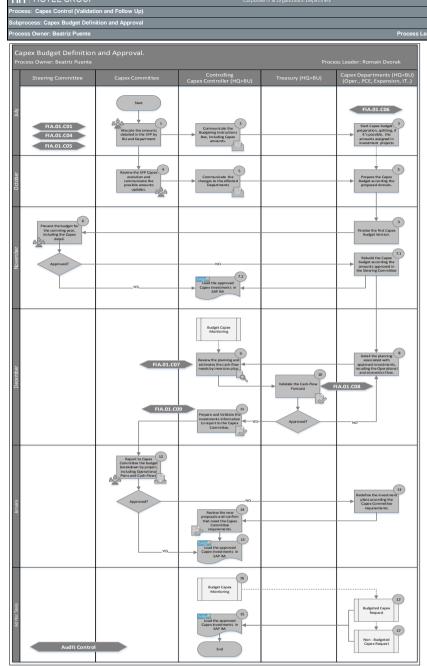
NH HOTEL GROUP Process: Capex Control (Validation and Follow Up) Subprocess: Capex Budget Definition and Approval Process Owner: Beatriz Puente Process Leader: Romain Dvorak Antonio Luna 12.07.2016 Last modification date Document version NH Approvals Date Name Function Comments Beatriz Puente Process Owner Process Leader Romain Dvorak Manuel Canalda Process Leader Modification History Document Version Date Modified by Comments 12.07.2016 0.1

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eader: Romain Dvorak			
	Shape	Name	Description
		Task	Represents a manual activity of the process.
		Automatic Task	Represents an automatic activity of the process.
-		Flow direction	Input or output of the task or decision.
٧	Internal Audit Con trol	Internal Audit Control	Controls defined by NH Internal Audit
1		Systems	Applicatio or Tool.
(Start/End	Indicates the beginning or the end of a process.
		Manual Process	Manual Business process composed of tasks, decisions, flow directions, documents and
<		Decision point	It is originated after one task and it generates two or another decision.
		Report or document	It is a physical or electronic file used as input or output of a task.
	SAPERP	Notifications	External/Internal Notifications.

1H HOTEL GROUP	
Process: Capex Control (Validation and Follow Up)	
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Process Owner: Beatriz Puente	Process Leader: Romain Dvorak

ne Capex Budget for NH Hotels Group has been defined within the init ves included in the Strategic 5 Years Plan (hereinafter 5YP) and it's broken down by year an Capex Category.

— Odinary and Maintenance Capex: Centralized or decentralized (HQ/BU) Capex dedicated to hotels mainten assigned. (IT, Maketing, Revenue, ...).

— Earta Capex. Annual percentiage defined and budgeted on Maintenance Capex.

— Equation Capex. New Openings.

— Projects. Construction and Engineering. Capex: Repositioning and Signage Capex.

— Operations Capex. Bailes, MICE. Gym., Open Bar... ance and/or others departments with capex amounts 2014 Strategic Planning 5 Years Cash and Capex Beta.xlsx Committee CAPEX (CEO CFO, COO, CRO, Chief CAPEX Committee centralizes the monitoring of capital investments of the company and making relevant to compliance decisions with the investment objection in SYP 0.1 Monthly SAP IM Reports Cash and Canex Beta xlsx From the annual amount of investment by NH capex category (see task 0) defined in the SYP, the Capex Committee checks the amounts committed so far in the current year and makes a first estimate of Capex assigned (HQ + BU) for next year. Committee CAPEX (CEO CFO, COO, CRO, Chief Cash and Capex Beta.xlsx CAPEX budget distribution for the following year. the event of Repositioning CAPEX, it will be necessary to request and prepare a Business Plan in order to ensure the profitability of the investment (for Capex > 0,5 M uros). The required rate of return will be established by the Capex Committee. Assets&Development Office General Secretary, SVP Obras, Proyectos e Ingeniería, SVP Controllina July Annual Capex Budget Communication Template (SAP Template) Except for the Maintenance Capex budgeted, but not commited, which is lost at the end of the assignation year, the rest of budgeted Capex but not commited, remain the lowing year.

Newsely if any department (HQ + BU) exceed the Capex budget allocated in the year, that excess will be deducted of Capex assigned the following year. The establishment of the amount of CAPEX by BU are defined by the CAPEX Committee. Once the budget is prepared based on these limits, It is approved by the CAPEX Committee and Management Committee Execution: Annual Testing: Yearly Evidence: Minutes of the CAPEX Committee 1 - AI N/A CAPEX Committee The Operations analyst prepares a Business Plan for each repositioning project together with the Head of Operations. The Investment department reviews the plan and verifies whether the return on investment is sufficient. Execution: Ad-hoo Testing: Yearly 1.1 - AI N/A BU Operations Analyst Evidence: Business Plan Evidence: Revenue Analysis Report (Excel)/ Capex committee meeting minutes ernal Audit Cor FIA.01-C04 The Corporate Investment Department performs a profitability analysis for every project of more than 500.000€ and reports it to the CAPEX Committee. If the profitability is below certain established (20% wave I, 15% wave II), the project is not approved Execution: Ad-ho Testing: Yearly 12 - AI N/A Manager Investments & IR Publication of annual Budged preparation instructions General communication about the NH Hotel Group annual budget preparation rules and instructions.
As part of the economic instructions, the estimated Capex investment figures by category and business unit or Department will be included Budget Preparation Instructi Pack. 2 luly Controlling Annual NH Business Units and HQ Departments with investment budget assigned, will prepare the capex budged by category, including the breakdown by project, or inverder when possible.

It is not possible an estimated breakdown should be presented for those capex categories whose budget cannot be detailed in investment orders in advance. Departments with Capex assigned HQ & BU SAP IM loading Template Pending to Validate 3 Anual Evidence: E-mail with the APEX Budget reviewed by the Finance Director Internal Audit Control FIA.01-C06 BU Finance Director / BU FA Responsible Execution: Annua Testing: Yearly 3 - AI Based on the Capex investment evolution (SYP), confirm and/or update the budget allocations for the next year communicated in July (HQ+BU) with the new budget allocations or updates. Committe Minutes sent by the Projects, Construction and Engineering SVP 4 Capex Budget Update Octobe Capex Committee Annual Committe Minutes sent by the Projects, Construction and Engineering SVP ommunicate to the Business Unit or HQ departments, the Capex budget allocations updates, agreed on the Capex Committee SAP IM Template NH Hotel Group Budget Template Management Committee HQ SVP, VP Annual Budget NH Hotel Group Business Units and HQ departments, will present to the Management Committee the Annual budget, including the capex allocation. The presented budget will be approved or refused with corrective actions. 6 Country managers BU Executives committe Minutes Including the budget Approvals HO SVP. VP The Capex budget responsibles have to reallocate the annual budget according the corrective actions/amounts detailed in the Steering Committee Once the budget is completed, has to be validated by the Capex Controller. Rejected Budget SAP IM Loading Template The budget approved by the Management Committee is loaded in NH Investments Management system (SAP IM), broken down by Capex category, Department, BU, Country and Center itially not all the allocated budget is broken down into investment orders and could be requested and allocated, depend on the category, during the course of the Indiger, as a security of the control of the contro SAP IM Loading Template Capex Contro 72 Annual apex Invest Request Templa ew Openings - Expansion HQ. epositioning and signae - Projects, Construction and Engineering. asics, MICE, Gym, Open Bar. Operations. Capex Departments (HQ+BU Subprocess - Capex Approva Once the investment is finally approved, the "Capex Request Template" must be sent, with the required approvals, to the Capex Controller, to load the inversion in SAP Investment Management module and also attach the "Capex Request Template". Subprocess - Non Budgeted An investment planification must be defined for each Capex investment, and have to include the main execution and billing milestones, also must foreseen other economic impacts, such as, prepayments, local charges, taxes, fees or legal insurances. Capex Projects Planning 8 Project Manacer Annual Investmejnt Project Plan Forecast Kyriba Cash - Flow Forecas Monthly Subprocess - Capex Follow Up ex Budget The Capex Controller receives the investments planning defined for each Capex Investment and validates the accrued Capex and forecasts the cash flow toge rith Trassury Department.

The Cash flow is reviewed and validated on a monthly basis by the Capex controller. BU Finance Director / BU FA Responsible Execution: Monthly Testing: Yearly 9 - AI N/A 10 Fresury department (HQ or BU) must approve the capex cash flow forecast uploaded by the Capex Controller. Decembe Treasury Annual Kyriba Forecast Template Evidence: Kyriba forecast template ernal Audit Control FIA.01-C08 SVP Treasury Execution: Annua Testing: Yearly 10 - A reasury Department (HQ or BU) must approve the annual Capex cash flow forecast N/A Prepare the approved Capex budget Report 11 Once the Capex budget has been approved by all the areas involved, the capex controller will prepare the 5YP Monitoring report to present in the Capex Committee Capex Controller Annual SAP IM Loading Template Once the capex budget has been approved by all the areas involved. The Capex Controller prepares the SYP monitoring Report to present in the Capex Committee.
All the presented investments can be approved or rejected/updated if are not conform to the expected amounts, terms, quality or to the investment expected outcome by the Capex Committee. Evidence: a. Reporting 5YP b. CAPEX committee meeting minutes 11 - AI Internal Audit Control FIA.01-C09 N/A Capex Controller Annual Capex budget The annual Capex budget is presented to the Capex committee, including the investments broken down by capex category, the project plans and the cash-flow for All the presented investments can be approved or rejected/updated if are not conform to the expected amounts, terms, quality or to the investment expected outcor 12 Project Manager Or Cape Owner Capex Controller Rejected or Updated Capex Investments 13 Januar Annual SAP IM Loading Template he project manager or the capex owner, must redefine the project according to the Capex Committee requirements, and resubmit it to the Capex Controller to validate it Review the new vestments proposal. The Capex Controller validates that the new conditions and investment planning meet the Capex Committee requirements. If it's necessary, due to the investment relevance, it could be resubmitted for approval to the next Committee Capex. Capex Committee Minutes SAP IM Loading Template 15 All the investment order approved are loaded in NH Investment Management System (SAP IM). The budget is atomatically allocated based on the amounts loaded January Capex Controller Annual SAP IM Loading Template Subprocess - Capex Budget Follow Up Budget Monitoring Project managers should communicate in advance to the Capex Controllers any execution incident or any change in scope of the project, that may involve a change in the execution of the investment, or in the associated billing payments. Ad-hoc Subprocess - NH Project Manager MANUAL During the current year the new investment projects are presented in the CAPEX Committee but also are presented for approval the changes of scope or the budget deviations of ongoing projects.

The approval of new investments or non budgeted deviations, will require the annual budget update, moving remaining amounts of other initiatives or advancing new year budget amounts included in the SYP. Subprocess - Capex Approval 17 Capex Committee Monthly Subprocess - Non Budgeted Capex Approval