622549,88	9566624,91
	ROOMS_REV - ROOMS REVENUE	1096842,24	6951565,8
	70000000 - ROOM SALES	1096842,24	6951565,8
	DAY_USE - DAY USE		
	70522000 - DAY USE INCOME		
	RESTAU_REV - RESTAURANT REVENUE	297888,18	1738504,28
	70100000 - BREAKFAST SALES	108000	932411,04
	70110 - RESTAURANT REVENUE	65854,13	279095,24
	70110000 - RESTAURANT SALES FOOD	65854,13	279095,24

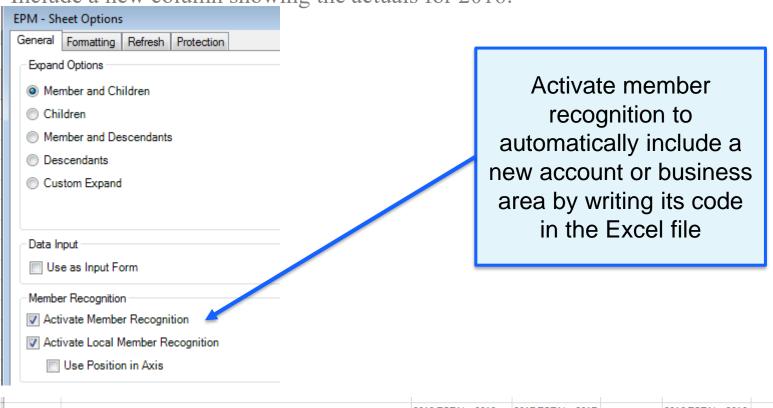
Exercise 5:

Include a new column showing the difference between actual and budget:



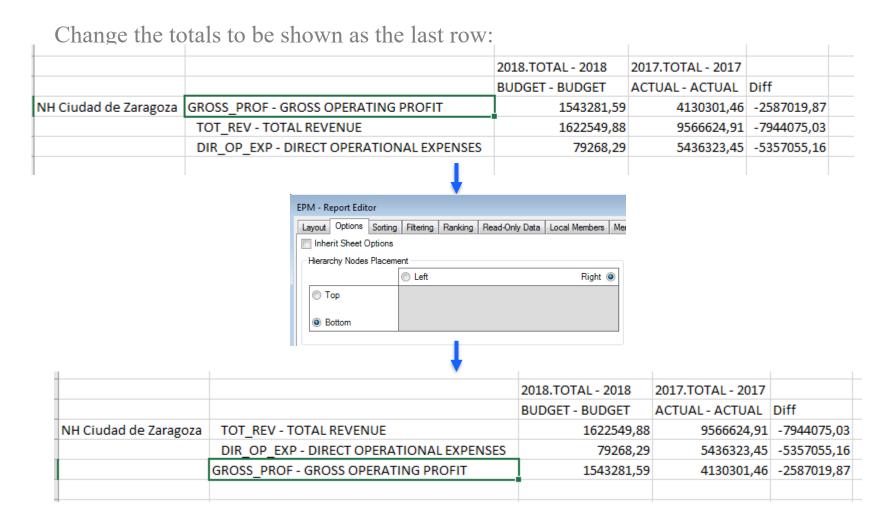
Exercise 6:

Include a new column showing the actuals for 2016:



		2018.TOTAL - 2018	2017.TOTAL - 2017		2016.TOTAL - 2016
		BUDGET - BUDGET	ACTUAL - ACTUAL	Dif	ACTUAL - ACTUAL
ESZZ.CIUZA	GROSS_PROF - GROSS OPERATING PROFIT	1543281,59	4773529,76	-3230248,17	8162922,25
	TOT_REV - TOTAL REVENUE	1622549,88	11049373,09	-9426823,21	17879623,37
	ROOMS_REV - ROOMS REVENUE	1096842,24	8034203,91	-6937361,67	13127639,14
	70000000 - ROOM SALES	1096842,24	8034203,91	-6937361,67	13127639,14
	DAY_USE - DAY USE			0	

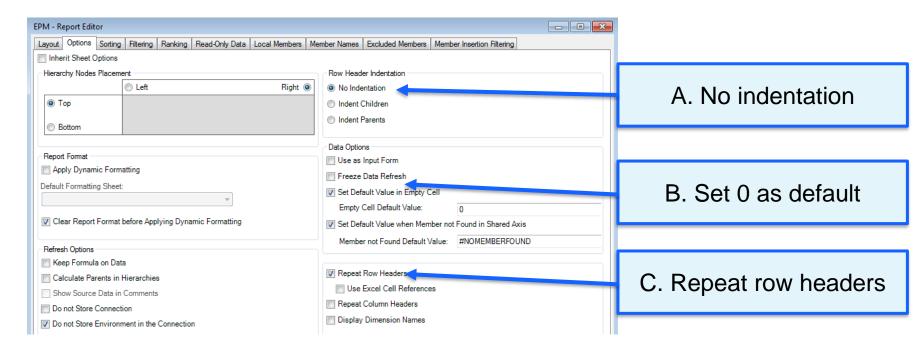
Exercise 7:



Exercise 8:

Change the format of your report:

- A. Select not to indent the children
- B. Set 0 as default value for blank cells
- C. Repeat the row header of our hotel for every row



Result Exercise 7:

		2018.TOTAL - 2018
ESZZ.CIUZA - NH Ciudad de Zaragoza	GROSS_PROF - GROSS OPERATING PROFIT	1543281,59
ESZZ.CIUZA - NH Ciudad de Zaragoza	TOT_REV - TOTAL REVENUE	1622549,88
ESZZ.CIUZA - NH Ciudad de Zaragoza	ROOMS_REV - ROOMS REVENUE	1096842,24
ESZZ.CIUZA - NH Ciudad de Zaragoza	70000000 - ROOM SALES	1096842,24
ESZZ.CIUZA - NH Ciudad de Zaragoza	DAY_USE - DAY USE	0
ESZZ.CIUZA - NH Ciudad de Zaragoza	70522000 - DAY USE INCOME	0
ESZZ.CIUZA - NH Ciudad de Zaragoza	RESTAU_REV - RESTAURANT REVENUE	297888,18
ESZZ.CIUZA - NH Ciudad de Zaragoza	70100000 - BREAKFAST SALES	108000
ESZZ.CIUZA - NH Ciudad de Zaragoza	70110 - RESTAURANT REVENUE	65854,13

Exercise 8:

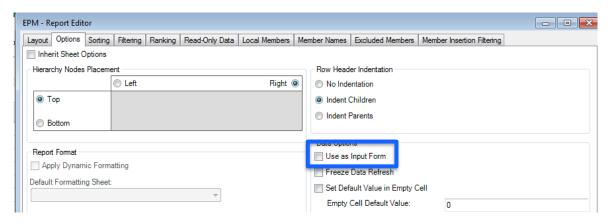
Choose only the first 2 months for 2018 Budget data, and then select YTD as Measure:

February data will show you Jan + Feb:

1		OFF POIO		
		ALL INTERCOMPANY		
		YTD - Year To Date		
		2018.01 - Jan 2018	2018.02 - Feb 2018	
		BUDGET - BUDGET	BUDGET - BUDGET	
NH Ciudad de Zaragoza	TOT_REV - TOTAL REVENUE	99493,56592	197965,0363	
	DIR_OP_EXP - DIRECT OPERATIONAL EXPENSES	12114,94	16745,59	
	GROSS_PROF - GROSS OPERATING PROFIT	87378,62592	181219,4463	

IMPORTANT!

Never choose "Input form":

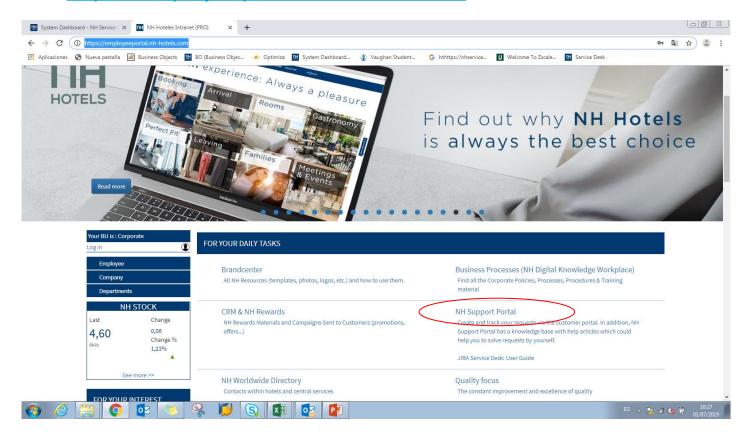


If you want to share your report with someone else, remember to change the Busienss Area to "None Business Area":



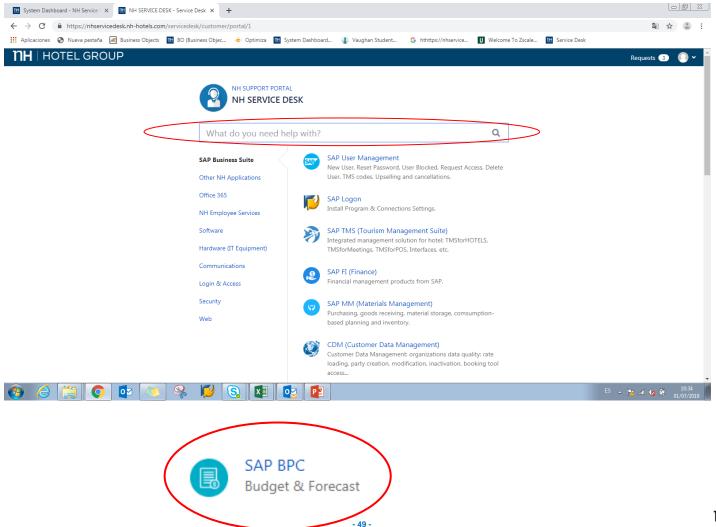


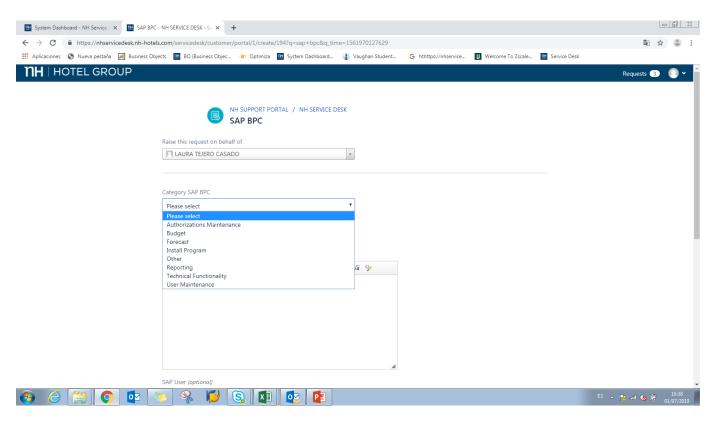
1. Go to https://employeeportal.nh-hotels.com/



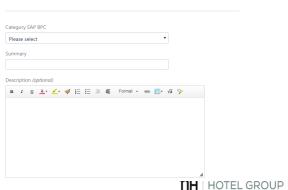
2. Click on "NH SUPPORT PORTAL".

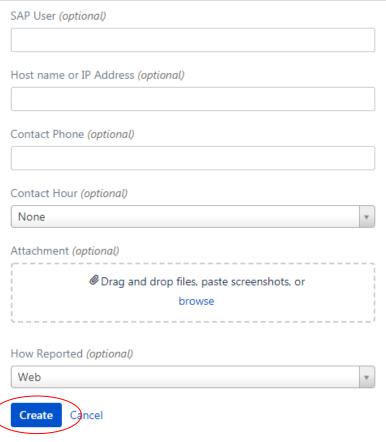
3. Next window is opened. Search SAP BPC and select the image below clicking on SAP BPC name.





- 4. Select the category depending on BPC incidence.
- 5. Fill in a brief summary as highlight of the incidence and after that a full description of it.





- 6. Fill in your personal details.
- 7. It is available to load images or documents that make easy to understand the problem and the resolution of it.
- 8. Once everything is fullfilled, click on "Create" and IT specialist will handle it.

Contact us



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